





1-1. Consolidated Sales



1H consolidated sales recorded 1,723.0 bil. won, 2Q sales 898.6 bil. won

Consolidated 1H Sales

| (bil. won) | YOY | | | | | | | |
|---------------------------|---------|---------|---------|--|--|--|--|--|
| (BII. WOII) | 1H FY11 | 1H FY10 | Change | | | | | |
| KT&G | 1,160.7 | 1,153.6 | 0.6%↑ | | | | | |
| -Domestic | 853.2 | 845.8 | 0.9% ↑ | | | | | |
| - Export | 265.6 | 246.4 | 7.8% ↑ | | | | | |
| KGC | 465.6 | 406.1 | 14.7%↑ | | | | | |
| Others & Adjusted Amt. | 96,7 | 76.5 | 26.5% ↑ | | | | | |
| Total | 1,723.0 | 1,636.1 | 5.3% ↑ | | | | | |

- Sales of KT&G and KGC are the amounts before eliminating internal transactions.
- Others and adjusted amounts are sales of Yungin Pharm., Tae-A Industry, KT&G overseas subsidiaries, KGC overseas subsidiaries and etc. after eliminating internal transactions, etc.
- Consolidated sales for 1H increased 5.3% yoy
 - KT&G went up 0.6% yoy
 - KGC went up 14.7% yoy

Consolidated 2Q Sales

| (bil. won) | YOY | | | | | | | |
|------------------------|---------|---------|--------|--|--|--|--|--|
| (Bil. WOII) | 2Q FY11 | 2Q FY10 | Change | | | | | |
| KT&G | 623.6 | 613.2 | 1.7%↑ | | | | | |
| -Domestic | 461.9 | 454.5 | 1.6% ↑ | | | | | |
| - Export | 138.0 | 137.5 | 0.4% ↑ | | | | | |
| KGC | 233.9 | 202.5 | 15.5%↑ | | | | | |
| Others & Adjusted Amt. | 41.0 | 39.5 | 3.9%↑ | | | | | |
| Total | 898.6 | 855,2 | 5.1%↑ | | | | | |

- Sales of KT&G and KGC are the amounts before eliminating internal transactions.
- Others and adjusted amounts are sales of Yungin Pharm., Tae-A Industry, KT&G overseas subsidiaries, KGC overseas subsidiaries and etc. after eliminating internal transactions, etc.
- Consolidated sales for 2Q went up 5.1% yoy
 - KT&G increased 1.7% yoy
 - KGC increased 15.5% yoy

1-2. Consolidated Profit



Consolidated OP for 1H recorded 530.8 bil. Won, OP for 2Q 281.4 bil. won

Consolidated 1H Profits

| | | YOY | | | | | |
|--------|------------------------|---------|---------|--------|--|--|--|
| | (bil. won) | 1H FY11 | 1H FY10 | Change | | | |
| | KT&G | 416.5 | 482.0 | 13.6%↓ | | | |
| O P | KGC | 117.0 | 123.7 | 5.4% ↓ | | | |
| r | Others & Adjusted Amt. | -2.6 | 0.3 | - | | | |
| | Total | 530.8 | 606.0 | 12.4%↓ | | | |
| N | KT&G | 378.2 | 589.1 | 35.8%↓ | | | |
| IN | KGC | 87.1 | 94.2 | 7.5% ↓ | | | |
| ' | Others & Adjusted Amt. | -66.9 | -52.8 | 26.7%↓ | | | |
| | Total | 398.4 | 630.4 | 36.8%↓ | | | |
| Со | mprehensive Income | 384.8 | 505.0 | 23.8%↓ | | | |

[•] Each profit figure of KT&G and KGC is based on sales amounts before eliminating internal transactions.

