## KT&G CORPORATION AND SUBSIDIARIES

## Consolidated Financial Statements

**December 31, 2016 and 2015** 

(With Independent Auditors' Report Thereon)

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### Independent Auditors' Report

Based on a report originally issued in Korean

The Board of Directors and Shareholders KT&G Corporation:

We have audited the accompanying consolidated financial statements of KT&G Corporation (the "Parent Company") and its subsidiaries (collectively the "Group"), which comprise the consolidated statements of financial position as of December 31, 2016 and 2015, the consolidated statements of comprehensive income, changes in equity and cash flows for the years then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Korean International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Korean Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of December 31, 2016 and 2015 and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with Korea International Financial Reporting Standards.



#### **Other Matters**

The procedures and practices utilized in the Republic of Korea to audit such consolidated financial statements may differ from those generally accepted and applied in other countries.

The accompanying consolidated financial statements as of and for the year ended December 31, 2016 have been translated into United States dollars solely for the convenience of the reader and such translation does not comply with K-IFRS. We have audited the translation and, in our opinion, the consolidated financial statements expressed in Korean won have been translated into dollars on the basis set forth in note 4 to the consolidated financial statements.

KPMG Samjong Accounting Corp.

KPMG Samjong Accounting Corp.

Seoul, Korea February 24, 2017

This report is effective as of February 24, 2017, the audit report date. Certain subsequent events or circumstances, which may occur between the audit report date and the time of reading this report, could have a material impact on the accompanying financial statements and notes thereto. Accordingly, the readers of the audit report should understand that the above audit report has not been updated to reflect the impact of such subsequent events or circumstances, if any.

# KT&G CORPORATION AND SUBSIDIARIES Consolidated Statements of Financial Position

### As of December 31, 2016 and 2015

| In millions of won                           |             | 2016<br>Korean | 2016<br>U.S. dollars | 2015<br>Korean |
|--|-------------|----------------|----------------------|----------------|
| and thousands of U.S. dollars                | Note        | won            | (note 4)             | won            |
| Assets                                       |             |                |                      |                |
| Property, plant and equipment                | 6,16        | ₩ 1,601,877    | \$ 1,325,508         | ₩ 1,789,779    |
| Intangible assets                            | 7           | 104,929        | 86,826               | 105,428        |
| Investment property                          | 8,16        | 341,580        | 282,648              | 164,489        |
| Investments in associates and joint ventures | 5,9         | 56,476         | 46,732               | 51,521         |
| Available-for-sale financial assets          | 10,32       | 385,096        | 318,656              | 364,681        |
| Other financial assets                       | 14,16,32    | 11             | 9                    | 12             |
| Long-term deposits in MSA Escrow Fund        | 11,32,34    | 503,592        | 416,708              | 403,966        |
| Long-term advance payments                   | 34          | 86,592         | 71,652               | 107,723        |
| Long-term prepaid expenses                   |             | 6,091          | 5,042                | 7,128          |
| Long-term trade and other receivables        | 12,32       | 69,942         | 57,875               | 75,071         |
| Deferred income tax assets                   | 29          | 35,757         | 29,588               | 32,696         |
| Total non-current assets                     |             | 3,191,943      | 2,641,244            | 3,102,494      |
| Inventories                                  | 13          | 2,265,355      | 1,874,518            | 2,119,114      |
| Current available-for-sale financial assets  | 10,32       | 1,500          | 1,241                | -              |
| Current other financial assets               | 14,16,32,33 | 1,657,338      | 1,371,401            | 1,136,906      |
| Prepaid tobacco excise and other taxes       |             | 439,413        | 363,602              | 447,771        |
| Trade and other receivables                  | 12,25,32    | 1,283,647      | 1,062,182            | 1,217,938      |
| Advance payments                             | 34          | 69,364         | 57,397               | 75,710         |
| Prepaid expenses                             |             | 26,924         | 22,278               | 20,519         |
| Cash and cash equivalents                    | 14,32,33    | 850,786        | 704,002              | 546,213        |
| Total current assets                         |             | 6,594,327      | 5,456,621            | 5,564,171      |
| Non-current assets held for sale             | 5,15        | 26,315         | 21,775               | 6,692          |
| Total assets                                 |             | ₩ 9,812,585    | \$ 8,119,640         | ₩ 8,673,357    |

## KT&G CORPORATION AND SUBSIDIARIES Consolidated Statements of Financial Position, Continued

## As of December 31, 2016 and 2015

| In millions of won                          |             | 2016<br>Korean | 2016<br>U.S. dollars | 2015<br>Korean |
|---|-------------|----------------|----------------------|----------------|
| and thousands of U.S. dollars               | Note        | won            | (note 4)             | won            |
| Equity                                      |             |                |                      |                |
| Ordinary shares                             | 1,17        | ₩ 954,959      | \$ 790,202           | ₩ 954,959      |
| Other capital surplus                       | 17          | (3,430)        | (2,838)              |                |
| Treasury shares                             | 18          | (328,157)      | (271,541)            |                |
| Gain on reissuance of treasury shares       | 18          | 513,776        | 425,136              | 494,648        |
| Reserve                                     | 19          | 4,296,523      | 3,555,253            | 3,704,315      |
| Retained earnings                           | 20          | 1,612,032      | 1,333,911            | 1,401,975      |
| Equity attributable to owners of the parent |             | 7,045,703      | 5,830,123            | 6,208,907      |
| Non-controlling interests                   |             | 72,554         | 60,035               | 66,592         |
| Total equity                                |             | 7,118,257      | 5,890,158            | 6,275,499      |
| Liabilities                                 |             |                |                      |                |
| Long-term borrowings                        | 16,23,32,33 | 115,953        | 95,948               | 102,242        |
| Long-term trade and other payables          | 16,22,32    | 14,700         | 12,164               | 13,647         |
| Long-term advance receipts                  |             | 9,877          | 8,173                | 10,390         |
| Net defined benefit liability               | 24          | 123,610        | 102,284              | 120,648        |
| Provision                                   |             | 4,703          | 3,892                | 2,765          |
| Deferred income tax liabilities             | 29          | 272,106        | 225,160              | 276,472        |
| Total non-current liabilities               |             | 540,949        | 447,621              | 526,164        |
| Short-term borrowings                       | 16,23,32,33 | 136,599        | 113,032              | 206,373        |
| Current portion of long-term borrowings     | 16,23,32,33 | 9,597          | 7,941                | 27,659         |
| Trade and other payables                    | 22,32       | 622,208        | 514,859              | 606,355        |
| Advance receipts                            |             | 9,573          | 7,923                | 28,650         |
| Income tax payable                          | 29          | 210,213        | 173,945              | 224,836        |
| Tobacco excise and other taxes payable      |             | 1,165,189      | 964,161              | 777,821        |
| Total current liabilities                   |             | 2,153,379      | 1,781,861            | 1,871,694      |
| Total liabilities                           |             | 2,694,328      | 2,229,482            | 2,397,858      |
| Total equity and liabilities                |             | ₩ 9,812,585    | \$ 8,119,640         | ₩ 8,673,357    |

## KT&G CORPORATION AND SUBSIDIARIES Consolidated Statements of Comprehensive Income

### For the years ended December 31, 2016 and 2015

| In millions of won and thousands of U.S. dollars,   |                  | 2016<br>Korean             | 2016<br>U.S. dollars        | 2015<br>Korean             |
|---|------------------|----------------------------|-----------------------------|----------------------------|
| except earnings per share   | Note             | won                        | (note 4)                    | won                        |
| Sales<br>Cost of sales  | 5,25,34<br>25,26 | ₩ 4,503,280<br>(1,796,725) | \$ 3,726,338<br>(1,486,740) | ₩ 4,169,839<br>(1,630,601) |
| Gross profit  | -                | 2,706,555                  | 2,239,598                   | 2,539,238                  |
| Selling, general and administrative expenses  | 26               | (1,236,453)                | (1,023,131)                 |                            |
| Operating profit  | 5                | 1,470,102                  | 1,216,467                   | 1,365,904                  |
| Other income  | 27               | 165,270                    | 136,757                     | 118,752                    |
| Other expenses  | 27               | (102,159)                  | (84,534)                    | (160,161)                  |
| Net finance income  | 28,32            | 52,551                     | 43,485                      | 74,762                     |
| Share of gain of associates and joint ventures  | 9                | 2,546                      | 2,107                       | 15,137                     |
| Share of loss of associates and joint ventures  | 9                | (479)                      | (397)                       |                            |
| Profit before income tax  |                  | 1,587,831                  | 1,313,885                   | 1,414,394                  |
| Income tax expense  | 29               | (361,801)                  | (299,380)                   | (382,174)                  |
| Profit for the year   |                  | ₩ 1,226,030                | \$ 1,014,505                | ₩ 1,032,220                |
| Other comprehensive income (loss):  |                  |                            |                             |                            |
| Items that are or may be reclassified subsequently to profit or loss Unrealized net changes in fair value of        |                  |                            |                             |                            |
| available-for-sale financial assets, net of tax<br>Exchange differences on  |                  | ₩ 11,436                   | \$ 9,463                    | ,                          |
| translating foreign operations, net of tax  |                  | 13,700                     | 11,336                      | (14,770)                   |
| Items that will never be reclassified to profit or loss Remeasurements of net defined benefit liability, net of tax | 24               | (24,611)                   | (20,365)                    | 38                         |
| Other comprehensive income (loss)   |                  |                            |                             |                            |
| for the year, net of tax  |                  | 525                        | 434                         | (30,808)                   |
| Total comprehensive income for the year   |                  | ₩ 1,226,555                | \$ 1,014,939                | ₩ 1,001,412                |
| Profit attributable to:   |                  |                            |                             |                            |
| Owners of the Parent Company  |                  | ₩ 1,231,274                |                             | ₩ 1,035,717                |
| Non-controlling interests   |                  | (5,244)                    | (4,340)                     | (3,497)                    |
|   |                  | ₩ 1,226,030                | \$ 1,014,505                | ₩ 1,032,220                |
| Total comprehensive income attributable to:   |                  |                            |                             |                            |
| Owners of the Parent Company  |                  | ₩ 1,230,549                |                             | ₩ 1,007,103                |
| Non-controlling interests   |                  | (3,994)                    | (3,306)                     | (5,691)                    |
|   |                  | ₩ 1,226,555                | \$ 1,014,939                | ₩ 1,001,412                |
| Earnings per share in won and U.S. dollars:   |                  |                            |                             |                            |
| Basic and diluted   | 30               | <del>W</del> 9,759         | \$ 8.08                     | ₩ 8,222                    |

## KT&G CORPORATION AND SUBSIDIARIES Consolidated Statements of Changes in Equity

### For the year ended December 31, 2016

| In millions of won   |   | Ordinary<br>shares | Other<br>capital<br>surplus | Treasury<br>shares | Gain on<br>reissuance<br>of treasury<br>shares | Reserve             | Retained<br>earnings | Owners<br>of<br>the parent | Non-<br>controlling<br>interests | Total<br>equity         |
|--|---|--------------------|-----------------------------|--------------------|--|---------------------|----------------------|----------------------------|----------------------------------|-------------------------|
| Balance at January 1, 2016   | ₩ | 954,959            | (9,928)                     | (337,062)          | 494,648  | 3,704,315           | 1,401,975            | 6,208,907                  | 66,592                           | 6,275,499               |
| <b>Total comprehensive income for the year:</b> Profit (loss) for the year   |   | -                  | -                           | -                  |  | _                   | 1,231,274            | 1,231,274                  | (5,244)                          | 1,226,030               |
| Other comprehensive income (loss): Unrealized net changes in fair value of available-for-sale financial assets, net of tax Exchange differences on |   | -                  | -                           | -                  | -  | 11,436              | -                    | 11,436                     | -                                | 11,436                  |
| translating foreign operations, net of tax<br>Remeasurements of net defined benefit liability, net of tax  |   | -<br>-             | -                           | -                  | -  | 13,170<br>-         | -<br>(25,331)        | 13,170<br>(25,331)         | 530<br>720                       | 13,700<br>(24,611)      |
| Total other comprehensive income (loss)  |   | -                  | -                           | -                  | -  | 24,606              | (25,331)             | (725)                      | 1,250                            | 525                     |
| Total comprehensive income (loss) for the year   |   | -                  | -                           | -                  | -  | 24,606              | 1,205,943            | 1,230,549                  | (3,994)                          | 1,226,555               |
| Transactions with owners, recorded directly in equity: Dividends In-kind donation of treasury shares Transfer from reserve for                     |   | -                  | -                           | -<br>8,905         | -<br>19,128                                    | -                   | (428,284)<br>-       | (428,284)<br>28,033        | -                                | (428,284)<br>28,033     |
| research and human resource development<br>Transfer to unconditional reserve   |   | -                  | -                           | -<br>-             | -  | (10,000)<br>577,602 | ,                    | -                          | -                                | -                       |
| Extinguishment of equity conversion option Acquisition of non-controlling interests Others   |   | -<br>-<br>-        | 7,780<br>(1,282)<br>-       | -<br>-<br>-        | -<br>-<br>-                                    | -<br>-<br>-         | -<br>-<br>-          | 7,780<br>(1,282)<br>-      | 10,220<br>(283)<br>19            | 18,000<br>(1,565)<br>19 |
| Total transactions with owners   |   | -                  | 6,498                       | 8,905              | 19,128   | 567,602             | (995,886)            | (393,753)                  | 9,956                            | (383,797)               |
| Balance at December 31, 2016   | ₩ | 954,959            | (3,430)                     | (328,157)          | 513,776  | 4,296,523           | 1,612,032            | 7,045,703                  | 72,554                           | 7,118,257               |

## KT&G CORPORATION AND SUBSIDIARIES Consolidated Statements of Changes in Equity, Continued

### For the year ended December 31, 2016

|   |               | 0.1           |           | Gain on                   |           |           |              |                     |           |
|---|---------------|---------------|-----------|---------------------------|-----------|-----------|--------------|---------------------|-----------|
|   | Ordinary      | Other capital | Treasury  | reissuance<br>of treasury |           | Retained  | Owners<br>of | Non-<br>controlling | Total     |
| In thousands of U.S. dollars (note 4)   | shares        | surplus       | shares    | shares                    | Reserve   | earnings  | the parent   | interests           | equity    |
| Balance at January 1, 2016  | \$<br>790,202 | (8,215)       | (278,909) | 409,308                   | 3,065,217 | 1,160,095 | 5,137,698    | 55,103              | 5,192,801 |
| <b>Total comprehensive income for the year:</b> Profit (loss) for the year              | _             | _             | _         | _                         | _         | 1,018,845 | 1 018 8/15   | (4 340)             | 1,014,505 |
|   |               |               |           |                           |           | 1,010,040 | 1,010,040    | (4,040)             | 1,014,000 |
| Other comprehensive income (loss):  |               |               |           |                           |           |           |              |                     |           |
| Unrealized net changes in fair value of available-for-sale financial assets, net of tax | _             | _             | _         | _                         | 9,463     | _         | 9,463        | _                   | 9,463     |
| Exchange differences on   |               |               |           |                           | 3,403     |           | 3,403        |                     | 3,403     |
| translating foreign operations, net of tax  | -             | -             | -         | -                         | 10,898    | -         | 10,898       | 438                 | 11,336    |
| Remeasurements of net defined benefit liability, net of tax                             | -             | -             | -         | -                         | -         | (20,961)  | (20,961)     | 596                 | (20,365)  |
| Total other comprehensive income (loss)   | -             | -             | -         | -                         | 20,361    | (20,961)  | (600)        | 1,034               | 434       |
| Total comprehensive income (loss) for the year  | _             | _             | _         | _                         | 20,361    | 997,884   | 1,018,245    | (3,306)             | 1,014,939 |
| Transactions with owners, recorded directly in equity:                                  |               |               |           |                           |           |           |              |                     |           |
| Dividends   | -             | -             | _         | -                         | -         | (354,393) | (354,393)    | -                   | (354,393) |
| In-kind donation of treasury shares   | -             | -             | 7,368     | 15,828                    | -         | -         | 23,196       | -                   | 23,196    |
| Transfer from reserve for   |               |               |           |                           |           |           |              |                     |           |
| research and human resource development   | -             | -             | -         | -                         | (8,275)   | •         | -            | -                   | -         |
| Transfer to unconditional reserve   | -             | -             | -         | -                         | 477,950   | (477,950) | -            | -                   | -         |
| Extinguishment of equity conversion option  | -             | 6,438         | -         | -                         | -         | -         | 6,438        | 8,456               | 14,894    |
| Acquisition of non-controlling interests  | -             | (1,061)       | -         | -                         | -         | -         | (1,061)      | (234)               | (1,295)   |
| Others  | -             | -             | -         | -                         | -         | _         | -            | 16                  | 16        |
| Total transactions with owners  | -             | 5,377         | 7,368     | 15,828                    | 469,675   | (824,068) | (325,820)    | 8,238               | (317,582) |
| Balance at December 31, 2016  | \$<br>790,202 | (2,838)       | (271,541) | 425,136                   | 3,555,253 | 1,333,911 | 5,830,123    | 60,035              | 5,890,158 |

## KT&G CORPORATION AND SUBSIDIARIES Consolidated Statements of Changes in Equity, Continued

### For the year ended December 31, 2015

|   |   |                 |                    |                 | Gain on            |           |                   |                  |                       |              |
|---|---|-----------------|--------------------|-----------------|--------------------|-----------|-------------------|------------------|-----------------------|--------------|
|   |   | 0 "             | Other              | _               | reissuance         |           | D                 | Owners           | Non-                  | <b></b>      |
| In millions of won  |   | Ordinary shares | capital<br>surplus | Treasury shares | of treasury shares | Reserve   | Retained earnings | of<br>the parent | controlling interests | Total equity |
|   |   |                 | '                  |                 |                    |           |                   |                  |                       |              |
| Balance at January 1, 2015                                  | ₩ | 954,959         | (4,573)            | (339,059)       | 492,032            | 3,426,367 | 1,100,876         | 5,630,602        | 77,478 !              | 5,708,080    |
| Total comprehensive income for the year:                    |   |                 |                    |                 |                    |           |                   |                  |                       |              |
| Profit (loss) for the year                                  |   | -               | -                  | -               | =                  | =         | 1,035,717         | 1,035,717        | (3,497)               | 1,032,220    |
| Other comprehensive income (loss):                          |   |                 |                    |                 |                    |           |                   |                  |                       |              |
| Unrealized net changes in fair value of                     |   |                 |                    |                 |                    |           |                   |                  |                       |              |
| available-for-sale financial assets, net of tax             |   | -               | _                  | _               | _                  | (16,076)  | _                 | (16,076)         | -                     | (16,076)     |
| Exchange differences on                                     |   |                 |                    |                 |                    | , -,,     |                   | , -,,            |                       | , -,,        |
| translating foreign operations, net of tax                  |   | -               | -                  | =               | -                  | (14,380)  | =                 | (14,380)         | (390)                 | (14,770)     |
| Remeasurements of net defined benefit liability, net of tax |   | -               | -                  | -               | -                  | -         | 1,842             | 1,842            | (1,804)               | 38           |
| Total other comprehensive income (loss)                     |   | -               | -                  | -               | _                  | (30,456)  | 1,842             | (28,614)         | (2,194)               | (30,808)     |
| Total comprehensive income (loss) for the year              |   | -               | -                  | -               | _                  | (30,456)  | 1,037,559         | 1,007,103        | (5,691)               | 1,001,412    |
| Transactions with owners, recorded directly in equity:      |   |                 |                    |                 |                    |           |                   |                  |                       |              |
| Dividends   |   | _               | _                  | _               | _                  | _         | (428,056)         | (428,056)        | _                     | (428,056)    |
| In-kind donation of treasury shares                         |   | _               | _                  | 1,997           | 2,616              | _         | (420,000)         | 4,613            | _                     | 4,613        |
| Transfer from reserve for                                   |   |                 |                    | 1,007           | 2,010              |           |                   | 1,010            |                       | 1,010        |
| research and human resource development                     |   | -               | _                  | _               | _                  | (12,522)  | 12,522            | -                | -                     | _            |
| Transfer to unconditional reserve                           |   | _               | _                  | _               | _                  | 320,926   | (320,926)         | -                | _                     | _            |
| Extinguishment of equity conversion option                  |   | -               | (5,483)            | _               | -                  | -         | _                 | (5,483)          | (5,390)               | (10,873)     |
| Paid-in capital increase of subsidiary                      |   | -               | 128                | =               | -                  | -         | =                 | 128              | 117                   | 245          |
| Others  |   | =               | -                  | -               | =                  | =         | -                 | -                | 78                    | 78           |
| Total transactions with owners                              |   | -               | (5,355)            | 1,997           | 2,616              | 308,404   | (736,460)         | (428,798)        | (5,195)               | (433,993)    |
| Balance at December 31, 2015                                | ₩ | 954,959         | (9,928)            | (337,062)       | 494,648            | 3,704,315 | 1,401,975         | 6,208,907        | 66,592 6              | 6,275,499    |

See accompanying notes to the consolidated financial statements.