Consolidated OP for 1H reduced 12.4% yoy

• OP : KT&G 13.6% ↓, KGC 5.4% ↓ • NI : KT&G 35.8% ↓, KGC 7.5% ↓

Consolidated 2Q Profits

| | (bil won) | | YOY | | | | | |
|----|---|---------|---------|--------|--|--|--|--|
| | (bil. won) KT&G KGC Others & Adjusted Amt. Total KT&G KGC Others & Adjusted Amt. | 2Q FY11 | 2Q FY10 | Change | | | | |
| 0 | KT&G | 227.1 | 291.5 | 22.1%↓ | | | | |
| P | KGC | 57.2 | 63.0 | 9.2%↓ | | | | |
| ' | Others & Adjusted Amt. | -2.9 | 0.3 | _ | | | | |
| | Total | 281.4 | 354.8 | 20.7%↓ | | | | |
| N | KT&G | 179.0 | 409.7 | 56.3%↓ | | | | |
| I | KGC | 43.8 | 48.2 | 9.1%↓ | | | | |
| ' | Others & Adjusted Amt. | -7.5 | -6.5 | 16.1%↓ | | | | |
| | Total | 215.3 | 451.4 | 52.3%↓ | | | | |
| Со | mprehensive Income | 212.8 | 267.7 | 20.5%↓ | | | | |

[•] Each profit figure of KT&G and KGC is based on sales amounts before eliminating internal transactions.

Consolidated 2Q OP reduced 20.7% yoy

• OP : KT&G 22.1% ↓, KGC 9.2% ↓

• NI : KT&G 56.3% ↓, KGC 9.1% ↓



2-1-1. KT&G -FY11 2Q Business Results Summary



2Q sales went up 1.7%, OP down 22.1% yoy

| (h:l atialsa / h:lam) | | YOY | | YOY | | | | |
|----------------------------|------------------------|----------------|----------------------------|--------------------|----------------|----------------------------|--|--|
| (bil, sticks/ bil, won) | 1H FY11 1H FY10 Change | 2Q FY11 | 2Q FY10 | Change | | | | |
| Sales Volume (Domestic) | 42.9 (25.4) | 40.3 (25.6) | 6.5% ↑ (0.8% ↓) | 23.4 (13.7) | 22.0 (13.7) | 6.3% ↑ (0.2% ↓) | | |
| Net Sales | 1,160.7 | 1,153.6 | 0.6% ↑ | 623.6 | 613.2 | 1.7% 🛧 | | |
| Operating Expense | 301.8 | 214.2 | 40.9% ↑ | 155.3 | 77.1 | 101.4% 🛧 | | |
| Operating Profit | 416.5 | 482.0 | 13.6% ₩ | 227.1 | 291.5 | 22,1% ₩ | | |
| Net Income | 378.2 | 589.1 | 35.8% ₩ | 179.0 | 409.7 | 56.3% ₩ | | |
| Comprehensive Income | 364.7 | 466.6 | 21.8% ₩ | 179.2 | 224.2 | 20.1% ₩ | | |
| Net ASP(won/pack) | 673.0 | 661.9 | 1.7% 🛧 | 673.4 | 661.1 | 1.9% 🛧 | | |

- 2Q Sales recorded 623.6 bil, won, up 1.7% yoy
 - \bullet Domestic sales amt, increased 1.6% and export sales amt, 0.4%
 - Real estate sales were down 6.9 bil won (49.0%↓)

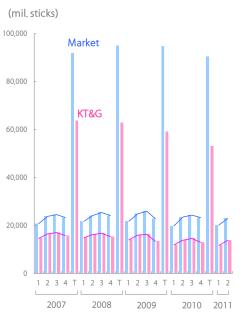
- 2Q OP went down 22,1% yoy to 227,1 bil, won
- Property disposal gain reduced and F/X related loss increased, etc.
- 2Q NI dropped 56.3% to 179.0 bil, won
 - NI decreased due to net financial gain decline

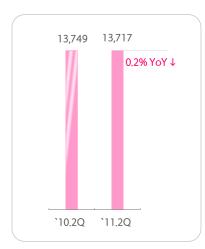
2-1-2. Sales Analysis - Domestic I



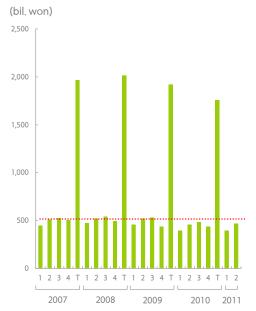
Domestic M/S rebound drove sales increase by 1.6% yoy

Quarterly Sales Volume Trend





Quarterly Sales Amount Trend





- Total market fell1.9%, but KT&G recorded steady sales volume yoy
 - Total Market: '10.2Q 23.4 bil. sticks → '11.2Q 23.0 bil. sticks (1.9% ↓)
 - KT&G : '10,2Q 13,7 bil, sticks → '11,2Q 13,7 bil sticks

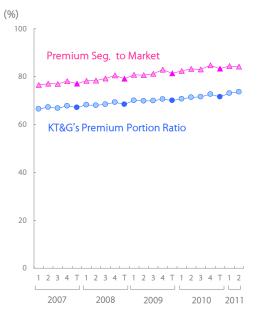
- Sales amt, grew 1.6% to 461.9 bil, won yoy
 - Sales volume : 0.2% ↓ yoy, Net ASP : 1.9% ↑ yoy
- M/S showed consecutive increase for the latest two quarters
 - '10.2Q $58.8\% \rightarrow$ '10.4Q $55.7\% \rightarrow$ '11.1Q $58.0\% \rightarrow$ '11.2Q 59.8% (1.8%p 1)

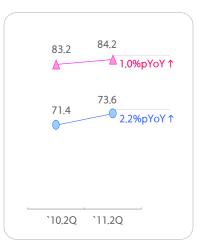
2-1-2. Sales Analysis - Domestic II



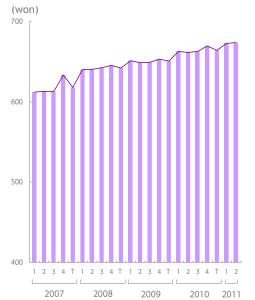
Both premium portion and net ASP grew in 2Q

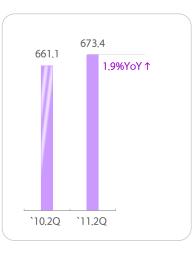
Premium Market Trend





Net ASP Trend





Premium portion expanded yoy

• Total Market : up 1.0%p yoy

• KT&G: up 2.2%p yoy

Net ASP growth trend has maintained

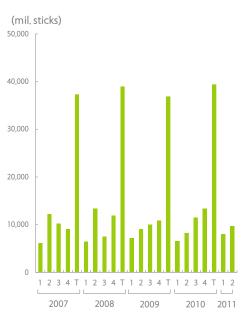
- Net ASP went up to 673.4 won(0.1% \uparrow qoq, 1.9% \uparrow yoy)
- Net ASP Trend: '10.2Q 661.1 → '11.1Q 672.6 → '11.2Q 673.4

2-1-3. Sales Analysis- Export



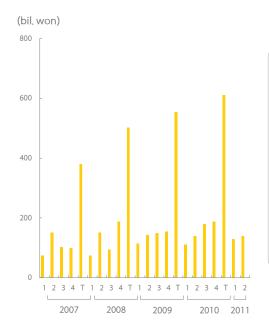
2Q sales volume and amount enlarged by 17.1%, 0.4% yoy each

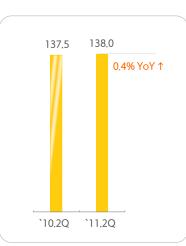
Export Volume Trend





Export Amount Trend





Export volume hugely increased yoy

- Increased 17.1% yoy to 9.6bil. sticks
- Main market 19,4% ↑, New Market : 8,7% ↑

Export amt, growth rate was lower than volume growth rate

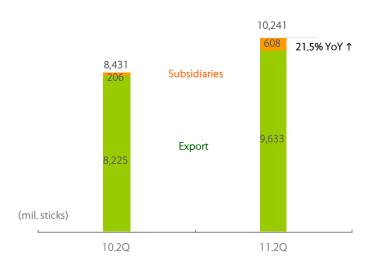
- Achieved 138.0 bil won, up 0.4% yoy
 - Due to KRW Appreciation and temporal product mix deterioration

2-1-3. Sales Analysis - Overseas

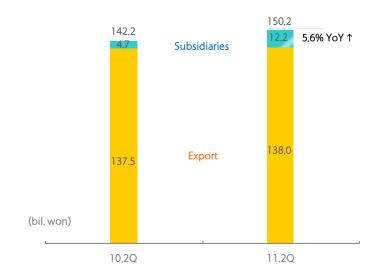


Total overseas sales volume increased 21.5% yoy

Overseas Sales Volume



Overseas Sales Amount



- Total overseas volume went up 21.5% to 10.2 bil sticks
 - Full-fledged KT&G Rus.(Russia factory)operation drove total overseas volume growth(Kicked-Off Feb '11)
 - Subsidiaries sales volume: '10.2Q 206 mil sticks → '11.2Q 608 mil, sticks (195.1% ↑)