# KT&G CORPORATION AND SUBSIDIARIES Consolidated Statements of Cash Flows

### For the years ended December 31, 2016 and 2015

| In millions of won   | N-+- | 2016<br>Korean           | 2016<br>U.S. dollars | 2015<br>Korean           |
|--|------|--------------------------|----------------------|--------------------------|
| and thousands of U.S. dollars  | Note | won                      | (note 4)             | won                      |
| Cash flows from operating activities   | 0.5  | W/ 1 000 040             | ф 1 FF7 F00          | \\\ 1 FOF COO            |
| Cash generated from operations Income tax paid   | 35   | ₩ 1,882,242<br>(384,480) | (318,147)            | ₩ 1,585,600<br>(326,365) |
|  |      |                          |                      |                          |
| Net cash provided by operating activities  |      | 1,497,762                | 1,239,356            | 1,259,235                |
| Cash flows from investing activities   | 35   | 05.005                   | 00.004               | 04.050                   |
| Interest received  |      | 35,885                   | 29,694               | 31,659                   |
| Dividends received   |      | 18,395                   | 15,222               | 19,196                   |
| Proceeds from sale of property, plant and equipment  |      | 11,980                   | 9,913                | 10,314                   |
| Proceeds from sale of intangible assets Proceeds from sale of non-current assets held for sale |      | 1,545                    | 1,279<br>6,574       | 2,878                    |
| Proceeds from sale of available-for-sale financial assets                                      |      | 7,945<br>34,099          | 28,216               | 4,260<br>233             |
| Proceeds from sale of equity accounted investments   |      | 13,095                   | 10,836               | 13,625                   |
| Collection of loans  |      | 15,328                   | 12,683               | 11,866                   |
| Withdrawal of guarantee deposits   |      | 20,317                   | 16,812               | 28,425                   |
| Settlement of derivatives, net   |      | 20,517                   | 10,012               | 20,423                   |
| Acquisition of property, plant and equipment   |      | (161,745)                | (133,840)            | (210,247)                |
| Acquisition of intangible assets   |      | (9,222)                  | (7,631)              | (6,076)                  |
| Acquisition of investment property   |      | -                        | -                    | (64)                     |
| Acquisition of available-for-sale financial assets   |      | (31,000)                 | (25,652)             | (34,200)                 |
| Acquisition of equity accounted investments  |      | (19,000)                 | (15,722)             | -                        |
| Increase in loans  |      | (471)                    | (389)                | (51,336)                 |
| Payments of guarantee deposits   |      | (29,668)                 | (24,550)             | (21,437)                 |
| Payments of long-term deposits in MSA Escrow Fund  |      | (89,663)                 | (74,193)             | (78,492)                 |
| Increase in other financial assets, net  |      | (520,385)                | (430,603)            | (468,183)                |
| Net cash used in investing activities  |      | (702,565)                | (581,351)            | (747,575)                |
| Cash flows from financing activities   |      |                          |                      |                          |
| Interest paid  |      | (4,693)                  | (3,883)              | (6,946)                  |
| Paid-in capital increase of subsidiaries   |      | -                        | -                    | 245                      |
| Payments of capital share issue cost   |      | (128)                    | (106)                | (249)                    |
| Dividends paid   |      | (428,284)                | (354,393)            | (428,056)                |
| Proceeds from borrowings   |      | 637,914                  | 527,856              | 702,040                  |
| Increase in leasehold deposits received  |      | 3,803                    | 3,146                | 3,191                    |
| Redemption of borrowings   |      | (692,814)                | (573,284)            | (646,030)                |
| Decrease in leasehold deposits received  |      | (4,225)                  | (3,496)              | (5,157)                  |
| Net cash used in financing activities  |      | (488,427)                | (404,160)            | (380,962)                |
| Effect of exchange rate fluctuation on cash held   |      | (2,197)                  | (1,819)              | (879)                    |
| Net increase in cash and cash equivalents  |      | 304,573                  | 252,026              | 129,819                  |
| Cash and cash equivalents at January 1   |      | 546,213                  | 451,976              | 416,394                  |
| Cash and cash equivalents at December 31   |      | ₩ 850,786                | \$ 704,002           | ₩ 546,213                |

#### For the years ended December 31, 2016 and 2015

#### 1. Reporting Entity

#### (a) Description of the Controlling Company

KT&G Corporation (the "Parent Company"), which is engaged in manufacturing and selling tobaccos, was established on April 1, 1987 as Korea Monopoly Corporation, a wholly-owned enterprise of the Korean government, pursuant to the Korea Monopoly Corporation Act, in order to secure financing and to promote and develop, through efficient management, the monopoly business of red ginseng and tobacco. On April 1, 1989, the Parent Company changed its name to Korea Tobacco and Ginseng Corporation pursuant to the Korea Tobacco and Ginseng Corporation Act. Also, pursuant to the Act on Management Reform and Privatization of Public Enterprises, proclaimed on August 28, 1997 and enforced on October 1, 1997, the Parent Company was excluded from the application of the Act for the Management of Government Invested Enterprises. Accordingly, the Parent Company became an entity existing and operating under the Commercial Act of Korea. The Korean government sold 28,650,000 shares of the Parent Company to the public during 1999 and the Parent Company listed its shares on the Korea Exchange (formerly, the Korea Stock Exchange) on October 8, 1999. On December 27, 2002, the Parent Company changed its name again to KT&G Corporation from Korea Tobacco and Ginseng Corporation.

As of December 31, 2016, the Parent Company has three manufacturing plants, including the Shintanjin plant, and 14 local headquarters and 123 branches for the sale of tobacco throughout the country. Also, the Parent Company has the Gimcheon plant for fabrication of leaf tobacco and the Cheonan printing plant for the manufacturing of packaging. The head office of the Parent Company is located in 71, Beotkkot-gil, Daedeokgu, Daejeon.

Pursuant to the Korean government's privatization program and management reorganization plan, on December 28, 1998, the shareholders approved a plan to separate the Parent Company into two companies by setting up a subsidiary for its red ginseng business segment effective January 1, 1999. The separation was accomplished by the Parent Company's contribution of the assets and liabilities in the red ginseng business segment into a wholly-owned subsidiary, Korea Ginseng Corporation.

On October 17, 2002 and October 31, 2001, the Parent Company listed 35,816,658 and 45,400,000 Global Depositary Receipts ("GDR") (each GDR representing the right to receive one-half share of an ordinary share of the Parent Company), respectively, on the Luxembourg Stock Exchange pursuant to the Korean government's privatization program. Also, on June 25, 2009, the market of the Parent Company's GDR was changed from the BdL market to the Euro MTF in the Luxembourg Stock Exchange.

The ownership of the Parent Company's issued ordinary shares as of December 31, 2016 is held as follows:

| Shareholder                          | Number<br>of shares | Percentage of ownership |
|--------------------------------------|---------------------|-------------------------|
| National Pension Service             | 11,958,664          | 8.71%                   |
| Industrial Bank of Korea             | 9,510,485           | 6.93%                   |
| Employee Share Ownership Association | 2,809,669           | 2.05%                   |
| Treasury shares                      | 11,027,370          | 8.03%                   |
| Others                               | 101,986,309         | 74.28%                  |
|                                      | 137,292,497         | 100.00%                 |

### For the years ended December 31, 2016 and 2015

#### 1. Reporting Entity, Continued

#### (b) Consolidated Subsidiaries

#### (i) List of consolidated subsidiaries

| Next most senior parent | Subsidiary  | Principal operation                                    | Percentage of ownership | Reporting date | Location  |
|-------------------------|---|--|-------------------------|----------------|-----------|
| KT&G Corporation        | Korea Ginseng Corporation<br>Yungjin Pharm. Ind. Co., Ltd.    | Manufacturing and selling ginseng<br>Manufacturing and | 100.00%                 | Dec. 31        | Korea     |
|                         |   | selling pharmaceuticals                                | 53.00%                  | Dec. 31        | Korea     |
|                         | Tae-a Industry Co., Ltd.<br>KT&G Tutun Mamulleri              | Manufacturing tobacco materials                        | 100.00%                 | Dec. 31        | Korea     |
|                         | Sanayi ve Ticaret A.S.  | Manufacturing and selling tobaccos                     | 99.99%                  | Dec. 31        | Turkey    |
|                         | Korea Tabacos do Brasil Ltda.                                 | Processing leaf tobaccos                               | 99.99%                  | Dec. 31        | ,         |
|                         | KT&G Pars   | Manufacturing and selling tobaccos                     | 99.99%                  | Dec. 31        | Iran      |
|                         | KT&G Rus L.L.C.<br>KT&G USA Corporation                       | Manufacturing and selling tobaccos                     | 100.00%                 | Dec. 31        | Russia    |
|                         | (former, Global Trading, Inc.)<br>Cosmocos Co., Ltd. (former, | Selling tobaccos Manufacturing                         | 100.00%                 | Dec. 31        | USA       |
|                         | Somang Cosmetics Co., Ltd.)                                   | and selling cosmetics                                  | 98.49%                  | Dec. 31        | Korea     |
|                         | Renzoluc Pte., Ltd.(*)  | Manufacturing and selling tobaccos                     | 100.00%                 | Dec. 31        | Singapore |
|                         | KT&G Life Sciences Corporation                                | Research and   |                         |                | 0 ,       |
|                         |   | development medicine                                   | 34.03%                  | Dec. 31        | Korea     |
|                         | KGC Yebon Corporation   | Manufacturing and                                      |                         |                |           |
|                         |   | selling medical herbs                                  | 100.00%                 | Dec. 31        | Korea     |
|                         | K-Q HongKong I, Limited <sup>(*)</sup>                        | Manufacturing and selling ginseng                      | 100.00%                 | Dec. 31        | Hong Kong |
|                         | PT KT&G Indonesia   | Manufacturing and selling tobaccos                     | 99.99%                  | Dec. 31        | Indonesia |
|                         | K&I HK Co., Ltd.  | Selling cosmetics                                      | 100.00%                 |                | Hong Kong |
|                         | K&I China Co., Ltd.   | Selling cosmetics                                      | 100.00%                 | Dec. 31        | China     |
|                         | SangSang Stay, Inc.   | Hotel  | 100.00%                 | Dec. 31        | Korea     |
|                         | KT&G Global Rus L.L.C.  | Selling tobaccos                                       | 100.00%                 | Dec. 31        | Russia    |
| Renzoluc Pte., Ltd.     | PT Trisakti Purwosari Makmur                                  | Manufacturing and selling tobaccos                     | 60.17%                  | Dec. 31        | Indonesia |
|                         | PT Mandiri Maha Mulia   | Manufacturing and selling tobaccos                     | 66.47%                  | Dec. 31        | Indonesia |
| PT Trisakti             | PT Sentosa Ababi Purwosari                                    | Manufacturing and selling tobaccos                     | 99.80%                  | Dec. 31        | Indonesia |
| Purwosari Makmur        | PT Purindo Ilufa  | Manufacturing and selling tobaccos                     | 100.00%                 |                | Indonesia |
| Korea Ginseng           | KGC Life & Gin Co., Ltd.                                      | Selling ginseng door-to-door                           | 100.00%                 | Dec. 31        | Korea     |
| Corporation             | Cheong Kwan Jang  |  |                         |                |           |
|                         | Taiwan Corporation  | Manufacturing and selling ginseng                      | 100.00%                 | Dec. 31        |           |
|                         | Korean Red Ginseng Corp., Inc.                                | Manufacturing and selling ginseng                      | 100.00%                 | Dec. 31        |           |
|                         | Korea Ginseng (China) Corp.                                   | Manufacturing and selling ginseng                      | 100.00%                 | Dec. 31        |           |
|                         | Korea Ginseng Corporation Japan                               | Manufacturing and selling ginseng                      | 100.00%                 | Dec. 31        |           |
|                         | PT CKJ INDONESIA  | Manufacturing and selling ginseng                      | 99.88%                  |                | Indonesia |
|                         | Jilin Hanzheng Ginseng Co., Ltd.                              | Manufacturing and selling ginseng                      | 100.00%                 | Dec. 31        | China     |

<sup>(\*)</sup> The Group's percentage of ownership, shown above, excludes preferred shares. As of December 31, 2016, the Group's percentage of ownership would be 68.91% and 50.00%, respectively, if preferred shares are included.

#### For the years ended December 31, 2016 and 2015

#### 1. Reporting Entity, Continued

#### (b) Consolidated Subsidiaries, Continued

For the year ended December 31, 2016, the Parent Company's ownership interest in Cosmocos Co., Ltd. has increased to 98.49% from 97.73% as a result of the conversion of its redeemable convertible preferred shares.

For the year ended December 31, 2016, 6,149,639 redeemable convertible preferred shares of KT&G Life Sciences Corporation were converted and the Parent Company acquired additional 301,841 shares of the investee for \(\pm\)1,565 million, decreasing its ownership interest to 34.03% from 73.94%. As of January 13, 2017, KT&G Life Sciences Corporation was merged into Yungjin Pharm. Ind. Co., Ltd.

For the year ended December 31, 2016, the Parent Company made an in-kind capital contribution of its entire interest in KGC Life & Gin Co., Ltd. to Korea Ginseng Corporation.

#### (ii) Financial information of subsidiaries

| In millions of won                          |   | Total     | Total       |           | Net     | Total comprehensive |
|---|---|-----------|-------------|-----------|---------|---------------------|
| Subsidiary                                  |   | assets    | liabilities | Revenue   | (loss)  | income (loss)       |
| Korea Ginseng Corporation                   | ₩ | 1,867,855 | 310,993     | 1,107,646 | 85,209  | 75,857              |
| Yungjin Pharm. Ind. Co., Ltd.               |   | 199,354   | 93,186      | 193,134   | 4,202   | 5,744               |
| Tae-a Industry Co., Ltd.                    |   | 15,668    | 4,393       | 13,857    | 652     | 512                 |
| KT&G Tutun Mamulleri Sanayi ve Ticaret A.S. |   | 46,667    | 39,256      | 14,700    | (1,156) | (2,465)             |
| Korea Tabacos do Brasil Ltda.               |   | 2,615     | 6           | -         | -       | -                   |
| KT&G Pars                                   |   | 24,820    | 50,999      | 883       | (8,236) | (8,236)             |
| KT&G Rus L.L.C.                             |   | 157,332   | 84,304      | 32,126    | 6,716   | 20,879              |
| KT&G USA Corporation                        |   | 50,367    | 30,020      | 134,898   | 1,061   | 1,686               |
| Cosmocos Co., Ltd.                          |   | 76,557    | 21,161      | 82,336    | (6,757) | (7,307)             |
| Renzoluc Pte., Ltd.                         |   | 45,479    | 81,075      | -         | (4,729) | (6,512)             |
| KT&G Life Sciences Corporation              |   | 10,829    | 508         | 120       | (8,612) | (8,599)             |
| KGC Yebon Corporation                       |   | 58,511    | 11,239      | 8,458     | 258     | 210                 |
| K-Q HongKong I, Limited                     |   | 41,379    | -           | -         | (1,646) | (413)               |
| PT KT&G Indonesia                           |   | 16,731    | 42,128      | 19,955    | (3,625) | (4,887)             |
| K&I HK Co., Ltd.                            |   | 1,280     | 699         | 2,269     | 386     | 408                 |
| K&I China Co., Ltd.                         |   | 4,047     | 1,550       | 928       | (2,160) | (2,286)             |
| SangSang Stay, Inc.                         |   | 14,082    | 2,605       | 9,591     | (8,097) | (8,097)             |
| KT&G Global Rus L.L.C.                      |   | 20,145    | 18,483      | -         | (23)    | 165                 |
| PT Trisakti Purwosari Makmur, etc.          |   | 92,646    | 72,799      | 38,203    | (358)   | 712                 |
| PT Mandiri Maha Mulia                       |   | 23,244    | 15,950      | 18,142    | 3,231   | 3,540               |
| KGC Life & Gin Co., Ltd.                    |   | 24,200    | 7,611       | 51,771    | (2,574) | (2,537)             |
| Cheong Kwan Jang Taiwan Corporation         |   | 13,004    | 11,795      | 16,975    | (264)   | (199)               |
| Korean Red Ginseng Corp., Inc.              |   | 11,841    | 7,532       | 18,595    | 243     | 731                 |
| Korea Ginseng (China) Corp.                 |   | 29,428    | 13,953      | 27,717    | (7,026) | (7,447)             |
| Korea Ginseng Corporation Japan             |   | 4,947     | 3,680       | 13,112    | 264     | 320                 |
| PT CKJ INDONESIA                            |   | 1,042     | 1,127       | -         | -       | (5)                 |
| Jilin Hanzheng Ginseng Co., Ltd.            |   | 73,310    | 7,054       | 3,816     | (6,025) | (7,311)             |

#### (c) Change in Consolidated Group

For the year ended December 31, 2016, the Parent Company established KT&G Global Rus L.L.C.

#### For the years ended December 31, 2016 and 2015

#### 2. Basis of Preparation

#### (a) Statement of Compliance

The consolidated financial statements have been prepared in accordance with Korean International Financial Reporting Standards ("K-IFRS"), as prescribed in *the Act on External Audits of Corporations* in the Republic of Korea.

The consolidated financial statements were authorized for issue by the Board of Directors on January 19, 2017, which will be submitted for approval to the shareholders' meeting to be held on March 17, 2017.

#### (b) Basis of Measurement

The consolidated financial statements have been prepared on the historical cost basis, except for the following material items in the consolidated statements of financial position:

- Derivative financial instruments measured at fair value
- Available-for-sale financial assets measured at fair value
- Liabilities for defined benefit plans recognized at the net of the total present value of defined benefit obligations less the fair value of plan assets

#### (c) Functional and Presentation Currency

These consolidated financial statements are presented in Korean won, which is the Parent Company's functional currency and the currency of the primary economic environment in which the Group operates.

#### (d) Use of Estimates and Judgments

The preparation of the consolidated financial statements in conformity with K-IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the consolidated financial statements is included in the following note:

- Note 3 classification of financial instruments;
- Note 9 classification of joint arrangements.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

- Note 7 impairment test: key assumptions underlying recoverable amounts;
- Note 24 measurement of defined benefit obligations: key actuarial assumptions;
- Note 29 recognition of deferred tax assets: availability of future taxable profit against which temporary differences can be utilized; and
- Notes 34 recognition and measurement of contingencies: key assumptions about likelihood and magnitude of an outflow of resources.

#### For the years ended December 31, 2016 and 2015

#### 2. Basis of Preparation, Continued

#### (e) Measurement of Fair Value

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities. The Group has an established control framework with respect to the measurement of fair values. This includes a valuation team that has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values, and reports directly to the CFO.

The valuation team regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the valuation team assesses the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of K-IFRS, including the level in the fair value hierarchy in which such valuations should be classified.

Significant valuation issues are reported to the Group's Audit Committee.

When measuring the fair value of an asset or a liability, the Group uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs)

If the inputs used to measure the fair value of an asset or a liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. The Group recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in the following notes:

- Note 8 investment property
- Note 32 financial instruments

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies

The significant accounting policies applied by the Group in preparation of its consolidated financial statements are included below. The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements.

#### (a) Basis of Consolidation

#### (i) Non-controlling interests

Non-controlling interests are measured at their proportionate share of the acquiree's identifiable net assets at the acquisition date.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

#### (ii) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

#### (iii) Loss of control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related non-controlling interests and other components of equity. Any resulting gain or loss is recognized in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

#### (iv) Interests in equity-accounted investees

The Group's interests in equity-accounted investees comprise interests in associates and joint ventures.

Associates are those entities in which the Group has significant influence, but not control or joint control, over the financial and operating policies. A joint venture is an arrangement in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Interests in associates and joint venture are accounted for using the equity method. They are initially recognized at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income of equity-accounted investees, until the date on which significant influence or joint control ceases.

#### (v) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated. Unrealised gains arising from transactions with equity-accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies, Continued

#### (a) Basis of Consolidation, Continued

#### (vi) Acquisitions from entities under common control

The assets and liabilities acquired under business combinations under common control are recognized at the carrying amounts recognized previously in the consolidated financial statements of the ultimate parent. The difference between consideration transferred and carrying amounts of net assets acquired is recognized as part of share premium.

#### (b) Joint Arrangements

A joint arrangement is an arrangement of which two or more parties have joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. Joint arrangements are classified into two types - joint operations and joint ventures. A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint operators) have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint ventures) have rights to the net assets of the arrangement.

The Group determines the type of joint arrangement in which it is involved by considering its rights and obligations arising from the arrangement. The Group assesses its rights and obligations by considering the structure and legal form of the arrangement, the terms agreed by the parties in the contractual arrangement and, when relevant, other facts and circumstances.

If the Group is a joint operator, the Group recognizes and measures the assets and liabilities (and recognize the related revenues and expenses) in relation to its interest in the arrangement in accordance with relevant K-IFRSs applicable to the particular assets, liabilities, revenues and expenses.

If the Group is a joint venturer, the Group recognizes its interest in a joint venture as an investment and accounts for that investment using the equity method in accordance with K-IFRS No. 1028 *Investments in Associates and Joint Ventures* unless an investment, or a portion of an investment in the joint venture meets the criteria to be classified as held for sale.

#### (c) Property, Plant and Equipment

All property, plant and equipment are stated at historical cost less depreciation and accumulated impairment loss. Historical cost includes expenditures directly attribute to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

Property, plant and equipment, except for land and other tangible fixed assets, are depreciated on a straight-line basis over estimated useful lives that appropriately reflect the pattern in which the asset's future economic benefits are expected to be consumed.

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies, Continued

#### (c) Property, Plant and Equipment, Continued

The estimated useful lives of the Group's assets are as follows:

|            | Useful lives<br>(years) |                        | Useful lives<br>(years) |
|------------|-------------------------|------------------------|-------------------------|
| Buildings  | 5 ~ 40                  | Vehicles               | 4 ~ 10                  |
| Structures |                         | Tools                  | 4 ~ 5                   |
| Machinery  |                         | Furniture and fixtures | 2 ~ 5                   |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognized in other income and expense in the statement of comprehensive income.

#### (d) Borrowing Costs

The Group capitalizes borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. Other borrowing costs are recognized in expense as incurred. A qualifying asset is an asset that requires a substantial period of time to get ready for its intended use or sale. Financial assets and inventories that are manufactured or otherwise produced over a short period of time are not qualifying assets. Assets that are ready for their intended use or sale when acquired are not qualifying assets.

To the extent that the Group borrows funds specifically for the purpose of obtaining a qualifying asset, the Group determines the amount of borrowing costs eligible for capitalization as the actual borrowing costs incurred on that borrowing during the period less any investment income on the temporary investment of those borrowings. The Group immediately recognizes other borrowing costs as an expense. To the extent that the Group borrows funds generally and uses them for the purpose of obtaining a qualifying asset, the Group determines the amount of borrowing costs eligible for capitalization by applying a capitalization rate to the expenditures on that asset. The capitalization rate is the weighted average of the borrowing costs applicable to the borrowings of the Group that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset. The amount of borrowing costs that the Group capitalizes during a period does not exceed the amount of borrowing costs incurred during that period.

#### (e) Government Grants

Government grants are not recognized unless there is reasonable assurance that the Group will comply with the grant's conditions and that the grant will be received. Government grants which are intended to compensate the Group for expenses incurred are recognized as other income in profit or loss over the periods in which the Group recognizes the related costs as expenses.

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies, Continued

#### (f) Intangible Assets except for Goodwill

Intangible assets are measured initially at cost and, subsequently, are carried at cost less accumulated amortization and accumulated impairment losses. Intangible assets consist of industrial property rights, facility usage rights and intangible assets under development. Intangible assets are amortized on a straightline basis over the estimated useful lives of intangible assets from the date that they are available for use. The residual value of intangible assets is assumed to be zero. However, as there are no foreseeable limits to the periods over which some of industrial property rights and facility usage rights are expected to be available for use, these intangible assets are regarded as having indefinite useful lives and not amortized.

The estimated useful lives were as follows:

|  | (years)   |
|--|---|
| Industrial property rights Facility usage rights Other intangible assets | 5 ~ 20 or indefinite<br>indefinite<br>3 ~ 5 or indefinite |

Heaful lives

Amortization periods and amortization methods for intangible assets with finite useful lives are reviewed at the end of each reporting period. The useful lives of intangible assets that are not being amortized are reviewed at the end of each reporting period to determine whether events and circumstances continue to support indefinite useful life assessment for those assets. The change is accounted for as a change in an accounting estimate.

#### (g) Investment Property

Property held for the purpose of earning rentals or benefiting from capital appreciation is classified as investment property. Investment property is initially measured at its cost. Transaction costs are included in the initial measurement. Subsequently, investment property is carried at depreciated cost less any accumulated impairment losses.

Subsequent costs are recognized in the carrying amount of investment property at cost or, if appropriate, as separate items if it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. The costs of the day-to-day servicing are recognized in profit or loss as incurred.

Investment property except for land, are depreciated on a straight-line basis over  $10 \sim 60$  years as estimated useful lives.

Depreciation methods, useful lives and residual values are reviewed at the end of each reporting date and adjusted, if appropriate. The change is accounted for as a change in an accounting estimate.

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies, Continued

#### (h) Non-current Assets Held for Sale

Non-current assets, or disposal groups comprising assets and liabilities, that are expected to be recovered primarily through sale rather than through continuing use, are classified as held for sale. In order to be classified as held for sale, the asset (or disposal group) must be available for immediate sale in its present condition and its sale must be highly probable. The assets or disposal group that are classified as non-current assets held for sale are measured at the lower of their carrying amount and fair value less cost to sell.

The Group recognizes an impairment loss for any initial or subsequent write-down of an asset (or disposal group) to fair value less costs to sell, and a gain for any subsequent increase in fair value less costs to sell, up to the cumulative impairment loss previously recognized in accordance with K-IFRS No. 1036 *Impairment of Assets*.

A non-current asset that is classified as held for sale or part of a disposal group classified as held for sale is not depreciated (or amortized).

#### (i) Inventories

Inventories are measured at the lower of cost and net realizable value. The cost of inventories comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition.

The cost of inventories is determined by the weighted-average method for merchandise, finished goods, by-products, work-in-progress and tobacco leaf in raw materials, by the moving-average method for raw materials and supplies; and by the specific identification method for all other inventories.

When inventories are sold, the carrying amount of those inventories is recognized as an expense in the period in which the related revenue is recognized. The amount of any write-down of inventories to net realizable value and all losses of inventories are recognized as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories, arising from an increase in net realizable value, is recognized as a reduction in the amount of inventories and recognized as an expense in the period in which the reversal occurs.

Tobacco leaf inventories which have an operating cycle that exceeds 12 months are classified as current assets, consistent with recognized industry practice. The estimated amounts of inventories in current assets which are not expected to be realized within 12 months are \W314,457 million and \W310,043 million, respectively, as of December 31, 2016 and 2015.

#### (j) Impairment of Non-financial Assets

The carrying amounts of the Group's non-financial assets, other than inventories, deferred tax assets, assets arising from employee benefits and non-current assets held for sale, are reviewed at the end of the reporting period to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Goodwill and intangible assets that have indefinite useful lives or that are not yet available for use, irrespective of whether there is any indication of impairment, are tested for impairment annually by comparing their recoverable amount to their carrying amount.

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies, Continued

#### (j) Impairment of Non-financial Assets, Continued

The Group estimates the recoverable amount of an individual asset. If it is impossible to measure the individual recoverable amount of an asset, then the Group estimates the recoverable amount of cash-generating unit ("CGU"). A CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets. The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. The value in use is estimated by applying a pre-tax discount rate that reflect current market assessments of the time value of money and the risks specific to the asset or CGU for which estimated future cash flows have not been adjusted, to the estimated future cash flows expected to be generated by the asset or CGU.

An impairment loss is recognized if the carrying amount of an asset or a CGU exceeds its recoverable amount. Impairment losses are recognized in profit or loss.

Except for impairment losses in respect of goodwill which are never reversed, an impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### (k) Non-derivative Financial Assets

The Group recognizes and measures non-derivative financial assets by the following four categories: financial assets at fair value through profit or loss, held-to-maturity investments, loans and receivables and available-for-sale financial assets. The Group recognizes financial assets in the statement of financial position when the Group becomes a party to the contractual provisions of the instrument.

Upon initial recognition, non-derivative financial assets are measured at their fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the asset's acquisition or issuance.

#### (i) Financial assets at fair value through profit or loss

A financial asset is classified as financial assets are classified at fair value through profit or loss if it is held for trading or is designated as such upon initial recognition. Upon initial recognition, transaction costs are recognized in profit or loss when incurred. Financial assets at fair value through profit or loss are measured at fair value, and changes therein are recognized in profit or loss.

#### (ii) Held-to-maturity investments

A non-derivative financial asset with a fixed or determinable payment and fixed maturity, for which the Group has the positive intention and ability to hold to maturity, are classified as held-to-maturity investments. Subsequent to initial recognition, held-to-maturity investments are measured at amortized cost using the effective interest method.

#### (iii) Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables are measured at amortized cost using the effective interest method except for loans and receivables of which the effect of discounting is immaterial.

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies, Continued

#### (k) Non-derivative Financial Assets, Continued

#### (iv) Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified as financial assets at fair value through profit or loss, held-to-maturity investments or loans and receivables. Subsequent to initial recognition, they are measured at fair value, which changes in fair value, net of any tax effect, recorded in other comprehensive income in equity. Investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured and derivatives that are linked to and must be settled by delivery of such unquoted equity instruments are measured at cost.

#### (v) De-recognition of financial assets

The Group derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognized as a separate asset or liability.

If the Group retains substantially all the risks and rewards of ownership of the transferred financial assets, the Group continues to recognize the transferred financial assets and recognizes financial liabilities for the consideration received.

#### (vi) Offsetting between financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is presented in the statement of financial position only when the Group currently has a legally enforceable right to offset the recognized amounts, and there is the intention to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### (I) Derivative financial instruments

Derivatives are initially recognized at fair value. Subsequent to initial recognition, derivatives are measured at fair value, and changes in the fair value of derivative financial instrumnets are recognized immediately in profit or loss.

Embedded derivatives are separated from the host contract and accounted for separately only if the following criteria have been met:

- The economic characteristics and risks of the embedded derivative are not closely related to those of the host contract;
- A separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and
- The hybrid instrument is not measured at fair value with changes in fair value recognized in profit or loss.

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies, Continued

#### (m) Impairment of Financial Assets

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably. However, losses expected as a result of future events, regardless of likelihood, are not recognized.

If financial assets have objective evidence that they are impaired, impairment losses should be measured and recognized.

#### (i) Financial assets measured at amortized cost

An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount and the present value of its estimated future cash flows discounted at the asset's original effective interest rate. If it is not practicable to obtain the instrument's estimated future cash flows, impairment losses would be measured by using prices from any observable current market transactions. The Group can recognize impairment losses directly or establish a provision to cover impairment losses. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed either directly or by adjusting an allowance account.

#### (ii) Financial assets carried at cost

If there is objective evidence that an impairment loss has occurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument, the amount of the impairment loss is measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment losses are not reversed.

#### (iii) Available-for-sale financial assets

When a decline in the fair value of an available-for-sale financial asset has been recognized in other comprehensive income and there is objective evidence that the asset is impaired, the cumulative loss that had been recognized in other comprehensive income is reclassified from other comprehensive income to profit or loss as a reclassification adjustment even though the financial asset has not been derecognized. Impairment losses recognized in profit or loss for an investment in an equity instrument classified as available-for-sale are not reversed through profit or loss. If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed, with the amount of the reversal recognized in profit or loss. For an investment in an equity security, objective evidence of impairment includes a significant or prolonged decline in its fair value below its cost. The Group considers a decline of 20% to be significant and a period of nine months to be prolonged.

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies, Continued

#### (n) Cash and Cash Equivalents

Cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments. Equity investments are excluded from cash equivalents unless they are, in substance, cash equivalents, for example in the case of preferred shares when it has a short maturity with a specified redemption date.

#### (o) Non-derivative Financial Liabilities

The Group classifies non-derivative financial liabilities into financial liabilities at fair value through profit or loss, financial guarantee liabilities and other financial liabilities in accordance with the substance of the contractual arrangement and the definitions of financial liabilities. The Group recognizes financial liabilities in the statement of financial position when the Group becomes a party to the contractual provisions of the financial liability.

#### (i) Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading or designated as such upon initial recognition. Subsequent to initial recognition, financial liabilities at fair value through profit or loss are measured at fair value, and changes therein are recognized in profit or loss. Upon initial recognition, transaction costs that are directly attributable to the acquisition are recognized in profit or loss as incurred.

#### (ii) Financial guarantee liabilities

Financial guarantee liability is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified term of a debt instrument. Upon initial recognition, financial guarantee liabilities are measured at their fair value minus, transaction costs that are directly attributable to the acquisition or issue of the financial guarantee liability.

After initial recognition, an issuer of such a contract measures it at the higher of the amount determined in accordance with K-IFRS No. 1037 *Provisions, Contingent Liabilities and Contingent Assets* and the amount initially recognized less, when appropriate, cumulative amortisation recognized in accordance with K-IFRS No. 1018 *Revenue*.

#### (iii) Other financial liabilities

Non-derivative financial liabilities other than financial liabilities at fair value through profit or loss or financial guarantee liabilities are classified as other financial liabilities. At the date of initial recognition, other financial liabilities are measured at fair value minus transaction costs that are directly attributable to the acquisition. Subsequent to initial recognition, other financial liabilities are measured at amortized cost using the effective interest method.

The Group derecognizes a financial liability from the statement of financial position when it is extinguished (i.e. when the obligation specified in the contract is discharged, cancelled or expires).

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies, Continued

#### (p) Employee Benefits

#### (i) Short-term employee benefits

Short-term employee benefits are employee benefits that are due to be settled within 12 months after the end of the period in which the employees render the related service. When an employee has rendered service to the Group during an accounting period, the Group recognizes the undiscounted amount of short-term employee benefits expected to be paid in exchange for that service.

#### (ii) Retirement benefits: defined contribution plans

When an employee has rendered service to the Group during a period, the Group recognizes the contribution payable to a defined contribution plan in exchange for that service as a liability (accrued expense), after deducting any contribution already paid. If the contribution already paid exceeds the contribution due for service before the end of the reporting period, the Group recognizes that excess as an asset (prepaid expense) to the extent that the prepayment will lead to a reduction in future payments or a cash refund.

#### (iii) Retirement benefits: defined benefit plans

The calculation of defined benefit obligations is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Group, the recognized asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognized immediately in other comprehensive income. The Group determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognized in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in profit or loss. The Group recognizes gains and losses on the settlement of a defined benefit plan when the settlement occurs.

#### (iv) Termination benefits

Termination benefits are expensed at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognizes costs for a restructuring. If benefits are not expected to be settled wholly within 12 months of the end of the reporting period, then they are discounted.

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies, Continued

#### (q) Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

The risks and uncertainties that inevitably surround many events and circumstances are taken into account in reaching the best estimate of a provision. Where the effect of the time value of money is material, provisions are determined at the present value of the expected future cash flows.

Where some or all of the expenditures required to settle a provision are expected to be reimbursed by another party, the reimbursement shall be recognized when, and only when, it is virtually certain that reimbursement will be received if the entity settles the obligation. The reimbursement shall be treated as a separate asset.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimates. If it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provision is reversed.

#### (r) Equity Capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issuance of ordinary shares and share options are recognized as a deduction from equity, net of any tax effects.

When the Group repurchases its share capital, the amount of the consideration paid is recognized as a deduction from equity and classified as treasury shares. The profits or losses from the purchase, disposal, reissue, or retirement of treasury shares are not recognized as current profit or loss. If the Group acquires and retains treasury shares, the consideration paid or received is directly recognized in equity.

#### (s) Revenue Recognition

The Group's revenue categories consist of goods sold, services and other income.

Revenue from sale of goods is measured at the fair value of the consideration received or receivable, net of tobacco excise and other taxes, trade discounts and volume rebates. Revenue from the sale of goods is recognized when the Group has transferred to the buyer the significant risks and rewards of ownership of the goods, the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold, the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the Group and the costs incurred or to be incurred in respect of the transaction can be measured reliably. Tobacco excise and other taxes deducted from revenue for the years ended December 31, 2016 and 2015 were \(\psi\_6,479,257\) million and \(\psi\_5,514,613\) million, respectively.

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies, Continued

#### (s) Revenue Recognition, Continued

Revenue from the construction of real estate includes the initial amount agreed in the contract plus any variations in contract work, claims and incentive payments, to the extent that it is probable that they will result in revenue and can be measured reliably. As soon as the outcome of a construction contract can be estimated reliably, contract revenue is recognized in profit or loss in proportion to the stage of completion of the contract. The stage of completions is assessed by reference to surveys of work performed. Meanwhile, profits from an apartment house for self-instalment sales is recognized on percentage-of-completion method according to Q&A of Korea Accounting Institute, called 2011-I-KQA, which is effective under K-IFRS.

Revenue from rendering of services is recognized by reference to the stage of completion of the transaction at the end of the reporting period when the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the Group, the stage of completion of the transaction at the end of the reporting period can be measured reliably and the costs incurred for the transaction and the costs to complete the transaction can be measured reliably. When the outcome of the transaction involving the rendering of services cannot be estimated reliably, revenue is recognized only to the extent of the expenses recognized that are recoverable.

Rental income from investment property, net of lease incentives granted, is recognized in profit or loss on a straight-line basis over the term of the lease.

#### (t) Finance Income and Finance Costs

Finance income comprises interest income on funds invested (including available-for-sale financial assets), dividend income and investment income on long-term deposits in MSA Escrow Fund. Interest income is recognized as it accrues in profit or loss, using the effective interest method. Dividend income is recognized in profit or loss on the date that the Group's right to receive payment is established.

Finance costs is interest expense on borrowings and unwinding of the discount on trade and other payables which is recognized in profit or loss using the effective interest method.

#### (u) Income Taxes

Income tax expense comprises current and deferred tax. Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

#### (i) Current tax

Current tax is the expected tax payable or receivable on the taxable profit or loss for the year, using tax rates enacted or substantively enacted at the end of the reporting period and any adjustment to tax payable in respect of previous years. The taxable profit is different from the accounting profit for the period since the taxable profit is calculated excluding the temporary differences, which will be taxable or deductible in determining taxable profit (tax loss) of future periods, and non-taxable or non-deductible items from the accounting profit.

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies, Continued

#### (u) Income Taxes, Continued

#### (ii) Deferred tax

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and deferred tax assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period to recover or settle the carrying amount of its assets and liabilities.

The Group recognizes a deferred tax asset for all deductible temporary differences to the extent that it is probable that the temporary difference will reverse in the foreseeable future and taxable profit will be available against which the temporary difference can be utilized.

The carrying amount of a deferred tax asset is reviewed at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow the benefit of part or all of that deferred tax asset to be utilized.

Deferred tax assets and liabilities are offset only if there is a legally enforceable right to offset the related current tax liabilities and assets, and they relate to income taxes levied by the same tax authority and they intend to settle current tax liabilities and assets on a net basis.

#### (v) Foreign Currencies

#### (i) Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of the Group at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are retranslated to the functional currency using the reporting date's exchange rate. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined.

Foreign currency differences arising on retranslation are recognized in profit or loss, except for differences arising on the retranslation of available-for-sale equity instruments, a financial liability designated as a hedge of the net investment in a foreign operation, or qualifying cash flow hedges, which are recognized in other comprehensive income. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

#### (ii) Foreign operations

If the presentation currency of the Group is different from a foreign operation's functional currency, the financial statements of the foreign operation are translated into the presentation currency using the following methods:

The assets and liabilities of foreign operations, whose functional currency is not the currency of a hyperinflationary economy, are translated to presentation currency at exchange rates at the reporting date. The income and expenses of foreign operations are translated to functional currency at exchange rates at the dates of the transactions. Foreign currency differences are recognized in other comprehensive income.

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies, Continued

#### (v) Foreign Currencies, Continued

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition of that foreign operation is treated as assets and liabilities of the foreign operation. Thus they are expressed in the functional currency of the foreign operation and translated at the closing rate.

When a foreign operation is disposed of, the relevant amount in the translation is transferred to profit or loss as part of the profit or loss on disposal.

Foreign exchange gains or losses arising from a monetary item receivable from or payable to a foreign operation, the settlement of which is neither planned nor likely to occur in the foreseeable future and which in substance is considered to form part of the net investment in the foreign operation, are recognized in other comprehensive income in the translation reserve. On the partial disposal of a subsidiary that includes a foreign operation, the entity re-attribute the proportionate share of the cumulative amount of the exchange differences recognised in other comprehensive income to the non-controlling interests in that foreign operation. In any other partial disposal of a foreign operation the entity reclassify to profit or loss only the proportionate share of the cumulative amount of the exchange differences recognised in other comprehensive income.

#### (w) Earnings per Share

The Group presents basic and diluted earnings per share ("EPS") data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the period, adjusted for own shares held. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding, adjusted for own shares held, for the effects of all dilutive potential ordinary shares.

#### (x) New Standards and Interpretations Not Yet Adopted

The following new standards are issued for annual periods beginning after January 1, 2016 and earlier application is permitted; however, the Group has not early adopted the following new standards in preparing these consolidated financial statements.

#### K-IFRS No. 1109 Financial Instruments

K-IFRS 1109 is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted. It replaces the existing guidance in K-IFRS No. 1039 *Financial Instruments: Recognition and Measurement*. K-IFRS 1109 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from K-IFRS No. 1039.

#### For the years ended December 31, 2016 and 2015

#### 3. Significant Accounting Policies, Continued

#### (x) New Standards and Interpretations Not Yet Adopted, Continued

K-IFRS No. 1115 Revenue from Contracts with Customers

K-IFRS 1115 is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted. It replaces existing revenue recognition guidance, including K-IFRS No. 1018 *Revenue*, K-IFRS No. 1011 *Construction Contracts*, K-IFRS No. 2031 *Revenue—Barter Transactions Involving Advertising Services*, K-IFRS No. 2113 *Customer Loyalty Programmes*, K-IFRS No. 2115 *Agreements for the Construction of Real Estate* and K-IFRS No. 2118 *Transfers of Assets from Customers*. K-IFRS 1115 establishes a comprehensive framework for determining whether, how much and when revenue is recognized.

The Group currently plans to apply K-IFRS No. 1109 and K-IFRS No. 1115 initially for the year beginning January 1, 2018. The actual impact of adopting those new standards will be dependent on the financial instruments that the Group holds and economic conditions at that time as well as accounting elections and judgements that it will make in the future. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of those new standards and expects to disclose additional quantitative information in the consolidated financial statements for the year ended December 31, 2017.

#### 4. Basis of Translating Financial Statements

The consolidated financial statements are expressed in Korean won and have been translated into U.S. dollars at the rate of \(\pmu1,208.50\) to \(\pms11\), the basic exchange rate on December 31, 2016 posted by Seoul Money Brokerage Services, solely for the convenience of the reader. This translation should not be construed as a representation that any or all of the amounts shown could be converted into U.S. dollars at this or any other rate.

#### 5. Operating Segments

(a) The Group's operating segments are summarized as follows:

| Operating segments | Principal operation   |
|--------------------|---|
| Tobacco            | Manufacturing and selling tobaccos                              |
| Ginseng            | Manufacturing and selling red ginseng                           |
| Real estate        | Selling and renting real estate                                 |
| Others             | Manufacturing and selling pharmaceuticals, cosmetics and others |

#### For the years ended December 31, 2016 and 2015

#### 5. Operating Segments

(b) Segment information on sales and operating profit for the year ended December 31, 2016 was as follows:

|                                |   |           |           |             |         | Segment   |             |              |
|--------------------------------|---|-----------|-----------|-------------|---------|-----------|-------------|--------------|
| In millions of won             |   | Tobacco   | Ginseng   | Real estate | Others  | total     | Elimination | Consolidated |
| Sales:                         |   |           |           |             |         |           |             |              |
| Total segment sales            | ₩ | 2,937,751 | 1,183,617 | 185,590     | 470,450 | 4,777,408 | (274,128)   | 4,503,280    |
| Less: Inter-segment sales      |   | 163,441   | 49,994    | 10,065      | 50,628  | 274,128   | (274,128)   | -            |
| External sales                 | ₩ | 2,774,310 | 1,133,623 | 175,525     | 419,822 | 4,503,280 | -           | 4,503,280    |
| Depreciation and amortization: |   |           |           |             |         |           |             |              |
| Depreciation                   | ₩ | 104,275   | 30,309    | 8,998       | 8,716   | 152,298   | -           | 152,298      |
| Amortization                   |   | 53        | 793       | -           | 5,045   | 5,891     | -           | 5,891        |
| Segment profit:                |   |           |           |             |         |           |             |              |
| Operating profit               | ₩ | 1,220,222 | 164,508   | 41,951      | 29,219  | 1,455,900 | 14,202      | 1,470,102    |
| Other expense, net             |   |           |           |             |         |           |             | 63,111       |
| Net finance income             |   |           |           |             |         |           |             | 52,551       |
| Share of gain of associates    |   |           |           |             |         |           |             |              |
| and joint ventures, net        |   |           |           |             |         |           |             | 2,067        |
| Income tax expense             |   |           |           |             |         |           |             | (361,801)    |
| Profit for the year            | ₩ |           |           |             |         |           |             | 1,226,030    |

(c) Segment information on sales and operating profit for the year ended December 31, 2015 was as follows:

|                                |   |           |           |             |         | Segment   |             |              |
|--------------------------------|---|-----------|-----------|-------------|---------|-----------|-------------|--------------|
| In millions of won             |   | Tobacco   | Ginseng   | Real estate | Others  | total     | Elimination | Consolidated |
| Sales:                         |   |           |           |             |         |           |             |              |
| Total segment sales            | ₩ | 2,879,091 | 1,007,593 | 143,619     | 391,242 | 4,421,545 | (251,706)   | 4,169,839    |
| Less: Inter-segment sales      |   | 127,575   | 65,263    | 6,864       | 52,004  | 251,706   | (251,706)   | _            |
| External sales                 | ₩ | 2,751,516 | 942,330   | 136,755     | 339,238 | 4,169,839 | -           | 4,169,839    |
| Depreciation and amortization: |   |           |           |             |         |           |             |              |
| Depreciation                   | ₩ | 107,388   | 29,202    | 6,277       | 8,226   | 151,093   | -           | 151,093      |
| Amortization                   |   | 4,012     | 1,548     | -           | 5,199   | 10,759    | -           | 10,759       |
| Segment profit:                |   |           |           |             |         |           |             |              |
| Operating profit               | ₩ | 1,202,798 | 114,952   | 30,481      | 24,054  | 1,372,285 | (6,381)     | 1,365,904    |
| Other expense, net             |   |           |           |             |         |           |             | (41,409)     |
| Net finance income             |   |           |           |             |         |           |             | 74,762       |
| Share of gain of associates    |   |           |           |             |         |           |             |              |
| and joint ventures             |   |           |           |             |         |           |             | 15,137       |
| Income tax expense             |   |           |           |             |         |           |             | (382,174)    |
| Profit for the year            | ₩ |           |           |             |         |           |             | 1,032,220    |

#### For the years ended December 31, 2016 and 2015

#### 5. Operating Segments, Continued

(d) Segment information on assets and liabilities as of December 31, 2016 was as follows:

|                                   |   |           |           |             |         | Segment   |             |              |
|-----------------------------------|---|-----------|-----------|-------------|---------|-----------|-------------|--------------|
| In millions of won                |   | Tobacco   | Ginseng   | Real estate | Others  | total     | Elimination | Consolidated |
| Assets:                           |   |           |           |             |         |           |             |              |
| Segment assets                    | ₩ | 3,993,355 | 1,847,372 | 296,699     | 286,075 | 6,423,501 | (247,874)   | 6,175,627    |
| Investments in associates         |   |           |           |             |         |           |             |              |
| and joint ventures                |   | -         | -         | 53,475      | 3,001   | 56,476    | -           | 56,476       |
| Non-current assets held for sale  |   | -         | 5,150     | 21,165      | -       | 26,315    | -           | 26,315       |
|                                   |   | 3,993,355 | 1,852,522 | 371,339     | 289,076 | 6,506,292 | (247,874)   | 6,258,418    |
| Unallocated assets                |   |           |           |             |         |           |             | 3,554,167    |
| Total assets                      | ₩ |           |           |             |         |           |             | 9,812,585    |
| Acquisition of non-current assets | ₩ | 130,104   | 32,727    | -           | 14,109  | 176,940   | (5,973)     | 170,967      |
| Liabilities:                      |   |           |           |             |         |           |             |              |
| Segment liabilities               | ₩ | 1,875,081 | 167,383   | -           | 96,254  | 2,138,718 | (216,457)   | 1,922,261    |
| Unallocated liabilities           |   |           |           |             |         |           |             | 772,067      |
| Total liabilities                 | ₩ |           |           |             |         |           |             | 2,694,328    |

(e) Segment information on assets and liabilities as of December 31, 2015 was as follows:

|                                   |             |           |             |         | Segment   |             |              |
|-----------------------------------|-------------|-----------|-------------|---------|-----------|-------------|--------------|
| In millions of won                | Tobacco     | Ginseng   | Real estate | Others  | total     | Elimination | Consolidated |
| Assets:                           |             |           |             |         |           |             |              |
| Segment assets                    | ₩ 3,990,313 | 1,831,157 | 149,522     | 365,152 | 6,336,144 | (319,032)   | 6,017,112    |
| Investments in associates         |             |           |             |         |           |             |              |
| and joint ventures                | -           | -         | 48,801      | 2,720   | 51,521    | -           | 51,521       |
| Non-current assets held for sale  | 1,542       | -         | -           | 5,150   | 6,692     | -           | 6,692        |
|                                   | 3,991,855   | 1,831,157 | 198,323     | 373,022 | 6,394,357 | (319,032)   | 6,075,325    |
| Unallocated assets                |             |           |             |         |           |             | 2,598,032    |
| Total assets                      | ₩           |           |             |         |           |             | 8,673,357    |
| Acquisition of non-current assets | ₩ 144,008   | 55,708    | -           | 16,671  | 216,387   | -           | 216,387      |
| Liabilities:                      |             |           |             |         |           |             |              |
| Segment liabilities               | ₩ 1,443,132 | 161,563   | -           | 84,536  | 1,689,231 | (155,384)   | 1,533,847    |
| Unallocated liabilities           |             |           |             |         |           |             | 864,011      |
| Total liabilities                 | ₩           |           |             |         |           |             | 2,397,858    |

(f) Geographical information determined by customer's and branch's location as of and for the years ended December 31, 2016 and 2015 were as follows:

|                             |   |                        |                     | 2016                   |                        |                      | 2015                   |
|-----------------------------|---|------------------------|---------------------|------------------------|------------------------|----------------------|------------------------|
|                             |   |                        | Foreign             |                        |                        | Foreign              | _                      |
| In millions of won          |   | Korea                  | country             | Total                  | Korea                  | country              | Total                  |
| Sales<br>Non-current assets | ₩ | 3,356,997<br>2,101,214 | 1,146,283<br>96,331 | 4,503,280<br>2,197,545 | 3,138,878<br>2,125,865 | 1,030,961<br>100,203 | 4,169,839<br>2,226,068 |

#### For the years ended December 31, 2016 and 2015

#### 5. Operating Segments, Continued

(g) Revenues from major customers which amount to more than 10 percent of the details of the Group's consolidated total revenues for the years ended December 31, 2016 and 2015 were as follows:

In millions of won

| Segment | Customer                       |   | 2016    | 2015    |
|---------|--------------------------------|---|---------|---------|
| Tobacco | Alokozay International Limited | ₩ | 503,676 | 443,183 |

#### 6. Property, Plant and Equipment

(a) Details of property, plant and equipment as of December 31, 2016 and 2015 are summarized as follows:

|                          |   |           |                | 2016      |           |                | 2015      |
|--------------------------|---|-----------|----------------|-----------|-----------|----------------|-----------|
|                          |   |           | Accumulated    |           |           | Accumulated    |           |
|                          |   |           | depreciation   | Carrying  |           | depreciation   | Carrying  |
| In millions of won       |   | Cost      | and impairment | amount    | Cost      | and impairment | amount    |
| Land                     | ₩ | 541,980   | -              | 541,980   | 583,481   | -              | 583,481   |
| Buildings                |   | 962,633   | (423,925)      | 538,708   | 963,700   | (389,526)      | 574,174   |
| Structures               |   | 72,551    | (42,153)       | 30,398    | 72,949    | (39,770)       | 33,179    |
| Machinery                |   | 1,324,784 | (998,291)      | 326,493   | 1,278,124 | (933,159)      | 344,965   |
| Vehicles                 |   | 11,771    | (9,356)        | 2,415     | 12,907    | (10,572)       | 2,335     |
| Tools                    |   | 67,597    | (56,227)       | 11,370    | 63,467    | (52,664)       | 10,803    |
| Furniture and fixtures   |   | 241,915   | (179,217)      | 62,698    | 245,349   | (195,912)      | 49,437    |
| Others                   |   | 1,907     | -              | 1,907     | 1,508     | -              | 1,508     |
| Construction-in-progress |   | 85,908    | -              | 85,908    | 189,897   | -              | 189,897   |
| 7                        | ₩ | 3,311,046 | (1,709,169)    | 1,601,877 | 3,411,382 | (1,621,603)    | 1,789,779 |

(b) Changes in property, plant and equipment for the year ended December 31, 2016 were as follows:

| In millions of won       |   | January 1<br>2016 | Acquisition | Disposal | Depreciation | Transfer of construction -in-progress | Net<br>exchange<br>difference<br>and others | December 31<br>2016 |
|--------------------------|---|-------------------|-------------|----------|--------------|---------------------------------------|---|---------------------|
| Land 4                   | ₩ | 583,481           | 300         | (2,633)  | -            | 62,207                                | (101,375)                                   | 541,980             |
| Buildings                |   | 574,174           | 3,933       | (1,423)  | (37,014)     | 101,215                               | (102,177)                                   | 538,708             |
| Structures               |   | 33,179            | 1,020       | (809)    | (3,416)      | 745                                   | (321)                                       | 30,398              |
| Machinery                |   | 344,965           | 7,585       | (994)    | (72,810)     | 47,264                                | 483   | 326,493             |
| Vehicles                 |   | 2,335             | 621         | (425)    | (747)        | 554                                   | 77  | 2,415               |
| Tools                    |   | 10,803            | 4,569       | (26)     | (4,789)      | 823                                   | (10)  | 11,370              |
| Furniture and fixtures   |   | 49,437            | 32,839      | (1,468)  | (24,523)     | 6,398                                 | 15  | 62,698              |
| Others                   |   | 1,508             | 93          | -        | -            | 306                                   | -   | 1,907               |
| Construction-in-progress |   | 189,897           | 112,438     | -        | -            | (219,512)                             | 3,085                                       | 85,908              |
|                          | ₩ | 1,789,779         | 163,398     | (7,778)  | (143,299)    | -                                     | (200,223)                                   | 1,601,877           |

For the year ended December 31, 2016, the Group received \(\psi\_3\),777 million of government grant related with acquisition of buildings, furniture and fixtures and machinery.

For the year ended December 31, 2016, land, buildings and structures with a carrying amount of \u207,255 million were transferred to investment property and construction-in-progress with a carrying amount of \u2094137 million were transferred to intangible assets.

#### For the years ended December 31, 2016 and 2015

#### 6. Property, Plant and Equipment, Continued

(c) Changes in property, plant and equipment for the year ended December 31, 2015 were as follows:

|                          |   |           |             |          |              |              | Net        |             |
|--------------------------|---|-----------|-------------|----------|--------------|--------------|------------|-------------|
|                          |   |           |             |          |              | Transfer of  | exchange   |             |
|                          |   | January 1 |             |          |              | construction | difference | December 31 |
| In millions of won       |   | 2015      | Acquisition | Disposal | Depreciation | -in-progress | and others | 2015        |
| Land                     | ₩ | 574,429   | 7,271       | (823)    | -            | 5,293        | (2,689)    | 583,481     |
| Buildings                |   | 520,515   | 19,685      | (398)    | (34,617)     | 76,931       | (7,942)    | 574,174     |
| Structures               |   | 28,568    | 3,722       | (86)     | (3,455)      | 4,588        | (158)      | 33,179      |
| Machinery                |   | 348,806   | 29,847      | (740)    | (74,567)     | 48,891       | (7,272)    | 344,965     |
| Vehicles                 |   | 2,850     | 481         | (107)    | (982)        | 156          | (63)       | 2,335       |
| Tools                    |   | 9,656     | 5,502       | (144)    | (4,568)      | 351          | 6          | 10,803      |
| Furniture and fixtures   |   | 53,836    | 22,493      | (384)    | (26,629)     | 108          | 13         | 49,437      |
| Others                   |   | 1,454     | 54          | -        | -            | -            | -          | 1,508       |
| Construction-in-progress |   | 213,298   | 112,914     | -        | -            | (136,318)    | 3          | 189,897     |
|                          | ₩ | 1,753,412 | 201,969     | (2,682)  | (144,818)    | -            | (18,102)   | 1,789,779   |

For the year ended December 31, 2015, land and buildings with a carrying amount of  $\frac{1}{2}$ , 732 million were transferred to investment property and land, buildings, structures and machinery with a carrying amount of  $\frac{1}{2}$ 6,692 million were transferred to non-current assets held for sale.

For the year ended December 31, 2015, borrowing costs of \text{\text{\$\psi}}82 million were capitalized as part of the cost of machinery and others with the capitalization rate of 3.75%.

#### 7. Intangible Assets

(a) Details of intangible assets as of December 31, 2016 and 2015 are summarized as follows:

|                            |   |         |                | 2016     |         |                | 2015     |
|----------------------------|---|---------|----------------|----------|---------|----------------|----------|
|                            |   |         | Accumulated    |          |         | Accumulated    |          |
|                            |   |         | amortization   | Carrying |         | amortization   | Carrying |
| In millions of won         |   | Cost    | and impairment | amount   | Cost    | and impairment | amount   |
| Goodwill                   | ₩ | 87,902  | (72,841)       | 15,061   | 87,902  | (72,841)       | 15,061   |
| Industrial property rights | 3 | 47,759  | (36,078)       | 11,681   | 46,806  | (32,015)       | 14,791   |
| Facility usage rights      |   | 35,080  | (2,731)        | 32,349   | 28,282  | (2,731)        | 25,551   |
| Other intangible assets    |   | 115,256 | (73,508)       | 41,748   | 116,349 | (70,150)       | 46,199   |
| Intangible assets          |   |         |                |          |         |                |          |
| under development          |   | 6,460   | (2,370)        | 4,090    | 6,180   | (2,354)        | 3,826    |
|                            | ₩ | 292,457 | (187,528)      | 104,929  | 285,519 | (180,091)      | 105,428  |

#### For the years ended December 31, 2016 and 2015

#### 7. Intangible Assets, Continued

(b) Changes in intangible assets for the year ended December 31, 2016 were as follows:

|                            |           | Transfer of |          |              |              | Net        |              |             |
|----------------------------|-----------|-------------|----------|--------------|--------------|------------|--------------|-------------|
|                            |           |             |          | intangible   |              |            | exchange     |             |
|                            | January 1 |             |          | assets under |              |            | difference [ | December 31 |
| In millions of won         | 2016      | Acquisition | Disposal | development  | Amortization | Impairment | and others   | 2016        |
| Goodwill <del>W</del>      | 15,061    | -           | -        | -            | -            | -          | -            | 15,061      |
| Industrial property rights | 14,791    | 1,961       | (30)     | 5            | (1,148)      | (3,898)    | -            | 11,681      |
| Facility usage rights      | 25,551    | 8,280       | (1,518)  | 36           | -            | -          | -            | 32,349      |
| Other intangible assets    | 46,199    | 326         | -        | 101          | (4,743)      | -          | (135)        | 41,748      |
| Intangible assets          |           |             |          |              |              |            |              |             |
| under development          | 3,826     | 284         | -        | (5)          | -            | (15)       | -            | 4,090       |
| W                          | 105,428   | 10,851      | (1,548)  | 137          | (5,891)      | (3,913)    | (135)        | 104,929     |

For the year ended December 31, 2016, the Group recognized \(\psi\_3,913\) million of impairment losses on industrial property rights and intangible assets under development since the carrying amounts exceeded their recoverable amounts.

(c) Changes in intangible assets for the year ended December 31, 2015 were as follows:

|                            | January 1 |             |          | Transfer of intangible assets under |              |            | Net<br>exchange<br>difference I | December 31 |
|----------------------------|-----------|-------------|----------|-------------------------------------|--------------|------------|---------------------------------|-------------|
| In millions of won         | 2015      | Acquisition | Disposal | development                         | Amortization | Impairment | and others                      | 2015        |
| Goodwill                   | ₩ 32,161  | -           | -        | -                                   | -            | (17,941)   | 841                             | 15,061      |
| Industrial property rights | 17,000    | 1,030       | (104)    | 82                                  | (1,330)      | (1,575)    | (312)                           | 14,791      |
| Facility usage rights      | 23,550    | 4,042       | (2,041)  | -                                   | -            | -          | -                               | 25,551      |
| Other intangible assets    | 79,086    | 221         | -        | -                                   | (9,429)      | (23,694)   | 15                              | 46,199      |
| Intangible assets          |           |             |          |                                     |              |            |                                 |             |
| under development          | 3,140     | 783         | -        | (82)                                | -            | (14)       | (1)                             | 3,826       |
|                            | ₩ 154,937 | 6,076       | (2,145)  | -                                   | (10,759)     | (43,224)   | 543                             | 105,428     |

For the year ended December 31, 2015, the Group recognized \(\frac{\psi}{4}\)43,224 million of impairment losses on goodwill, industrial property rights, other intangible assets and intangible assets under development since the carrying amounts exceeded their recoverable amounts.

(d) Expenditures not capitalized for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won                           |   | 2016   | 2015   |
|--|---|--------|--------|
| Cost of sales                                | ₩ | 1,385  | 1,972  |
| Selling, general and administrative expenses |   | 37,468 | 36,032 |
|  | ₩ | 38,853 | 38,004 |

## For the years ended December 31, 2016 and 2015

## 7. Intangible Assets, Continued

(e) Impairment reviews for goodwill are undertaken annually. As of December 31, 2016 and 2015, goodwill is allocated to each segment as follows:

| In millions of won |   | 2016   | 2015   |
|--------------------|---|--------|--------|
| Others             | ₩ | 15,061 | 15,061 |

The recoverable amounts of all CGUs have been determined based on value-in-use calculations, and the key assumptions used for value-in-use calculations for the year ended December 31, 2016 are as follows:

|  | 2016        |
|--|-------------|
| Gross margin                                     | 5.4 ~ 28.7% |
| Perpetual growth rate                            | 0.0 ~ 2.0%  |
| Discount rate (weighted average cost of capital) | 8.8 ~ 12.1% |

As a result of the impairment test, the Group recognized \(\frac{\psi}{17,941}\) million of impairment loss on goodwill for the year ended December 31, 2015.

#### 8. Investment Property

(a) Details of investment property as of December 31, 2016 and 2015 are summarized as follows:

|                    |   | 2016    |                |          |         |               |          |  |
|--------------------|---|---------|----------------|----------|---------|---------------|----------|--|
|                    |   |         | Accumulated    |          |         | Accumulated   |          |  |
|                    |   |         | depreciation   | Carrying |         | depreciation  | Carrying |  |
| In millions of won |   | Cost    | and impairment | amount   | Cost ar | nd impairment | amount   |  |
| Land               | ₩ | 129,655 | -              | 129,655  | 49,123  | -             | 49,123   |  |
| Buildings          |   | 282,357 | (70,432)       | 211,925  | 179,949 | (64,583)      | 115,366  |  |
|                    | ₩ | 412,012 | (70,432)       | 341,580  | 229,072 | (64,583)      | 164,489  |  |

(b) Changes in investment property for the years ended December 31, 2016 and 2015 were as follows:

|                               |   |          |           | 2016      |        |           | 2015    |
|-------------------------------|---|----------|-----------|-----------|--------|-----------|---------|
| In millions of won            |   | Land     | Buildings | Total     | Land   | Buildings | Total   |
| Beginning balance             | ₩ | 49,123   | 115,366   | 164,489   | 48,293 | 119,675   | 167,968 |
| Acquisition                   |   | -        | -         | -         | -      | 64        | 64      |
| Depreciation                  |   | _        | (8,999)   | (8,999)   | -      | (6,275)   | (6,275) |
| Transfer from                 |   |          |           |           |        |           |         |
| property, plant and equipment |   | 101,697  | 105,558   | 207,255   | 830    | 1,902     | 2,732   |
| Transfer to non-current       |   |          |           |           |        |           |         |
| assets held for sale          |   | (21,165) | -         | (21, 165) | -      | -         | -       |
| Ending balance                | ₩ | 129,655  | 211,925   | 341,580   | 49,123 | 115,366   | 164,489 |
|                               |   |          |           |           |        |           |         |

# For the years ended December 31, 2016 and 2015

## 8. Investment Property, Continued

(c) The amounts recognized in profit or loss from investment property for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won       |   | 2016    | 2015    |
|--------------------------|---|---------|---------|
| Rental income            | ₩ | 39,120  | 34,764  |
| Direct operating expense |   | (9,056) | (6,377) |
|                          | ₩ | 30,064  | 28,387  |

(d) The carrying amount and the fair value of investment property as of December 31, 2016 and 2015 were as follows:

|                    |   |         | 2016     |         | 2015     |
|--------------------|---|---------|----------|---------|----------|
|                    |   | Fair    | Carrying | Fair    | Carrying |
| In millions of won |   | value   | amount   | value   | amount   |
| Land               | ₩ | 539,689 | 129,655  | 435,034 | 49,123   |
| Buildings          |   | 232,806 | 211,925  | 177,756 | 115,366  |
|                    | ₩ | 772,495 | 341,580  | 612,790 | 164,489  |

The fair value of investment property was determined based on the yield capitalization method by external, independent valuers. The fair value measurement for all of the investment properties has been categorized as a level 3 fair value based on the inputs to the valuation techniques used.

#### For the years ended December 31, 2016 and 2015

#### 9. Investments in Associates and Joint Ventures

(a) Investments in associates and joint ventures as of December 31, 2016 and 2015 are summarized as follows:

| In millions of won, except percentage of ownership |          |                         |                     | 2015     |                     |                    |
|--|----------|-------------------------|---------------------|----------|---------------------|--------------------|
|  |          |                         | Percentage          |          | Percentage          |                    |
|  |          |                         | of                  | Carrying | of                  | Carrying           |
| Company  | Location | Principal operation     | ownership           | amount   | ownership           | amount             |
| Lite Pharm Tech, Inc.                              | Korea    | Manufacturing           |                     |          |                     |                    |
|  |          | medical supplies        | 20.24% <del>W</del> | 3,001    | 20.24% <del>∀</del> | <del>V</del> 2,720 |
| KVG REIT 1 Co., Ltd.                               | Korea    | Renting of real estate  | 29.67%              | 6,426    | 29.67%              | 6,635              |
| KOCREF REIT 17 Co., Ltd.                           | Korea    | Renting of real estate  | -                   | -        | 22.06%              | 13,208             |
| JR REIT V Co., Ltd.                                | Korea    | Renting of real estate  | 34.63%              | 5,420    | 34.63%              | 5,470              |
| JR REIT VIII Co., Ltd.                             | Korea    | Renting of real estate  | 21.74%              | 9,555    | 21.74%              | 9,693              |
| LSK Global   |          | Researching             |                     |          |                     |                    |
| Pharma Services Co., Ltd.                          | Korea    | and developing medicine | 23.15%              | -        | 23.15%              | -                  |
| JR REIT X Co., Ltd.                                | Korea    | Renting of real estate  | 28.79%              | 8,697    | 28.79%              | 8,907              |
| JR REIT XIII Co., Ltd.                             | Korea    | Renting of real estate  | 27.03%              | 4,742    | 27.03%              | 4,888              |
| KB Gimpo Logistics                                 | Korea    |                         |                     |          |                     |                    |
| CR REIT Co., Ltd.(*1)                              |          | Renting of real estate  | 12.00%              | 2,943    | -                   | -                  |
| KORAMCO Private REIT 50 Fund(*2)                   | Korea    | Renting of real estate  | 84.21%              | 15,692   | -                   |                    |
|  |          |                         | ₩                   | 56,476   | ¥                   | ¥ 51,521           |

<sup>(\*1)</sup> KB Gimpo Logistics CR REIT Co., Ltd is classified as a joint venture since decisions about the significant financial and operating policy of the investee cannot be made without unanimous consent of the Group and another party, holding 12% shares each, as the remaining equity interest of 76% held by a collective investment business entity is not entitled to have any impact on resolutions of the investee in accordance with the *Financial Investment Services and Capital Markets Act*.

In 2016, the Group made an investment of  $\mbox{W}3,000$  million and  $\mbox{W}16,000$  million in KB Gimpo Logistics CR REIT Co., Ltd and KORAMCO Private REIT 50 Fund, respectively.

In 2016, the Group received \(\forall 13,095\) million of dividend related with liquidation of KOCREF REIT 17 Co., Ltd.

In 2015, the Group received \(\preceq \text{13,625}\) million of dividend related with liquidation of JR CR-REIT IV Co., Ltd.

In 2015, the Group's ownership in Lite Pharm Tech, Inc. has decreased to 20.24% due to the investee's paid-in capital increase.

<sup>(\*2)</sup> KORAMCO Private REIT 50 Fund is classified as a joint venture since decisions about the significant financial and operating policy of the investee cannot be made without unanimous consent of the parties that control the arrangement collectively.

# For the years ended December 31, 2016 and 2015

## 9. Investments in Associates and Joint Ventures, Continued

(b) Financial information of associates and joint ventures accounted for using the equity method as of and for the year ended December 31, 2016 are summarized as follows:

## (i) Summarized information

| In millions of won                   |   |         |             |         | Total         |
|--------------------------------------|---|---------|-------------|---------|---------------|
|                                      |   | Total   | Total       |         | comprehensive |
| Company                              |   | assets  | liabilities | Revenue | income (loss) |
| Lite Pharm Tech, Inc.                | ₩ | 21,629  | 6,804       | 11,001  | 1,272         |
| KVG REIT 1 Co., Ltd.                 |   | 49,567  | 27,907      | 5,995   | 1,702         |
| JR REIT V Co., Ltd.                  |   | 30,837  | 15,187      | 2,588   | 1,422         |
| JR REIT VIII Co., Ltd.               |   | 106,992 | 63,040      | 7,612   | 3,391         |
| LSK Global Pharma Services Co., Ltd. |   | 12,427  | 13,592      | 20,090  | 326           |
| JR REIT X Co., Ltd.                  |   | 86,237  | 56,027      | 4,328   | 812           |
| JR REIT XIII Co., Ltd.               |   | 47,318  | 29,776      | 1,434   | (145)         |
| KB Gimpo Logistics CR REIT Co., Ltd. |   | 64,116  | 39,597      | 359     | 129           |
| KORAMCO Private REIT 50 Fund         |   | 48,728  | 30,094      | 273     | 98            |

# (ii) Additional information about joint ventures

| In millions of won  Company                                     | ec | Cash and<br>cash<br>quivalents | Current 1<br>financial<br>liabilities | Non-current<br>financial<br>liabilities | Depre-<br>ciation | Amor-<br>tization | Interest<br>income | Interest<br>costs | Income<br>tax<br>expense |
|---|----|--------------------------------|---------------------------------------|---|-------------------|-------------------|--------------------|-------------------|--------------------------|
| KB Gimpo Logistics<br>CR REIT Co., Ltd.<br>KORAMCO Private REIT | ₩  | 1,258                          | 36,010                                | 3,481                                   | 77                | -                 | 102                | 102               | -                        |
| 50 Fund   |    | 956                            | 27,367                                | 2,646                                   | 58                | -                 | 78                 | 78                | -                        |

# For the years ended December 31, 2016 and 2015

## 9. Investments in Associates and Joint Ventures, Continued

(c) Financial information of associates and joint ventures accounted for using the equity method as of and for the year ended December 31, 2015 are summarized as follows:

| In millions of won                   |   |                 |                      |         | Total                       |
|--------------------------------------|---|-----------------|----------------------|---------|-----------------------------|
| Company                              |   | Total<br>assets | Total<br>liabilities | Revenue | comprehensive income (loss) |
| Lite Pharm Tech, Inc.                | ₩ | 14,638          | 1,199                | 9,405   | 2,255                       |
| JR CR-REIT IV Co., Ltd.              |   | -               | -                    | 3,235   | 8,208                       |
| KVG REIT 1 Co., Ltd.                 |   | 50,386          | 28,023               | 5,892   | 1,678                       |
| KOCREF REIT 17 Co., Ltd.             |   | 72,473          | 12,601               | 5,875   | 32,677                      |
| JR REIT V Co., Ltd.                  |   | 30,967          | 15,170               | 2,508   | 1,555                       |
| JR REIT VIII Co., Ltd.               |   | 107,646         | 63,060               | 7,167   | 3,007                       |
| LSK Global Pharma Services Co., Ltd. |   | 5,078           | 7,562                | 15,703  | (251)                       |
| JR REIT X Co., Ltd.                  |   | 87,412          | 56,473               | 3,962   | 272                         |
| JR REIT XIII Co., Ltd.               |   | 47,178          | 29,097               | 2,887   | 777                         |

(d) Changes in investments in associates and joint ventures for the year ended December 31, 2016 were as follows:

| In | mili | lions | of | won |
|----|------|-------|----|-----|
|    |      |       |    |     |

|                                      |   | January 1 |             |          | Share of    | D         | ecember 31 |
|--------------------------------------|---|-----------|-------------|----------|-------------|-----------|------------|
| Company                              |   | 2016      | Acquisition | Disposal | gain (loss) | Dividends | 2016       |
| Lite Pharm Tech, Inc.                | ₩ | 2,720     | -           | -        | 281         | -         | 3,001      |
| KVG REIT 1 Co., Ltd.                 |   | 6,635     | -           | -        | 526         | (735)     | 6,426      |
| KOCREF REIT 17 Co., Ltd.             |   | 13,208    | -           | (13,095) | (113)       | -         | -          |
| JR REIT V Co., Ltd.                  |   | 5,470     | -           | -        | 741         | (791)     | 5,420      |
| JR REIT VIII Co., Ltd.               |   | 9,693     | -           | -        | 733         | (871)     | 9,555      |
| LSK Global Pharma Services Co., Ltd. |   | -         | -           | -        | -           | -         | -          |
| JR REIT X Co., Ltd.                  |   | 8,907     | -           | -        | 265         | (475)     | 8,697      |
| JR REIT XIII Co., Ltd.               |   | 4,888     | -           | -        | (1)         | (145)     | 4,742      |
| KB Gimpo Logistics CR REIT Co., Ltd. |   | -         | 3,000       | -        | (57)        | -         | 2,943      |
| KORAMCO Private REIT 50 Fund         |   | =         | 16,000      | -        | (308)       | -         | 15,692     |
|                                      | ₩ | 51,521    | 19,000      | (13,095) | 2,067       | (3,017)   | 56,476     |

(e) Changes in investments in associates for the year ended December 31, 2015 were as follows:

#### In millions of won

| Conserve                             |   | January 1 | Diagram  | Characteria   | District  | December 31 |
|--------------------------------------|---|-----------|----------|---------------|-----------|-------------|
| Company                              |   | 2015      | Disposal | Share of gain | Dividends | 2015        |
| Lite Pharm Tech, Inc.                | ₩ | 2,061     | -        | 659           | -         | 2,720       |
| JR CR-REIT IV Co., Ltd.              |   | 12,900    | (13,625) | 4,955         | (4,230)   | -           |
| KVG REIT 1 Co., Ltd.                 |   | 6,848     | -        | 519           | (732)     | 6,635       |
| KOCREF REIT 17 Co., Ltd.             |   | 6,619     | -        | 7,208         | (619)     | 13,208      |
| JR REIT V Co., Ltd.                  |   | 5,524     | -        | 758           | (812)     | 5,470       |
| JR REIT VIII Co., Ltd.               |   | 9,858     | -        | 654           | (819)     | 9,693       |
| LSK Global Pharma Services Co., Ltd. |   | -         | -        | -             | -         | -           |
| JR REIT X Co., Ltd.                  |   | 9,114     | -        | 126           | (333)     | 8,907       |
| JR REIT XIII Co., Ltd.               |   | 4,979     | -        | 258           | (349)     | 4,888       |
|                                      | ₩ | 57,903    | (13,625) | 15,137        | (7,894)   | 51,521      |

# For the years ended December 31, 2016 and 2015

## 9. Investments in Associates and Joint Ventures, Continued

(f) Reconciliation of the summarized financial information presented to the carrying amount of the Group's interest in associates and joint ventures as of December 31, 2016 are summarized as follows:

In millions of won

| Company                              | Percentage<br>of ownership | Equity<br>attributable<br>to owners of<br>the parent | Share of net assets | Share of<br>loss not<br>recognized | Carrying<br>amount |
|--------------------------------------|----------------------------|--|---------------------|------------------------------------|--------------------|
| Lite Pharm Tech, Inc.                | 20.24% ₩                   | 14.825   | 3.001               | -                                  | 3,001              |
| KVG REIT 1 Co., Ltd.                 | 29.67%                     | 21,660   | 6,426               | -                                  | 6,426              |
| JR REIT V Co., Ltd.                  | 34.63%                     | 15,650   | 5,420               | -                                  | 5,420              |
| JR REIT VIII Co., Ltd.               | 21.74%                     | 43,952   | 9,555               | -                                  | 9,555              |
| LSK Global Pharma Services Co., Ltd. | 23.15%                     | (1,165)  | (270)               | 270                                | · -                |
| JR REIT X Co., Ltd.                  | 28.79%                     | 30,210   | 8,697               | -                                  | 8,697              |
| JR REIT XIII Co., Ltd.               | 27.03%                     | 17,542   | 4,742               | -                                  | 4,742              |
| KB Gimpo Logistics CR REIT Co., Ltd. | 12.00%                     | 24,519   | 2,943               | -                                  | 2,943              |
| KORAMCO Private REIT 50 Fund         | 84.21%                     | 18,634   | 15,692              | -                                  | 15,692             |
|                                      | ₩                          |  |                     |                                    | 56,476             |

(g) Reconciliation of the summarized financial information presented to the carrying amount of the Group's interest in the associates as of December 31, 2015 are summarized as follows:

In millions of won

| Company                              | Percentage<br>of ownership | Equity<br>attributable<br>to owners of<br>the parent | Share of net assets | Share of loss not recognized | Carrying<br>amount |
|--------------------------------------|----------------------------|--|---------------------|------------------------------|--------------------|
| Lite Pharm Tech, Inc.                | 20.24% ₩                   | 13,439   | 2,720               | _                            | 2,720              |
| KVG REIT 1 Co., Ltd.                 | 29.67%                     | 22,363   | 6,635               | -                            | 6,635              |
| KOCREF REIT 17 Co., Ltd.             | 22.06%                     | 59,872   | 13,208              | -                            | 13,208             |
| JR REIT V Co., Ltd.                  | 34.63%                     | 15,797   | 5,470               | -                            | 5,470              |
| JR REIT VIII Co., Ltd.               | 21.74%                     | 44,586   | 9,693               | -                            | 9,693              |
| LSK Global Pharma Services Co., Ltd. | 23.15%                     | (2,484)  | (575)               | 575                          | -                  |
| JR REIT X Co., Ltd.                  | 28.79%                     | 30,939   | 8,907               | -                            | 8,907              |
| JR REIT XIII Co., Ltd.               | 27.03%                     | 18,081   | 4,888               | -                            | 4,888              |
|                                      | ₩                          |  |                     |                              | 51,521             |

(h) As of December 31, 2016 and 2015, there is no significant restriction on the Group's ability to access or use the assets and settle the liabilities of the associates and joint ventures.

## For the years ended December 31, 2016 and 2015

#### 10. Available-for-sale Financial Assets

(a) Changes in available-for-sale financial assets for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won                            |   | 2016     | 2015     |
|---|---|----------|----------|
| Beginning balance                             | ₩ | 364,681  | 326,833  |
| Acquisitions                                  |   | 31,000   | 63,190   |
| Net changes in fair value                     |   | 25,013   | 3,881    |
| Disposals and exercise of conversion options  |   | (34,098) | (29,223) |
| Ending balance                                | ₩ | 386,596  | 364,681  |
| Consolidated statement of financial position: |   |          |          |
| Current                                       | ₩ | 1,500    | -        |
| Non-current                                   |   | 385,096  | 364,681  |
|   | ₩ | 386,596  | 364,681  |

For the year ended December 31, 2016, the Group recognized \(\psi \)13,988 million of gain on sale of available-for-sale financial assets as Mastern 2 REIT Co., Ltd. was liquidated.

For the year ended December 31, 2016, the Group recognized \(\psi 4,077\) million of impairment loss on its investment in an equity instrument of Rexahn Pharmaceuticals, Inc. as there was a significant and prolonged decline in the fair value below its cost.

In 2015, the Group acquired \$\foware\$28,990 million of ordinary shares of U&I Corporation by exercising equity conversion options embedded in their convertible bonds and redeemable convertible preferred shares. The Group recognized \$\foware\$24,990 million of difference between the fair value of ordinary shares acquired and the carrying amount of bonds and preferred shares converted as gain on sale of available-for-sale financial assets for the year ended December 31, 2015.

#### For the years ended December 31, 2016 and 2015

#### 10. Available-for-sale Financial Assets, Continued

#### (b) Available-for-sale financial assets as of December 31, 2016 and 2015 are summarized as follows:

| In millions of won                          |   | 2016    | 2015    |
|---|---|---------|---------|
| Available-for-sale debt instruments:        |   |         |         |
| Government and municipal bonds              | ₩ | -       | 96      |
| Corporate bonds                             |   | 1,500   | 1,500   |
| Total available-for-sale debt instruments   |   | 1,500   | 1,596   |
| Available-for-sale equity instruments:      |   |         |         |
| Listed                                      |   |         |         |
| – YTN Co., Ltd.                             |   | 20,782  | 24,428  |
| - Oscotech, Inc.                            |   | 3,775   | 3,696   |
| - Shinhan Financial Group Co., Ltd.         |   | 181,378 | 158,530 |
| - Rexahn Pharmaceuticals, Inc.              |   | 1,081   | 2,696   |
| – U&I Corporation                           |   | 14,060  | 22,564  |
|   |   | 221,076 | 211,914 |
| Unlisted                                    |   | 164,020 | 151,171 |
| Total available-for-sale equity instruments |   | 385,096 | 363,085 |
| Total available-for-sale financial assets   | ₩ | 386,596 | 364,681 |

The fair value of listed available-for-sale equity instruments is principally based on quoted prices in an active market.

As of December 31, 2016 and 2015, W32,564 million and W37,659 million of available-for-sale financial assets that do not have a market price in an active market and whose fair value cannot be reliably measured or is similar to their carrying amount are measured at cost, respectively.

#### 11. Long-term Deposits in MSA Escrow Fund

Long-term deposits in MSA Escrow Fund as of December 31, 2016 and 2015 are summarized as follows:

| In millions of won |   | 2016    | 2015    |
|--------------------|---|---------|---------|
| MMF                | ₩ | 56,069  | 43,309  |
| Treasury bill      |   | 21,559  | -       |
| Treasury note      |   | 425,964 | 360,657 |
|                    | ₩ | 503,592 | 403,966 |

As discussed in note 34 to the consolidated financial statements, long-term deposits in MSA Escrow Fund are deposited to the United States government related to the export of tobacco to the United States. The payments of long-term deposits in MSA Escrow Fund for the years ended December 31, 2016 and 2015 are W89,663 million and W78,492 million, respectively.

Long-term deposits in MSA Escrow Fund are invested in demand deposits of financial institutions or government and public bonds. For the years ended December 31, 2016 and 2015, the Group recognized \(\pi\_3,721\) million of investment loss and \(\pi\_1,287\) million of investment income on long-term deposits in MSA Escrow Fund, respectively.

## For the years ended December 31, 2016 and 2015

#### 12. Trade and Other Receivables

(a) Trade and other receivables as of December 31, 2016 and 2015 are summarized as follows:

|                    |   |           | 2016        |           | 2015        |
|--------------------|---|-----------|-------------|-----------|-------------|
| In millions of won |   | Current   | Non-current | Current   | Non-current |
| Loans to employees | ₩ | 16,745    | 38,984      | 15,774    | 52,275      |
| Loans              |   | 652       | 325         | 2,504     | 315         |
| Other receivables  |   | 108,706   | 240         | 127,369   | 323         |
| Guarantee deposits |   | 36,883    | 30,393      | 34,730    | 22,158      |
| Accrued income     |   | 7,215     | -           | 5,943     | -           |
| Trade receivables  |   | 1,113,446 | -           | 1,031,618 | -           |
|                    | ₩ | 1,283,647 | 69,942      | 1,217,938 | 75,071      |

(b) Trade and other receivables as of December 31, 2016 and 2015 have been reported in the consolidated statements of financial position net of allowances as follows:

|   |   |           | 2016        |           | 2015        |
|---|---|-----------|-------------|-----------|-------------|
| In millions of won                              |   | Current   | Non-current | Current   | Non-current |
| Gross trade and other receivables<br>Allowance: | ₩ | 1,315,237 | 69,942      | 1,251,180 | 75,071      |
| Loans   |   | (197)     | -           | (197)     | -           |
| Other receivables                               |   | (2,345)   | -           | (2,296)   | -           |
| Trade receivables                               |   | (29,048)  | -           | (30,749)  | -           |
|   |   | (31,590)  | -           | (33,242)  | -           |
| Net trade and other receivables                 | ₩ | 1,283,647 | 69,942      | 1,217,938 | 75,071      |

(c) Changes in the allowance account for the years ended December 31, 2016 and 2015 were as follows:

|   | 2016    | 2015                                |
|---|---------|-------------------------------------|
| ₩ | 33,242  | 39,659                              |
|   | 2,858   | 12                                  |
|   | (3)     | (5,465)                             |
|   | (4,507) | (964)                               |
| ₩ | 31,590  | 33,242                              |
|   |         | ₩ 33,242<br>2,858<br>(3)<br>(4,507) |

Impairment loss (reversal of impairment loss) on trade and other receivables is included as part of selling, general and administrative expenses and other expense (income) in the consolidated statements of comprehensive income.

(d) The aging schedule of trade and other receivables which were past due but not impaired as of December 31, 2016 and 2015 is as follows:

| In millions of won     |   | 2016    | 2015    |
|------------------------|---|---------|---------|
| Within 1 month         | ₩ | 77,420  | 67,309  |
| Between 1 and 2 months |   | 78,179  | 64,851  |
| Beyond 2 months        |   | 212,286 | 198,982 |
|                        | ₩ | 367,885 | 331,142 |

There is no significant concentration of credit risk with respect to trade and other receivables since trade and other receivables, excluding export trade receivables, are widely dispersed amongst a number of customers. The Group holds pledged assets and guarantees in respect of some of the past due debtor balances.

# For the years ended December 31, 2016 and 2015

## 12. Trade and Other Receivables, Continued

(e) Details of trade and other receivables that are measured at amortized cost as of December 31, 2016 and 2015 were as follows:

|                    |                         |         | 2016        |                         |         | 2015        |
|--------------------|-------------------------|---------|-------------|-------------------------|---------|-------------|
|                    | Effective               |         |             | Effective               |         |             |
| In millions of won | interest rate           | Current | Non-current | interest rate           | Current | Non-current |
| Loans to employees | 1.89~5.68% <del>W</del> | 16,745  | 38,984      | 1.89~5.68% <del>W</del> | 15,774  | 52,275      |
| Loans              | 1.93~2.71%              | 330     | 325         | 1.70~7.29%              | 1,863   | 315         |
| Guarantee deposits | 1.30~5.68%              | 35,917  | 28,301      | 1.70~8.47%              | 33,787  | 20,260      |
|                    | ₩                       | 52,992  | 67,610      | ₩                       | 51,424  | 72,850      |

#### 13. Inventories

(a) Inventories as of December 31, 2016 and 2015 are summarized as follows:

| In millions of won   |   | 2016      | 2015      |
|--|---|-----------|-----------|
| Merchandise, net of loss on write-down of inventories      | ₩ | 16,666    | 7,677     |
| Finished goods, net of loss on write-down of inventories   |   | 686,950   | 610,309   |
| Work-in-progress, net of loss on write-down of inventories |   | 627,863   | 608,280   |
| Raw materials, net of loss on write-down of inventories    |   | 825,315   | 770,561   |
| Supplies   |   | 29,899    | 27,367    |
| By-products  |   | 6,733     | 7,051     |
| Buildings under construction                               |   | 699       | 3,618     |
| Sites for construction of real estate                      |   | 12,985    | 25,815    |
| Goods-in-transit   |   | 58,245    | 58,436    |
|  | ₩ | 2,265,355 | 2,119,114 |

(b) The amount of inventories recognized as an expense for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won                    |   | 2016   | 2015  |
|---------------------------------------|---|--------|-------|
| Cost of sales:                        |   |        |       |
| Reversal of write-down of inventories | ₩ | (27)   | (565) |
| Loss on retirement of inventories     |   | 9,832  | 4,706 |
| Other expense:                        |   |        |       |
| Loss on retirement of inventories     |   | 3,074  | 3,798 |
|                                       | ₩ | 12,879 | 7,939 |

# For the years ended December 31, 2016 and 2015

## 14. Cash and Cash Equivalents and Other Financial Assets

(a) Cash and cash equivalents as of December 31, 2016 and 2015 are summarized as follows:

| In millions of won           |   | 2016    | 2015    |
|------------------------------|---|---------|---------|
| Cash on hand                 | ₩ | 1,243   | 2,788   |
| Demand deposits              |   | 233,697 | 161,627 |
| Short-term investment assets |   | 615,846 | 381,798 |
|                              | ₩ | 850,786 | 546,213 |

(b) Other financial assets as of December 31, 2016 and 2015 are summarized as follows:

|   |   |           | 2016        |           | 2015        |
|---|---|-----------|-------------|-----------|-------------|
| In millions of won                      |   | Current   | Non-current | Current   | Non-current |
| Time deposits                           | ₩ | 113,450   | -           | 120,141   | -           |
| Certificates of deposit                 |   | 41,450    | -           | 31,406    | -           |
| Money trust                             |   | 1,502,438 | -           | 985,359   | -           |
| Security deposits for checking accounts |   | -         | 11          | -         | 12          |
|   | ₩ | 1,657,338 | 11          | 1,136,906 | 12          |

(c) Financial assets restricted in use as of December 31, 2016 and 2015 were as follows:

| In millions of won               |    | 2016  | 2015  |
|----------------------------------|----|-------|-------|
| Long-term other financial assets | ₩  | 11    | 12    |
| Current other financial assets   |    | 1,450 | 1,406 |
|                                  | ₩. | 1.461 | 1 418 |

# 15. Non-current Assets Held for Sale

Changes in non-current assets held for sale for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won                          |   | 2016    | 2015  |
|---|---|---------|-------|
| Beginning balance                           | ₩ | 6,692   | 426   |
| Transfer from property, plant and equipment |   | -       | 6,692 |
| Transfer form investment property           |   | 21,165  | -     |
| Disposal                                    |   | (1,542) | (426) |
| Ending balance                              | ₩ | 26,315  | 6,692 |

# For the years ended December 31, 2016 and 2015

# 16. Pledged Assets

(a) The following assets were pledged as collateral for borrowings as of December 31, 2016.

#### In millions of won

|  |   | Carrying   |   | Received Co     | ollateralized  |
|--|---|--|---|-----------------|--|
| Asset  |   | amount Type  |   | amount          | amount Holder  |
| Investment property                                      | ₩ | 68,810 Leasehold deposits received                                     | ₩ | 9,241           | 9,467 Metlife Insurance<br>Korea Co., Ltd., etc.         |
| Property, plant and equipment, investment property, etc. |   | 57,748 Short-term borrowings<br>Long-term borrowings                   |   | 9,500<br>13,075 | 48,660 KEB Hana Bank, etc.<br>16,340 KEB Hana Bank, etc. |
| Property, plant and equipment                            |   | 128,542 Investment subsidy Investment subsidy Short-term and long-term |   | -<br>7,654      | 4,186 Wonju-si<br>660 Chungju-si<br>14,500 The Korea     |
| Other financial assets                                   |   | borrowings<br>1,450 ACH pledged  |   | -               | Development Bank<br>1,450 Bank of Oklahoma               |
|  | ₩ | 256,550  | ₩ | 39,470          | 95,263   |

(b) The following assets were pledged as collateral for borrowings as of December 31, 2015.

#### In millions of won

|   |   | Carrying   |   | Received Co      | ollateralized                                      |
|---|---|--|---|------------------|--|
| Asset   |   | amount Type  |   | amount           | amount Holder                                      |
| Investment property                                   | ₩ | 70,769 Leasehold deposits received                   | ₩ | 8,975            | 9,225 Metlife Insurance<br>Korea Co., Ltd., etc.   |
| Property, plant and equipment and investment property |   | 81,465 Short-term borrowings<br>Long-term borrowings |   | 12,000<br>14,936 | 48,009 KEB Hana Bank<br>16,991 KEB Hana Bank, etc. |
| Property, plant and equipment                         |   | 28,780 Investment subsidy<br>Short-term borrowings   |   | -<br>1,500       | 660 Chungju-si<br>4,440 KEB Hana Bank              |
| Other financial assets                                |   | 1,406 ACH pledged                                    |   | -                | 1,406 Bank of Oklahoma                             |
|   | ₩ | 182,420  | ₩ | 37,411           | 80,731   |

#### For the years ended December 31, 2016 and 2015

#### 17. Share Capital and Other Capital Surplus

(a) Details of share capital as of December 31, 2016 and 2015 were as follows:

| In won, except number of shares | 2016               | 2015   |
|---------------------------------|--------------------|--------|
| Number of ordinary shares:      |                    |        |
| Authorized                      | 800,000,000 800,00 | 00,000 |
| Issued                          | 137,292,497 137,29 | 2,497  |
| Outstanding                     | 126,265,127 125,96 | 55,892 |
| Par value -                     | ₩ 5,000            | 5,000  |

The Parent Company has, thus far, reacquired and retired 53,699,400 shares of treasury share. Accordingly, as of December 31, 2016, the Parent Company's ordinary share differs from the aggregate par value of issued shares by \(\prec{\psi}{2}\)268,497 million.

(b) Changes in the number of shares for the years ended December 31, 2016 and 2015 were as follows:

|                                     |             |              | 2016        |             |              | 2015        |
|-------------------------------------|-------------|--------------|-------------|-------------|--------------|-------------|
|                                     | Ordinary    | Treasury     |             | Ordinary    | Treasury     |             |
| Number of share                     | shares      | shares       | Total       | shares      | shares       | Total       |
| Beginning balance                   | 137,292,497 | (11,326,605) | 125,965,892 | 137,292,497 | (11,393,697) | 125,898,800 |
| In-kind donation of treasury shares | -           | 299,235      | 299,235     | -           | 67,092       | 67,092      |
| Ending balance                      | 137,292,497 | (11,027,370) | 126,265,127 | 137,292,497 | (11,326,605) | 125,965,892 |

(c) Changes in other capital surplus for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won  |   | 2016    | 2015    |
|---|---|---------|---------|
| Beginning balance   | ₩ | (9,928) | (4,573) |
| Extinguishment of equity conversion options                           |   | -       | (5,483) |
| Paid-in capital increase of subsidiary                                |   | -       | 128     |
| Conversion of redeemable convertible preferred shares of subsidiaries |   | 7,780   | -       |
| Acquisition of non-controlling interests                              |   | (1,282) |         |
| Ending balance  | ₩ | (3,430) | (9,928) |

For the year ended December 31, 2016, changes in the ownership interest in Cosmocos Co., Ltd. resulting from the conversion of redeemable convertible preferred shares were recognized in other capital surplus.

For the year ended December 31, 2016, changes in the ownership interest in KT&G Life Sciences Corporation resulting from the conversion of redeemable convertible preferred shares and acquisition of additional shares of the investee were recognized in other capital surplus.

For the year ended December 31, 2015, the Group early redeemed the redeemable convertible preferred shares issued by Cosmocos Co., Ltd. With regard to the early redemption, the Group recognized the consideration paid for the repurchase of equity conversion options as other capital surplus.

For the year ended December 31, 2015, the Group recognized changes in controlling interests in other surplus due to the paid-in capital increase of Cosmocos Co., Ltd.

#### For the years ended December 31, 2016 and 2015

#### 18. Treasury Shares and Gain on Reissuance of Treasury Shares

(a) Changes in treasury shares for the years ended December 31, 2016 and 2015 were as follows:

|   |            | 2016      |            | 2015      |
|---|------------|-----------|------------|-----------|
|   | Number     | Carrying  | Number     | Carrying  |
| In millions of won, except number of shares | of shares  | amount    | of shares  | amount    |
| Beginning balance                           | 11,326,605 | ₩ 337,062 | 11,393,697 | ₩ 339,059 |
| In-kind donation of treasury shares         | (299,235)  | (8,905)   | (67,092)   | (1,997)   |
| Ending balance                              | 11,027,370 | ₩ 328,157 | 11,326,605 | ₩ 337,062 |

(b) Changes in gain on reissuance of treasury shares for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won                              |   | 2016    | 2015    |
|---|---|---------|---------|
| Beginning balance                               | ₩ | 494,648 | 492,032 |
| In-kind donation of treasury shares, net of tax |   | 19,128  | 2,616   |
| Ending balance                                  | ₩ | 513,776 | 494,648 |

#### 19. Reserves

(a) Details of reserves as of December 31, 2016 and 2015 were as follows:

| In millions of won   |   | 2016      | 2015      |
|--|---|-----------|-----------|
| Available-for-sale financial assets - net change in fair value | ₩ | (18,942)  | (30,378)  |
| Foreign operations - foreign currency translation differences  |   | (81,940)  | (95,110)  |
| Legal reserve  |   | 603,145   | 603,145   |
| Voluntary reserve  |   | 3,794,260 | 3,226,658 |
|  | ₩ | 4,296,523 | 3,704,315 |

(b) Available-for-sale financial assets - net change in fair value as of December 31, 2016 and 2015 are summarized as follows:

| In millions of won  |   | 2016              | 2015              |
|---|---|-------------------|-------------------|
| Available-for-sale financial assets - net change in fair value before tax<br>Tax effect | ₩ | (24,990)<br>6,048 | (40,077)<br>9,699 |
|   | ₩ | (18,942)          | (30,378)          |

## (c) Legal Reserve

The Korean Commercial Act requires the Parent Company to appropriate a legal reserve in an amount equal to at least 10% of cash dividends for each accounting period until the reserve equals 50% of stated capital. The legal reserve may be used to reduce a deficit or may be transferred to ordinary shares in connection with a free issue of shares.

#### For the years ended December 31, 2016 and 2015

#### 19. Reserves, Continued

(d) Details of voluntary reserve as of December 31, 2016 and 2015 were as follows:

| In millions of won                                  |   | 2016      | 2015      |
|---|---|-----------|-----------|
| Reserve for business rationalization                | ₩ | 12,851    | 12,851    |
| Reserve for research and human resource development |   | 20,000    | 30,000    |
| Reserve for business expansion                      |   | 698,881   | 698,881   |
| Unconditional reserve                               |   | 3,062,528 | 2,484,926 |
|   | ₩ | 3,794,260 | 3,226,658 |

#### Reserve for business rationalization

Until December 10, 2002 under the *Restriction of Special Taxation Act*, investment tax credits were allowed for certain investments. The Parent Company was, however, required to appropriate from retained earnings, the amount of tax benefits received, and transfer such amount into a reserve for business rationalization.

Effective December 11, 2002, the Parent Company was no longer required to establish a reserve for business rationalization despite tax benefits received for certain investments and, consequently, the existing balance is now regarded as a voluntary reserve.

#### Reserve for research and human resource development

According to the *Restriction of Special Taxation Act*, certain taxable deductions are required to be transferred from retained earnings to reserve for research and human resource development. This reserve may be used for each purpose and their remaining amounts could be reclassified as a voluntary reserve.

#### Reserve for business expansion and other reserves

Reserves without specific purposes are restored to retained earnings by the Parent Company. Those reserves can be used for other purposes afterwards upon a resolution at a general meeting of shareholders.

#### 20. Retained Earnings

(a) Changes in retained earnings for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won  |   | 2016      | 2015      |
|---|---|-----------|-----------|
| Beginning balance   | ₩ | 1,401,975 | 1,100,876 |
| Dividends   |   | (428,284) | (428,056) |
| Transfer from reserve for research and human resource development |   | 10,000    | 12,522    |
| Transfer to unconditional reserve                                 |   | (577,602) | (320,926) |
| Profit for the year   |   | 1,226,030 | 1,032,220 |
| - Less: non-controlling interests                                 |   | 5,244     | 3,497     |
| Remeasurements of net defined benefit liability, net of tax       |   | (24,611)  | 38        |
| - Less: non-controlling interests                                 |   | (720)     | 1,804     |
| Ending balance  | ₩ | 1,612,032 | 1,401,975 |

# For the years ended December 31, 2016 and 2015

## 20. Retained Earnings, Continued

(b) Statements of appropriation of retained earnings of the Parent Company for the years ended December 31, 2016 and 2015 are as follows:

Date of appropriation for 2016: March 17, 2017 Date of appropriation for 2015: March 18, 2016

| In millions of won   |   | 2016        | 2015        |
|--|---|-------------|-------------|
| Unappropriated retained earnings:                                      |   |             |             |
| Beginning balance  | ₩ | -           | -           |
| Profit for the year  |   | 1,087,347   | 987,924     |
| Remeasurements of net defined benefit liability, net of tax            |   | (18,878)    | 7,962       |
|  |   | 1,068,469   | 995,886     |
| Transfer from voluntary reserves                                       |   | 10,000      | 10,000      |
| Unappropriated retained earnings available for appropriation           |   | 1,078,469   | 1,005,886   |
| Appropriation of retained earnings:                                    |   |             |             |
| Dividends  |   | (454,554)   | (428, 284)  |
| Unconditional reserve  |   | (623,915)   | (577,602)   |
|  |   | (1,078,469) | (1,005,886) |
| Unappropriated retained earnings to be carried over to subsequent year | ₩ | =           | _           |

## 21. Dividends

Dividends were declared and paid by the Parent Company for the years ended December 31, 2016 and 2015 as follows:

|  |   | 2016    | 2015    |
|--|---|---------|---------|
| Dividends in millions of won               | ₩ | 428,284 | 428,056 |
| Dividends per share in won                 |   | 3,400   | 3,400   |
| Dividend rate as a percentage of par value |   | 68.00%  | 68.00%  |

Dividends of \text{\psi454,554 million (\psi3,600 per share) will be proposed at the shareholders' meeting to be held on March 17, 2017. The dividends have not been recognized as liabilities in the consolidated financial statements.

# For the years ended December 31, 2016 and 2015

## 22. Trade and Other Payables

Trade and other payables as of December 31, 2016 and 2015 are summarized as follows:

|                             |   |         | 2016        |         | 2015        |
|-----------------------------|---|---------|-------------|---------|-------------|
| In millions of won          |   | Current | Non-current | Current | Non-current |
| Leasehold deposits received | ₩ | 21,418  | 6,188       | 19,404  | 7,030       |
| Trade payables              |   | 103,826 | -           | 103,591 | -           |
| Withholdings                |   | 212,413 | 85          | 212,891 | 171         |
| Accrued expenses            |   | 192,629 | -           | 180,172 | -           |
| Other payables              |   | 91,922  | 8,427       | 90,297  | 6,446       |
|                             | ₩ | 622,208 | 14,700      | 606,355 | 13,647      |

## 23. Borrowings

(a) Short-term borrowings as of December 31, 2016 and 2015 are summarized as follows:

|                              |                            | Annual         |   |         |         |
|------------------------------|----------------------------|----------------|---|---------|---------|
| In millions of won           | Lender                     | interest rate  |   | 2016    | 2015    |
| Borrowings                   | Kookmin Bank, etc.         | 1.92 ~ 2.40%   | ₩ | 58,000  | 23,469  |
| _                            | KEB Hana Bank              | 3.00%          |   | 8,000   | 13,500  |
|                              | KEB Hana Bank              | 3M LIBOR+1.30% |   | 6,610   | 44,252  |
|                              | The Korea Development Bank | 2.10 ~ 2.62%   |   | 39,239  | 100,000 |
|                              | PT Bank Woori Saudara      | 10.66%         |   | 2,694   | 2,550   |
| Customer credit contracts(*) | Nonghyup Bank, etc.        | 6.09%, etc.    |   | 22,056  | 22,602  |
|                              |                            |                | ₩ | 136,599 | 206,373 |

<sup>(\*)</sup> The Group has entered into a customer credit contract with Nonghyup Bank, etc. The financial institutions pay trade receivables on behalf of customers and the Group has provided guarantees to the financial institutions for customers.

## For the years ended December 31, 2016 and 2015

#### 23. Borrowings, Continued

(b) Long-term borrowings as of December 31, 2016 and 2015 are summarized as follows:

|                    |                             |          | Annual        |   |         |         |
|--------------------|-----------------------------|----------|---------------|---|---------|---------|
| In millions of won | Lender                      | Maturity | interest rate |   | 2016    | 2015    |
| Borrowings         | Nonghyup Bank               | Mar.2021 | 0.00%         | ₩ | 44,443  | 34,514  |
| Ū                  | KEB Hana Bank               | Mar.2017 | 1.62%         |   | 75      | 1,936   |
|                    | Kookmin Bank                | Sep.2023 | 2.35 ~ 2.90%  |   | 13,000  | 13,000  |
|                    | The Korea Development Bank  | Nov.2021 | 2.33 ~ 2.88%  |   | 5,950   | -       |
| Convertible bond   |                             |          |               |   | 8,980   | 8,500   |
| Redeemable conver  | tible preferred shares      |          |               |   | 35,340  | 53,340  |
| Redeemable preferr | ed shares                   |          |               |   | 17,762  | 18,611  |
| ·                  |                             |          |               | ₩ | 125,550 | 129,901 |
| Consolidated state | ment of financial position: |          |               |   |         |         |
| Current            | mont or imanour poortion.   |          |               | ₩ | 9,597   | 27,659  |
| Non-current        |                             |          |               |   | 115,953 | 102,242 |
|                    |                             |          |               | ₩ | 125,550 | 129,901 |

Details of convertible bond and preferred shares as of December 31, 2016 are summarized as follows:

| Description                             | Issuing company              | Details  |
|---|------------------------------|--|
| Convertible bond <sup>(*)</sup>         | PT Trisakti Purwosari Makmur | Issue date: Dec.2011 Par value: IDR 100,000 million Issued value: IDR 100,000 million Carrying amount: \( \frac{\pmathbf{W}}{8},980 \) million (IDR 100,000 million) Interest rate: 6.5% The bond can be converted into shares at the rate of IDR 9,659 per share before the maturity date.  |
| Redeemable convertible preferred shares | Renzoluc Pte, Ltd.           | Issue date: Sep.2012 Issued value: \(\pm\\\ 35,340\) million Carrying amount: \(\pm\\\ 35,340\) million The convertible instrument will mature ten years from the date of establishment of QCP 2011 Corporate Partnership Private Equity Fund (the "PEF"). The instrument can be converted into 6,978,948 ordinary shares at any time after five years from the issue date. Payable on demand from 270 days prior to the expiration of the PEF |
| Redeemable preferred shares             | K-Q HongKong I, Limited      | Issue date: Aug.2012, Sep.2012, Dec.2012 Issued value: ₩17,762 million Carrying amount: ₩17,762 million The convertible instrument will mature ten years from the date of establishment of the PEF. Payable on demand from 270 days prior to the expiration of the PEF   |

<sup>(\*)</sup> The fair value of the liability component was calculated using the market interest rate for an equivalent non-convertible bond. The fair value of the equity component was determined by deducting the fair value of the liability component from the fair value of the compound financial instrument as a whole.

For the year ended December 31, 2015, the Group early redeemed the redeemable convertible preferred shares issued by Cosmocos Co., Ltd. With regard to the early redemption, the Group recognized \(\psi\)11,962 million of gain on debt redemption and a decrease of \(\psi\5,483 million in other capital surplus.

(c) As discussed in note 16 to the consolidated financial statements, the Group has provided collateral for the above borrowings as of December 31, 2016.

# For the years ended December 31, 2016 and 2015

#### 24. Retirement Benefits Plan

(a) The components of retirement benefits recognized in profit or loss for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won                            |   | 2016   | 2015   |
|---|---|--------|--------|
| Defined benefit plans:                        |   |        |        |
| Current service cost                          | ₩ | 43,822 | 44,227 |
| Net interest on net defined benefit liability |   | 3,004  | 3,351  |
|   |   | 46,826 | 47,578 |
| Defined contribution plans:                   |   |        |        |
| Contributions recognized as expense           |   | 6,494  | 4,300  |
|   | ₩ | 53,320 | 51,878 |

The Group recognized termination benefits amounting to  $\mbox{$W$}2,801$  million and  $\mbox{$W$}15,332$  million as an expense for the years ended December 31, 2016 and 2015, respectively.

(b) Changes in net defined benefit liabilities for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won   |   | 2016      | 2015      |
|--|---|-----------|-----------|
| Beginning balance  | ₩ | 120,648   | 132,247   |
| Current service cost   |   | 43,822    | 44,227    |
| Net interest on net defined benefit liabilities              |   | 3,004     | 3,351     |
| Remeasurements of net defined benefit liabilities before tax |   | 32,364    | (553)     |
| Retirement benefits paid                                     |   | (6,913)   | (9,224)   |
| Payments into plan assets                                    |   | (69,566)  | (49,224)  |
| Net exchange difference                                      |   | 251       | (176)     |
| Ending balance   | ₩ | 123,610   | 120,648   |
| Statements of financial position:                            |   |           |           |
| Present value of defined benefit obligations                 | ₩ | 426,116   | 373,590   |
| Fair value of plan assets                                    |   | (302,506) | (252,942) |
| Net defined benefit liabilities                              | ₩ | 123,610   | 120,648   |

# For the years ended December 31, 2016 and 2015

# 24. Retirement Benefits Plan, Continued

(c) Changes in defined benefit obligations for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won                  |   | 2016     | 2015     |
|-------------------------------------|---|----------|----------|
| Beginning balance                   | ₩ | 373,590  | 364,717  |
| Current service cost                |   | 43,822   | 44,227   |
| Interest expense                    |   | 8,441    | 9,230    |
| Actuarial losses (gains) before tax |   | 32,088   | (1,075)  |
| Retirement benefits paid            |   | (32,076) | (43,333) |
| Net exchange difference             |   | 251      | (176)    |
| Ending balance                      | ₩ | 426,116  | 373,590  |

(d) Changes in plan assets for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won  |   | 2016      | 2015     |
|---|---|-----------|----------|
| Beginning balance   | ₩ | 252,942   | 232,470  |
| Interest income   |   | 5,437     | 5,879    |
| Return on plan assets, excluding interest income on plan assets |   | (276)     | (522)    |
| Retirement benefits paid  |   | (25, 163) | (34,109) |
| Contribution to plan assets                                     |   | 69,566    | 49,224   |
| Ending balance  | ₩ | 302,506   | 252,942  |

Actual returns on plan assets for the years ended December 31, 2016 and 2015 are \(\prec{\psi}\)5,161 million and \(\prec{\psi}\)5,357 million, respectively.

(e) The amount of remeasurements of net defined benefit liabilities for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won  |   | 2016     | 2015    |
|---|---|----------|---------|
| Actuarial gains (losses) before tax:                                |   |          |         |
| Demographic assumptions   | ₩ | (2)      | 1,705   |
| Financial assumptions   |   | (24,088) | (9,170) |
| Experience adjustments  |   | (7,998)  | 8,540   |
| The return on plan assets, excluding interest income on plan assets |   | (276)    | (522)   |
| Remeasurements of the net defined benefit liabilities before tax    |   | (32,364) | 553     |
| Tax effect  |   | 7,753    | (515)   |
| Remeasurements of the net defined benefit liabilities, net of tax   | ₩ | (24,611) | 38      |

(f) The components of plan assets as of December 31, 2016 and 2015 are as follows:

| In millions of won |   | 2016    | 2015    |
|--------------------|---|---------|---------|
| Deposits           | ₩ | 92,156  | 27,551  |
| Other              |   | 210,350 | 225,391 |
|                    | ₩ | 302,506 | 252,942 |

#### For the years ended December 31, 2016 and 2015

## 24. Retirement Benefits Plan, Continued

(g) The principal actuarial assumptions as of December 31, 2016 and 2015 were as follows:

| 2016 | 2015                         |
|------|------------------------------|
|      | 1.93 ~ 2.54%<br>3.00 ~ 5.00% |

For the purpose of calculating present value of the defined benefit obligations, the Group used the discount rate determined by reference to market yields at the end of the reporting period on high quality corporate bonds consistent with the currency and estimated term of the defined benefit obligations.

As of December 31, 2016 and 2015, the weighted average duration of the defined benefit obligations were 9.43 and 9.46 years, respectively.

(h) Sensitivities in respect of the key assumptions used to measure the defined benefit obligations were as follows:

| In millions of won                    |   | 1 % point increase | 1 % point decrease |
|---------------------------------------|---|--------------------|--------------------|
| Discount rate Rate of salary increase | ₩ | (38,294)<br>43,460 | 44,647<br>(38,082) |

The effect on defined benefit obligations is as of December 31, 2016.

## For the years ended December 31, 2016 and 2015

#### 25. Result from Real Estate Sales

(a) Details of agreements for real estate sales under construction as of December 31, 2016 was as follows:

|                          |                       | Total     | Total      |
|--------------------------|-----------------------|-----------|------------|
|                          |                       | revenue   | revenue    |
| In millions of won       | Construction period   | estimated | contracted |
| Daegu Station Central-Xi | Dec. 2014 ~ Oct. 2017 | ₩ 343,958 | 342,225    |

(b) Changes in the balance of contract amounts for the year ended December 31, 2016 was as follows:

| In millions of won  |   | 2016      |
|---------------------|---|-----------|
| Beginning Balance   | ₩ | 246,340   |
| Contract increase   |   | 23,700    |
| Revenue recognition |   | (136,549) |
| Ending Balance      | ₩ | 133,491   |

(c) Recognized profits and related balance for agreements under construction as of December 31, 2016 is summarized as follows:

|                          |            |   | Aggregate  | Aggregate  | Due from      |
|--------------------------|------------|---|------------|------------|---------------|
|                          | Stage of   |   | revenue    | expenses   | customers for |
| In millions of won       | completion |   | recognized | recognized | contract work |
| Daegu Station Central-Xi | 60.99%     | ₩ | 208,734    | 165,958    | 47,104        |

Due from customers for contract work is recognized as trade and other receivables in consolidated financial statements.

(d) The effects of current profit (loss), future profit (loss) and due to customers for contract work from changes in total contract revenue and costs for the year ended December 31, 2016 are summarized as follows:

| In millions of won       |   | Changes in total contract revenue | Changes in total contract costs | The effects of current profit (loss) | The effects of future profit (loss) | The effects of<br>due from<br>customers for<br>contract work |
|--------------------------|---|-----------------------------------|---------------------------------|--------------------------------------|-------------------------------------|--|
| Daegu Station Central-Xi | ₩ | 1,291                             | 4,690                           | (2,063)                              | (1,336)                             | 40   |

The total revenue and the total costs are estimated based on the information and circumstances available at the end of the reporting period and actual results may differ from these estimates.

# For the years ended December 31, 2016 and 2015

# 26. Result from Operating Activities

(a) Details of expenses classified by nature for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won                      |   | 2016      | 2015      |
|---|---|-----------|-----------|
| Changes in inventories                  | ₩ | (146,241) | (136,611) |
| Raw materials and consumables purchased |   | 1,414,179 | 1,299,921 |
| Salaries                                |   | 540,635   | 517,604   |
| Retirement and termination benefits     |   | 56,121    | 67,210    |
| Depreciation                            |   | 152,298   | 151,093   |
| Amortization                            |   | 5,891     | 10,759    |
| Employee welfare                        |   | 91,282    | 94,725    |
| Advertising                             |   | 267,840   | 248,137   |
| Commissions                             |   | 327,908   | 264,302   |
| Other expenses                          |   | 323,265   | 286,795   |
|   | ₩ | 3,033,178 | 2,803,935 |

(b) Details of selling, general and administrative expenses for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won   |   | 2016      | 2015      |
|--|---|-----------|-----------|
| Salaries   | ₩ | 360,351   | 346,393   |
| Retirement and termination benefits                                |   | 36,310    | 46,263    |
| Employee welfare   |   | 68,537    | 67,978    |
| Travel   |   | 13,905    | 11,338    |
| Communications   |   | 5,156     | 5,226     |
| Utilities  |   | 8,448     | 9,044     |
| Taxes and dues   |   | 20,870    | 19,293    |
| Supplies   |   | 4,329     | 3,683     |
| Rent   |   | 20,128    | 22,872    |
| Depreciation   |   | 39,912    | 43,609    |
| Amortization   |   | 5,697     | 10,561    |
| Repairs and maintenance  |   | 5,584     | 4,476     |
| Vehicles   |   | 5,694     | 6,606     |
| Insurance  |   | 2,019     | 1,928     |
| Commissions  |   | 269,158   | 228,990   |
| Freight and custody  |   | 49,352    | 52,510    |
| Conferences  |   | 3,032     | 3,493     |
| Advertising  |   | 267,690   | 247,985   |
| Training   |   | 6,288     | 6,465     |
| Prizes and rewards   |   | 2,830     | 3,238     |
| Cooperation  |   | 887       | 813       |
| Normal research and development                                    |   | 37,468    | 36,032    |
| Impairment loss (reversal of impairment loss) on trade receivables |   | 2,808     | (5,462)   |
|  | ₩ | 1,236,453 | 1,173,334 |

# For the years ended December 31, 2016 and 2015

# 27. Other Income and Expenses

(a) Details of other income for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won                               |   | 2016    | 2015    |
|--|---|---------|---------|
| Foreign currency transaction gain                | ₩ | 24,729  | 32,055  |
| Foreign currency translation gain                |   | 65,274  | 53,337  |
| Reversal of impairment loss on other receivables |   | 3       | 3       |
| Gain on sale of property, plant and equipment    |   | 12,722  | 12,912  |
| Gain on sale of intangible assets                |   | 50      | 789     |
| Others   |   | 62,492  | 19,656  |
|  | ₩ | 165,270 | 118,752 |

(b) Details of other expenses for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won                            |   | 2016    | 2015    |
|---|---|---------|---------|
| Foreign currency transaction loss             | ₩ | 32,610  | 14,022  |
| Foreign currency translation loss             |   | 16,850  | 34,087  |
| Impairment loss on other receivables          |   | 50      | 12      |
| Donations                                     |   | 29,997  | 46,189  |
| Loss on sale of property, plant and equipment |   | 3,082   | 963     |
| Loss on sale of intangible assets             |   | 53      | 57      |
| Impairment loss on intangible assets          |   | 3,913   | 43,224  |
| Others  |   | 15,604  | 21,607  |
|   | ₩ | 102,159 | 160,161 |

# For the years ended December 31, 2016 and 2015

## 28. Net Finance Income

(b)

(C)

(a) Details of net finance income for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won  |   | 2016   | 2015   |
|---|---|--|--|
| Finance income:   |   |  |  |
| Interest income   | ₩   | 37,941   | 33,803   |
| Dividend income   |   | 15,129   | 12,098   |
| Investment income on long-term deposits in MSA Escrow Fund  |   | -  | 1,287  |
| Gain on sale of available-for-sale financial assets   |   | 14,003   | 25,184   |
| Gain on settlement of derivative instruments  |   | -  | 7  |
| Gain on debt redemption   |   | -  | 11,962   |
|   |   | 67,073   | 84,341   |
| Finance costs:  |   |  |  |
| Interest expense  |   | (6,724)  | (9,482   |
| Investment loss on long-term deposits in MSA Escrow Fund  |   | (3,721)  | -  |
| Impairment loss on available-for-sale financial assets  |   | (4,077)  | (95  |
| Loss on settlement of derivative instruments  |   | -  | (2   |
|   |   | (4.4.500)  | (9,579   |
|   |   | (14,522)   | (3,573   |
| Net finance income  | ₩   | 52,551   | 74,762   |
| Details of interest income for the years ended December 31, 2016 and  |   | 52,551<br>follows:   | 74,762   |
| Details of interest income for the years ended December 31, 2016 and  | 2015 were as  | 52,551<br>follows:   | 74,762<br>2015   |
| Details of interest income for the years ended December 31, 2016 and  In millions of won  Deposits  |   | 52,551<br>follows:<br>2016<br>34,115                                   | 74,762<br>2015<br>30,597                                 |
| Details of interest income for the years ended December 31, 2016 and  In millions of won  Deposits  Available-for-sale financial assets   | 2015 were as  | 52,551<br>follows:<br>2016<br>34,115<br>30                             | 74,762<br>2015<br>30,597<br>40                           |
| Details of interest income for the years ended December 31, 2016 and  In millions of won  Deposits  | 2015 were as<br>₩                                   | 52,551<br>follows:<br>2016<br>34,115<br>30<br>3,796                    | 74,762<br>2015<br>30,597<br>40<br>3,166                  |
| Details of interest income for the years ended December 31, 2016 and  In millions of won  Deposits  Available-for-sale financial assets   | 2015 were as  | 52,551<br>follows:<br>2016<br>34,115<br>30                             | 74,762<br>2015<br>30,597<br>40                           |
| Details of interest income for the years ended December 31, 2016 and  In millions of won  Deposits  Available-for-sale financial assets   | 2015 were as  | 52,551<br>follows:<br>2016<br>34,115<br>30<br>3,796<br>37,941          | 74,762<br>2015<br>30,597<br>40<br>3,166                  |
| Details of interest income for the years ended December 31, 2016 and In millions of won  Deposits Available-for-sale financial assets Trade and other receivables   | 2015 were as  | 52,551<br>follows:<br>2016<br>34,115<br>30<br>3,796<br>37,941          | 74,762<br>2015<br>30,597<br>40<br>3,166                  |
| Details of interest income for the years ended December 31, 2016 and In millions of won  Deposits Available-for-sale financial assets Trade and other receivables  Details of interest expense for the years ended December 31, 2016 and In millions of won             | 2015 were as  | 52,551  follows:  2016  34,115 30 3,796 37,941  s follows:  2016       | 2015<br>30,597<br>40<br>3,166<br>33,803                  |
| Details of interest income for the years ended December 31, 2016 and In millions of won  Deposits Available-for-sale financial assets Trade and other receivables  Details of interest expense for the years ended December 31, 2016 and In millions of won  Borrowings | 2015 were as  \to \two  to description 2015 were as | 52,551  follows:  2016  34,115 30 3,796 37,941  s follows:  2016 3,393 | 2015<br>30,597<br>40<br>3,166<br>33,803<br>2015<br>4,261 |
| Details of interest income for the years ended December 31, 2016 and In millions of won  Deposits Available-for-sale financial assets Trade and other receivables  Details of interest expense for the years ended December 31, 2016 and In millions of won             | 2015 were as  \to \two  to description 2015 were as | 52,551  follows:  2016  34,115 30 3,796 37,941  s follows:  2016       | 2015<br>30,597<br>40<br>3,166<br>33,803                  |

## For the years ended December 31, 2016 and 2015

#### 29. Income Tax

(a) The components of income tax expense for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won  |   | 2016     | 2015    |
|---|---|----------|---------|
| Current income tax expense  | ₩ | 377,898  | 368,953 |
| Adjustments recognized in the current year for current tax of prior years |   | (10,594) | 216     |
| Changes in temporary difference   |   | (7,427)  | 6,219   |
| Cash reserve tax  |   | 3,889    | 2,881   |
| Total income tax expense  |   | 363,766  | 378,269 |
| Less: tax expense (benefit) recognized outside profit or loss             |   | (1,965)  | 3,905   |
| Income tax expense  | ₩ | 361,801  | 382,174 |

(b) Current and deferred tax expense (benefit) that were recognized outside profit or loss for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won   |   | 2016    | 2015    |
|--|---|---------|---------|
| Current:   |   |         |         |
| Gain on reissuance of treasury shares                            | ₩ | 6,107   | 835     |
| Deferred:  |   |         |         |
| Net changes in fair value of available-for-sale financial assets |   | 3,651   | (5,133) |
| Remeasurements of the net defined benefit liabilities            |   | (7,753) | 515     |
| Exchange differences on translating foreign operations           |   | (40)    | (122)   |
|  |   | (4,142) | (4,740) |
| Tax expense (benefit) recognized outside profit or loss          | ₩ | 1,965   | (3,905) |

Income tax related to gain on reissuance of treasury shares was recognized directly in equity and income tax related to remeasurements of net defined benefit liabilities, net changes in fair value of available-for-sale financial assets and exchange differences on translating foreign operations was recognized in other comprehensive income (loss).

(c) Reconciliation of income tax expense based on statutory tax rate to actual income tax expense for the years ended December 31, 2016 and 2015 are as follows:

| In millions of won, except tax rate information                           |   | 2016      | 2015      |
|---|---|-----------|-----------|
| Profit before tax   | ₩ | 1,587,831 | 1,414,394 |
| Normal tax rate   |   | 23.3%     | 24.7%     |
| Income taxes at normal tax rate   |   | 370,665   | 349,489   |
| Adjustment:   |   |           |           |
| Non-taxable income  |   | (6,515)   | (353)     |
| Non-deductible expenses   |   | 6,027     | 7,966     |
| Changes in unrecognized deferred tax                                      |   | 231       | 24,206    |
| Tax credits and deduction   |   | (1,440)   | (1,250)   |
| Adjustments recognized in the current year for current tax of prior years |   | (10,594)  | 216       |
| Other   |   | 3,427     | 1,900     |
| Income tax expense  | ₩ | 361,801   | 382,174   |
| Effective tax rate  |   | 22.8%     | 27.0%     |

# For the years ended December 31, 2016 and 2015

## 29. Income Tax, Continued

- (d) Changes in deferred tax assets (liabilities) for the years ended December 31, 2016 and 2015 were as follows:
- (i) For the year ended December 31, 2016

|                                     |   |            |         | Other         |             |
|-------------------------------------|---|------------|---------|---------------|-------------|
|                                     |   | January 1  | Profit  | comprehensive | December 31 |
| In millions of won                  |   | 2016       | (loss)  | income (loss) | 2016        |
| Accumulated depreciation            | ₩ | 11,313     | 8,665   | -             | 19,978      |
| Allowance for bad debts             |   | 9,200      | 6,747   | -             | 15,947      |
| Available-for-sale financial assets |   | 9,752      | 988     | (3,651)       | 7,089       |
| Accrued expense                     |   | 32,047     | (548)   | -             | 31,499      |
| Defined benefit liability           |   | 18,565     | (6,376) | 7,753         | 19,942      |
| Treasury shares                     |   | (8,756)    | 231     | -             | (8,525)     |
| Investments in subsidiaries         |   | (308, 340) | (7,823) | 40            | (316,123)   |
| Provision for advanced depreciation |   | (19, 256)  | 4,763   | -             | (14,493)    |
| Reserve                             |   | (7,502)    | 4,195   | -             | (3,307)     |
| Others                              |   | 19,201     | (7,557) | -             | 11,644      |
|                                     | ₩ | (243,776)  | 3,285   | 4,142         | (236,349)   |

(ii) For the year ended December 31, 2015

|                                     |   |           |          | Other         |             |
|-------------------------------------|---|-----------|----------|---------------|-------------|
|                                     |   | January 1 | Profit   | comprehensive | December 31 |
| In millions of won                  |   | 2015      | (loss)   | income (loss) | 2015        |
| Accumulated depreciation            | ₩ | 3,140     | 8,173    | -             | 11,313      |
| Allowance for bad debts             |   | 11,481    | (2,281)  | -             | 9,200       |
| Available-for-sale financial assets |   | 15,339    | (10,720) | 5,133         | 9,752       |
| Accrued expense                     |   | 28,847    | 3,200    | -             | 32,047      |
| Defined benefit liability           |   | 9,700     | 9,380    | (515)         | 18,565      |
| Treasury shares                     |   | (8,808)   | 52       | -             | (8,756)     |
| Investments in subsidiaries         |   | (283,739) | (24,723) | 122           | (308,340)   |
| Provision for advanced depreciation |   | (14,493)  | (4,763)  | -             | (19,256)    |
| Reserve                             |   | (12,320)  | 4,818    | -             | (7,502)     |
| Others                              |   | 13,296    | 5,905    | -             | 19,201      |
|                                     | ₩ | (237,557) | (10,959) | 4,740         | (243,776)   |

- (e) As of December 31, 2016 and 2015, deferred tax asset of \(\frac{\text{W4}}{4}10,116\) million and \(\frac{\text{W3}}{3}91,655\) million for temporary differences arising from investments in subsidiaries, associates and joint ventures was not recognized, respectively, because it is not probable that they will reverse in the foreseeable future.
- (f) Details of deductible temporary differences, unused tax losses, and unused tax credits for which no deferred tax asset is recognized as of December 31, 2016 and 2015 were as follows:

| In millions of won               |   | 2016    | 2015    |
|----------------------------------|---|---------|---------|
| Deductible temporary differences | ₩ | 17,325  | 29,728  |
| Unused tax losses                |   | 128,825 | 118,042 |
| Unused tax credits               |   | 4,209   | 4,826   |
|                                  | ₩ | 150,359 | 152,596 |

#### For the years ended December 31, 2016 and 2015

#### 30. Earnings per Share

Basic and diluted earnings per share for the years ended December 31, 2016 and 2015 were as follows:

|  |   | 2016        | 2015        |
|--|---|-------------|-------------|
| Profit for the year attributable                       |   |             |             |
| to owners of the Parent Company in millions of won     | ₩ | 1,231,274   | 1,035,717   |
| Weighted-average number of ordinary shares outstanding |   | 126,168,347 | 125,961,848 |
| Basic and diluted earnings per share in won            | ₩ | 9,759       | 8,222       |

The weighted average number of ordinary shares outstanding during the period is the number of ordinary shares outstanding at the beginning of the period, adjusted by the number of ordinary shares bought back or issued during the period multiplied by a time-weighting factor.

#### 31. Transactions and Balances with Related Companies

- (a) The Group has no significant transactions, receivables and liabilities with related parties, as of and for the years ended December 31, 2016 and 2015.
- (b) There is no guarantee being provided by related parties as of December 31, 2016 and 2015.
- (c) Details of key management personnel compensation for the years ended December 31, 2016 and 2015 are summarized as follows:

| In millions of won           |   | 2016   | 2015   |
|------------------------------|---|--------|--------|
| Short-term employee benefits | ₩ | 24,475 | 22,550 |
| Retirement benefits          |   | 2,585  | 3,112  |
|                              | ₩ | 27,060 | 25,662 |

#### 32. Risk Management and Fair Value of Financial Instruments

#### (a) Overview

The Group has exposure to the following risks from its use of financial instruments:

- Market risk
- Credit risk
- Liquidity risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk including quantitative disclosures.

#### For the years ended December 31, 2016 and 2015

#### 32. Risk Management and Fair Value of Financial Instruments, Continued

#### (b) Risk Management Framework

The purpose of managing financial risks is to identify the potential risk factors that may affect the Group's financial performance, and minimize, eliminate and avoid it to the extent that is acceptable. One of the principal responsibilities of the treasury department is to manage the financial risks arising from the Group's underlying operations. The treasury department monitors and manages the financial risk arising from the Group's underlying operations in accordance with the risk management policies and procedures authorized by the board of directors. Also, the treasury department provides an internal report analyzing the nature and exposure level of financial risks to Risk Management Committee of the Group. The Risk Management Committee prepares the overall strategy for financial risk management, and evaluates the effectiveness of the financial risk management strategy. In addition, the Parent Company's audit committee consistently observes the compliance of the risk management policy and procedure, and reviews the risk exposure limit of the Group. The Group applied the same financial risk management strategy that was applied in the previous period.

#### (c) Management of Financial Risks

#### (i) Market risk

Market risk is the risk that changes in market prices – such as foreign exchange rates, interest rates and equity prices – will affect the Group's income or the value of its financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

#### Currency risk

The Group has exposure to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates arising from the export and import of tobacco. The Group's management has measured the currency risk internally and regularly, and has entered into foreign currency option contracts to hedge foreign currency risk in case of need.

The carrying amounts of monetary assets and liabilities denominated in a currency other than the functional currency as of December 31, 2016 and 2015 were as follows:

|                    |   |         | 2016        |         | 2015        |
|--------------------|---|---------|-------------|---------|-------------|
| In millions of won |   | Assets  | Liabilities | Assets  | Liabilities |
| USD                | ₩ | 950,652 | 69,029      | 797,656 | 46,905      |
| EUR                |   | 940     | 3,125       | 541     | 1,695       |
| Others             |   | 9,727   | 5,046       | 7,645   | 21,151      |
|                    | ₩ | 961,319 | 77,200      | 805,842 | 69,751      |

As of December 31, 2016 and 2015, the effects of a 10% weakening or strengthening of functional currency against foreign currencies on profit before tax were as follows:

|  |   |           | 2016          |           | 2015          |
|--|---|-----------|---------------|-----------|---------------|
|  |   | 10%       | 10%           | 10%       | 10%           |
| In millions of won                       |   | weakening | strengthening | weakening | strengthening |
| Increase (decrease) in profit before tax | ₩ | 88,412    | (88,412)      | 73,609    | (73,609)      |

#### For the years ended December 31, 2016 and 2015

#### 32. Risk Management and Fair Value of Financial Instruments, Continued

#### (c) Management of Financial Risks, Continued

#### Equity price risk

The Group has exposure to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Other market price risk arises from available-for-sale equity instruments held for investments. The Group's management has monitored the mix of debt and equity instruments in its investment portfolio based on market indices. Material investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by the Group's management.

As of December 31, 2016 and 2015, the effects of a 5% fluctuation of the price index of stocks on other comprehensive income were as follows:

|  |   | 2016     |          |          | 2015     |
|--|---|----------|----------|----------|----------|
|  |   | 5%       | 5%       | 5%       | 5%       |
| In millions of won                                     |   | increase | decrease | increase | decrease |
| Increase (decrease) in comprehensive income before tax | ₩ | 5,879    | (5,879)  | 1,780    | (1,780)  |

#### Interest rate risk

The Group has exposure to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's management has monitored the level of interest rates regularly and has maintained the balance of borrowings at variable rates and fixed rates. As of December 31, 2016, there is no significant effect on cash flows or the fair value of financial liabilities from the interest rate fluctuation, considering the amounts of interest bearing liabilities.

#### (ii) Credit risk

The Group has exposure to the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Group has transacted with customers with high credit ratings to manage credit risk, and has implemented and operated policies and procedures for credit enhancements of the financial assets. Counterparty credit risk is managed by evaluating its credit rating and limiting the aggregate amount and duration of exposure before sales commence, and the Group has been provided collateral and guarantees. The credit ratings of all counterparties and the level of collateral and guarantees are reviewed regularly. Analysis of financial assets past due has been reported quarterly and appropriate measures have been taken to secure the Group's assets.

The carrying amount of financial assets is maximum exposure to credit risk. The maximum exposure to credit risk as of December 31, 2016 and 2015 is as follows:

| ,                          | lions of won                                    |   | 2016      | 2015      |
|--|---|---|-----------|-----------|
|  | lable-for-sale debt instruments                 | ₩ | 1,500     | 1,596     |
| Long-term deposits in MSA Escrow Fund 503,592 403,9              | g-term deposits in MSA Escrow Fund              |   | 503,592   | 403,966   |
| Trade and other receivables 1,353,589 1,293,0                    | e and other receivables                         |   | 1,353,589 | 1,293,009 |
| Other financial assets 1,657,349 1,136,9                         | er financial assets                             |   | 1,657,349 | 1,136,918 |
| Cash and cash equivalents (excluding cash on hand) 849,543 543,4 | n and cash equivalents (excluding cash on hand) |   | 849,543   | 543,425   |
| Financial guarantee contract 153,145 76,5                        | ncial guarantee contract                        |   | 153,145   | 76,566    |
| ₩ 4,518,718 3,455,4  |   | ₩ | 4,518,718 | 3,455,480 |

## For the years ended December 31, 2016 and 2015

## 32. Risk Management and Fair Value of Financial Instruments, Continued

- (c) Management of Financial Risks, Continued
- (iii) Liquidity risk

The Group has exposure to the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Group's management has established short-term and long-term financial management plans to manage the liquidity risk, and analyzed cash outflows occurred and cash outflows budgeted, so as to match the maturity structure of financial assets and financial liabilities. The Group's management determines whether or not the financial liabilities are repayable with the operating cash flows and cash inflows from financial assets.

The maturity analysis with a residual contractual maturity of financial liabilities as of December 31, 2016 and 2015 is as follows:

|                              |   |          |             |          | R          | esidual contrac | tual maturity |
|------------------------------|---|----------|-------------|----------|------------|-----------------|---------------|
|                              |   |          |             |          | Between    | Between         |               |
|                              |   | Carrying | Contractual | Within   | 3 months   | 1 and 5         | Beyond        |
| In millions of won           |   | amount   | cash flow   | 3 months | and 1 year | years           | 5 years       |
| As of December 31, 2016:     |   |          |             |          |            |                 |               |
| Trade and other payables     | ₩ | 424,410  | 425,970     | 386,382  | 24,748     | 11,729          | 3,111         |
| Long-term borrowings         |   | 115,953  | 117,978     | 37       | 111        | 54,105          | 63,725        |
| Current portion of           |   |          |             |          |            |                 |               |
| long-term borrowings         |   | 9,597    | 9,611       | 79       | 9,532      | -               | -             |
| Short-term borrowings        |   | 136,599  | 137,591     | 64,221   | 73,370     | -               | -             |
| Financial guarantee contract |   | _        | 153,145     | -        | -          | 153,145         | -             |
|                              | ₩ | 686,559  | 844,295     | 450,719  | 107,761    | 218,979         | 66,836        |
| As of December 31, 2015:     |   |          |             |          |            |                 |               |
| Trade and other payables     | ₩ | 406,940  | 408,593     | 368,074  | 27,043     | 11,042          | 2,434         |
| Long-term borrowings         |   | 102,242  | 104,044     | 98       | 293        | 43,557          | 60,096        |
| Current portion of           |   | ,        | •           |          |            | ,               | ,             |
| long-term borrowings         |   | 27,659   | 27,676      | 296      | 27,380     | -               | -             |
| Short-term borrowings        |   | 206,373  | 208,593     | 122,917  | 85,676     | -               | -             |
| Financial guarantee contract |   | -        | 76,566      | -        | -          | 76,566          | -             |
|                              | ₩ | 743,214  | 825,472     | 491,385  | 140,392    | 131,165         | 62,530        |

The above financial liabilities are presented at the nominal value of undiscounted future cash flows as of the earliest period at which the Group can be required to pay.

## For the years ended December 31, 2016 and 2015

## 32. Risk Management and Fair Value of Financial Instruments, Continued

#### (d) Fair Value of Financial Instruments

The carrying amount of each category of financial assets and liabilities as of December 31, 2016 and 2015 are as follows:

| In millions of won                               |   | 2016      | 2015      |
|--|---|-----------|-----------|
| Financial assets:                                |   |           |           |
| Available-for-sale financial assets              | ₩ | 386,596   | 364,681   |
| Loans and receivables                            |   |           |           |
| - Long-term deposits in MSA Escrow Fund          |   | 503,592   | 403,966   |
| - Trade and other receivables                    |   | 1,353,589 | 1,293,009 |
| - Other financial assets                         |   | 1,657,349 | 1,136,918 |
| - Cash and cash equivalents                      |   | 850,786   | 546,213   |
|  |   | 4,365,316 | 3,380,106 |
|  | ₩ | 4,751,912 | 3,744,787 |
| Financial liabilities:                           |   |           |           |
| Financial liabilities measured at amortized cost |   |           |           |
| - Trade and other payables                       | ₩ | 424,410   | 406,940   |
| - Long-term borrowings                           |   | 115,953   | 102,242   |
| - Current portion of long-term borrowings        |   | 9,597     | 27,659    |
| - Short-term borrowings                          |   | 136,599   | 206,373   |
|  | ₩ | 686,559   | 743,214   |

The fair value measurements classified by fair value hierarchy as of December 31, 2016 and 2015 were as follows:

|                                     |   |                    |         |          | Fair value |
|-------------------------------------|---|--------------------|---------|----------|------------|
| In millions of won                  |   | Carrying<br>amount | Level I | Level II | Level III  |
| As of December 31, 2016:            |   |                    |         |          |            |
| Available-for-sale financial assets | ₩ | 354,032            | 221,076 | -        | 132,956    |
| As of December 31, 2015:            |   |                    |         |          |            |
| Available-for-sale financial assets | ₩ | 327,022            | 211,914 | -        | 115,108    |

There is no transfer between fair value hierarchy levels of recurring fair value measurements for the years ended December 31, 2016 and 2015.

The fair value measurements for available-for-sale equity instruments in real estate trust fund have been categorized as a level 3 fair value based on the inputs to the valuation techniques used. Changes in fair value classified as level 3 for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won    |   | 2016    | 2015    |
|-----------------------|---|---------|---------|
| Beginning balance     | ₩ | 115,108 | 90,726  |
| Acquisition           |   | 16,000  | 22,200  |
| Changes in fair value |   | 1,848   | 2,182   |
| Ending balance        | ₩ | 132,956 | 115,108 |

# For the years ended December 31, 2016 and 2015

# 32. Risk Management and Fair Value of Financial Instruments, Continued

- (e) Finance Income (Costs)
- (i) Details of finance income (costs) by categories for the year ended December 31, 2016 were as follows:

|  |   |           |             | Financial<br>liabilities |          |
|--|---|-----------|-------------|--------------------------|----------|
|  |   | Available |             | measured                 |          |
|  |   | -for-sale | Loans       | at                       |          |
|  |   | financial | and         | amortized                |          |
| In millions of won                                     |   | assets    | receivables | cost                     | Total    |
| Profit or loss:  |   |           |             |                          |          |
| Interest income  | ₩ | 30        | 37,911      | -                        | 37,941   |
| Dividend income  |   | 15,129    | -           | -                        | 15,129   |
| Gain on sale of available-for-sale financial assets    |   | 14,003    | -           | -                        | 14,003   |
| Interest expense                                       |   | -         | -           | (6,724)                  | (6,724)  |
| Investment loss on                                     |   |           |             |                          |          |
| long-term deposits in MSA Escrow Fund                  |   | -         | (3,721)     | -                        | (3,721)  |
| Impairment loss on available-for-sale financial assets |   | (4,077)   | -           | -                        | (4,077)  |
|  | ₩ | 25,085    | 34,190      | (6,724)                  | 52,551   |
| Comprehensive income (loss) before tax                 |   |           |             |                          |          |
| Net change in fair value                               | ₩ | 25,013    | _           | _                        | 25,013   |
| Disposal   |   | (14,003)  | _           | _                        | (14,003) |
| Impairment   |   | 4,077     | _           | _                        | 4,077    |
| •  | ₩ | 15,087    | -           | -                        | 15,087   |

# For the years ended December 31, 2016 and 2015

# 32. Risk Management and Fair Value of Financial Instruments, Continued

- (e) Finance Income (Costs), Continued
- (ii) Details of finance income (costs) by categories for the year ended December 31, 2015 were as follows:

|  |   | Financial               |           |             | Financial               |          |
|--|---|-------------------------|-----------|-------------|-------------------------|----------|
|  |   | assets at<br>fair value | Available |             | liabilities<br>measured |          |
|  |   | through                 | -for-sale | Loans       | at                      |          |
|  |   | profit                  | financial | and         | amortized               |          |
| In millions of won                             |   | or loss                 | assets    | receivables | cost                    | Total    |
| Profit or loss:                                |   |                         |           |             |                         |          |
| Interest income                                | ₩ | -                       | 40        | 33,763      | -                       | 33,803   |
| Dividend income                                |   | -                       | 12,098    | -           | -                       | 12,098   |
| Investment income on                           |   |                         |           |             |                         |          |
| long-term deposits in MSA Escrow Fund          |   | -                       | _         | 1,287       | -                       | 1,287    |
| Gain on sale of                                |   |                         |           |             |                         |          |
| available-for-sale financial assets            |   | _                       | 25,184    | -           | -                       | 25,184   |
| Gain on transactions of derivative instruments |   | 7                       | _         | -           | -                       | 7        |
| Gain on debt redemption                        |   | _                       | _         | -           | 11,962                  | 11,962   |
| Interest expense                               |   | _                       | _         | -           | (9,482)                 | (9,482)  |
| Impairment loss on                             |   |                         |           |             |                         |          |
| available-for-sale financial assets            |   | _                       | (95)      | -           | -                       | (95)     |
| Loss on transactions of derivative instruments |   | (2)                     | -         | -           | -                       | (2)      |
|  | ₩ | 5                       | 37,227    | 35,050      | 2,480                   | 74,762   |
| Comprehensive income (loss) before tax         |   |                         |           |             |                         |          |
| Net change in fair value                       | ₩ | _                       | 3,881     | -           | -                       | 3,881    |
| Disposal                                       |   | -                       | (25,184)  | -           | -                       | (25,184) |
| Impairment                                     |   | -                       | 95        | -           | -                       | 95       |
|  | ₩ | -                       | (21,208)  | -           | -                       | (21,208) |

#### For the years ended December 31, 2016 and 2015

#### 33. Capital Management

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The board of directors seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

The Group monitors capital using net debt deducting cash and cash equivalents and current financial instruments from borrowings and equity. The Group applied the same capital management strategy that was applied in the previous year.

As of December 31, 2016 and 2015, the Group's capital structure was as follows:

| In millions of won             |   | 2016        | 2015        |
|--------------------------------|---|-------------|-------------|
| Net debt (asset):              |   |             |             |
| Debt (borrowings)              | ₩ | 262,149     | 336,274     |
| Less:                          |   |             |             |
| Cash and cash equivalents      |   | (850,786)   | (546,213)   |
| Current other financial assets |   | (1,657,338) | (1,136,906) |
|                                |   | (2,245,975) | (1,346,845) |
| Equity                         | ₩ | 7,118,257   | 6,275,499   |

#### 34. Contingent Liabilities and Commitments

- (a) Each year the Group deposits a proportion of sales of tobacco products in the United States in accordance with the Tobacco Master Settlement Agreement ("MSA") under the Escrow Statute of the United States government. The MSA Escrow Funds are maintained to pay the medical expenses of tobacco purchasers who have suffered health effects as a result of smoking. The unused portion of this fund will be refunded to the Group 25 years from the date of each annual funding. The Group recorded as long-term deposits the amounts paid into the MSA Escrow Funds of State governments in the United States against potential litigation and damages related to the export of tobacco into the United States.
- (b) As of December 31, 2016, a lawsuit by National Health Insurance Service claiming damages of \$\foware\$53,742 million are filed against the Group. Additionally, as of December 31, 2016, the Group is involved in 14 lawsuits as a plaintiff for alleged damages totalling \$\foware\$18,276 million and seven lawsuits as a defendant for alleged damages totalling \$\foware\$2,247 million. The amount of the liability the Group may ultimately be liable for with respect to the litigation cannot be reasonably estimated as of December 31, 2016.
- (c) As of December 31, 2016, the Group has entered into letter of credit agreements with KEB Hana Bank and other banks with limits in the aggregate of USD 64,100 thousand.
- (d) As of December 31, 2016, the Group's trade receivables from the export of cigarettes are insured against non-payment up to USD 23,763 thousand by a short-term export insurance with the Korea Trade Insurance Corporation.

#### For the years ended December 31, 2016 and 2015

#### 34. Contingent Liabilities and Commitments, Continued

(e) The Group has been provided with a foreign currency payment guarantee by KEB Hana Bank up to USD 40,000 thousand for L/C or guarantees related with its foreign exports. Details of guarantees exercised as of December 31, 2016, are summarized as follows:

|  |     | Exercised |
|--|-----|-----------|
| In thousands of USD, THB and millions of IDR                                       |     | amount    |
| Customs bond and L/C opening of KT&G USA Corporation.                              | USD | 15.217    |
| · · · · · · · · · · · · · · · · · · ·  |     | /         |
| Performance guarantee for export of tobacco sheet to Thailand Tobacco Monopoly     | THB | 15,191    |
| Payment guarantee for purchase of certificate stamp of PT Mandiri Maha Mulia, etc. | IDR | 175,166   |
|  |     |           |

- (f) The Group has maintained a contract with the farmers who grow six-year old green ginseng for purchase volume guarantees and recorded contractual amounts paid to the farmers as advance payments in the amount of W128,633 million and W151,783 million as of December 31, 2016 and 2015, respectively.
- (g) As of December 31, 2016, the Group has an accounts receivable loan agreement with a limit of \(\frac{\psi}{107,000}\) million with KEB Hana Bank and other financial institutions.
- (h) As of December 31, 2016, the Group has a trade bill loan agreement with a limit of ₩10,000 million with KEB Hana Bank
- (i) As of December 31, 2016, the Group has a loan agreement with a limit of ₩154,600 million with Shinhan Bank and other financial institutions.
- (j) As of December 31, 2016, the Group has provided one blank note, five notes amounting to \(\frac{\psi4}{4}\),000 million and two blank checks to Nara Credit and other financial institutions. Besides, as of December 31, 2016, the Group lost seven blank notes and one blank check and expects to proceed a judgment of nullification.
- (k) On March 17, 2011, the Group signed the memorandum of understanding ("MOU") on global investment partnership with National Pension Service to jointly invest in foreign assets with a limit of \( \frac{\text{W}}{8}\)00,000 million.
- (I) With relation to the acquisition of KT&G Life Sciences Corporation, the Parent Company entered into a contract with a former owner of the acquiree, Gwak, Tae-Hwan ("Individual Shareholder"). Details of the contract are as follows:

| Description   | Details  |
|---|--|
| Restriction of disposal                                 | Individual Shareholder shall not be permitted to dispose of its shares, in whole or in part, within one year after KT&G Life Sciences Corporation is listed.   |
| Right of first refusal<br>held by<br>the Parent Company | Individual Shareholder shall not be permitted to make any transfer of its shares, in whole or in part, unless Individual Shareholder has offered them first to the Parent Company.   |
| Tag-along right held by Individual Shareholder          | In the event that the Parent Company proposes to enter into a transaction or a series of related transactions with a third party purchaser to dispose of its shares, then Individual Shareholder shall elect to participate in such disposition upon the terms and conditions no less favorable than those applicable to the Parent Company. |

# For the years ended December 31, 2016 and 2015

## 34. Contingent Liabilities and Commitments, Continued

- (m) As of December 31, 2016, the Group has provided guarantees up to \(\frac{\text{W}}{225,600}\) million with an exercised amount of \(\frac{\text{W}}{153,145}\) million for the buyers of apartments in respect of their borrowings from Shinhan Bank.
- (n) As of December 31, 2016, the Group is insured by performance guarantee insurance up to \(\frac{\psi}{4}\),581 million with the Seoul Guarantee Insurance.

## 35. Cash Flows

(a) Details of cash generated from operations for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won   |   | 2016      | 2015      |
|--|---|-----------|-----------|
| Profit for the year  | ₩ | 1,226,030 | 1,032,220 |
| Adjustments for:   |   |           |           |
| Income tax expense   |   | 361,801   | 382,174   |
| Finance costs  |   | 14,522    | 9,579     |
| Finance income   |   | (67,073)  | (84,341)  |
| Depreciation   |   | 152,298   | 151,093   |
| Amortization   |   | 5,891     | 10,759    |
| Retirement and termination benefits                        |   | 56,121    | 67,210    |
| Foreign currency translations loss                         |   | 16,850    | 34,087    |
| Impairment loss on trade and other receivables             |   | 2,858     | 12        |
| Reversal of write-down of inventories                      |   | (27)      | (565)     |
| Loss on sale of property, plant and equipment              |   | 3,082     | 963       |
| Loss on sale of intangible assets                          |   | 53        | 57        |
| Impairment loss on intangible assets                       |   | 3,913     | 43,224    |
| Other expenses   |   | 10,526    | 13,952    |
| Share of gain of associates and joint ventures             |   | (2,546)   | (15,137)  |
| Share of loss of associates and joint ventures             |   | 479       | -         |
| Foreign currency translations gain                         |   | (65,274)  | (53,337)  |
| Reversal of impairment loss on trade and other receivables |   | (3)       | (5,465)   |
| Gain on sale of property, plant and equipment              |   | (12,722)  | (12,912)  |
| Gain on sale of intangible assets                          |   | (50)      | (789)     |
|  |   | 1,706,729 | 1,572,784 |
| Changes in working capital:                                |   |           |           |
| Trade and other receivables                                |   | (15,968)  | (185,672) |
| Advance payments   |   | 27,432    | 12,626    |
| Prepaid expenses   |   | (3,350)   | (2,522)   |
| Prepaid tobacco excise and other taxes                     |   | 8,539     | (187,086) |
| Inventories  |   | (153,337) | (145,968) |
| Trade and other payables                                   |   | 32,059    | 88,086    |
| Advance receipts   |   | (22,068)  | (10,942)  |
| Tobacco excise and other taxes payable                     |   | 385,705   | 521,234   |
| Payment of retirement and termination benefits             |   | (83,499)  | (76,940)  |
| Cash generated from operations                             | ₩ | 1,882,242 | 1,585,600 |

# For the years ended December 31, 2016 and 2015

## 35. Cash Flows, Continued

(b) Details of material transactions without cash inflow or outflow for the years ended December 31, 2016 and 2015 were as follows:

| In millions of won   |   | 2016        | 2015            |
|--|---|-------------|-----------------|
| In-kind donation of treasury shares Acquisition of available-for-sale financial assets by exercise of convertible right Increase in accrued expenses related with payment of | ₩ | 34,140<br>- | 5,448<br>28,990 |
| retirement and termination benefits Increase (decrease) in other payables related with   |   | 2,275       | 1,141           |
| acquisition of property, plant and equipment Increase (decrease) in advance receipts related with disposal of  |   | 1,653       | (8,360)         |
| property, plant and equipment and non-current assets held for sale   |   | 1,522       | (298)           |
| Increase in other receivables related with disposal of property, plant and equipment   |   | 557         | 184             |
| Increase in other payables related with intangible assets  |   | 1,629       | -               |

(c) The Group presented cash flows arising from short-term financial instruments on a net basis.

# 36. Significant Events after the End of Reporting Period

As of January 13, 2017, KT&G Life Sciences Corporation was merged into Yungjin Pharm. Ind. Co., Ltd.