- Sales amt, increased 5.6% yoy to 150.2 bil, won
 - Subsidiaries sales: '10,2Q 4,7 bil → '11,2Q 12,2 bil, won (162,2% ↑)

2-1-4. Profitability Analysis I



GP went up 3.7%, OP down 22.1% in 2Q

Major Profit Change

| (bil. won) | 2Q FY11 | 2Q FY10 | Change (Amt.) | Change (%) |
|---|-----------------------------|---------------------------|----------------------------|------------------------------|
| Gross Profit | 382.5 | 368.7 | 13.8 | 3.7% ↑ |
| Operating Expense (SG&A) (Other income/expense) | 155.3 (145.1) (-10.3) | 77.1 (161.7) (84.6) | 78.2 (-16.6) (-94.9) | 101.4% ↑ (10.3% ↓) (-) |
| Operating Profit | 227.1 | 291.5 | -64.4 | 22.1%↓ |
| Net Income | 179.0 | 409.7 | -230.7 | 56.3% ↓ |
| Comprehensive Income | 179.2 | 224.2 | -45.0 | 20.1%↓ |

Major Profitability Ratio Change



• 2Q GP increased, but OP and NI decreased

- GOGS ratio down: '10.2Q 39.9% → '11.2Q 38.7% (1.2%p↓)
- GP improved 3.7% yoy, OP and NI reduced 22.1% and 56.3% respectively

OP and NI Margin fell yoy

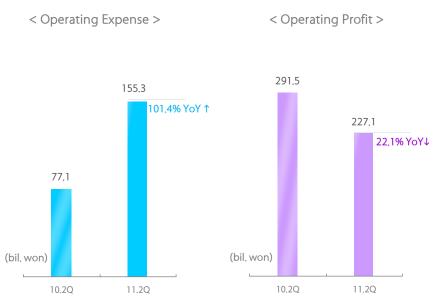
- OP Margin: 36.4%(down 11.1%p)
- Decrease in property disposal gain, increase in F/X related loss, etc.
- NI Margin: 28.7%(down 38.1%p)
- Disposal gain from available-for-sale financial asset decreased

2-1-4. Profitability Analysis II



2Q net income reduced by 56.3% to 179.0 bil. won

Operating Expense and Operating Profit

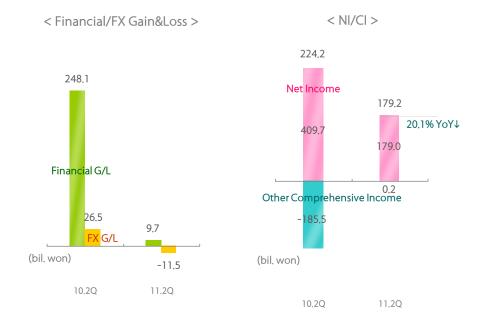


* Operating Expense = SG&A + Other Expense - Other Income

SG&A and other income decreased

- OP diminished 22,1% to 227,1 bil, won
- SG&A declined 16.7 bil. won (down 10.3% yoy)
- Other income reduced 86.0 bil, won yoy including the decrease of property disposal gain (down 55.8bil, won)
- Other expense such as FX translation loss(up 7.1 bil, won) increased 8.8bi, Won

Financial Gain/Loss and Net Income



- NI and CI sharply dropped due to huge reduction in disposal gain of available for sale financial asset
 - NI decreased 56.3% to 179.0 bil. won
 - Disposal gain from available for sale financial asset declined by 239.1 bil. won
 - Comprehensive income recorded 179.2 bil. won, down 20.1% yoy

2-2-1, KGC - FY11 2Q Business Results Summary



2Q sales grew 15.5% yoy, OP shrank 9.2% yoy

| (bil, won) | | YOY | | | | YOY | | | |
|----------------------|---------|---------|----------|--|---------|---------|---------|--|--|
| (bii, wori) | 1H FY11 | 1H FY10 | Change | | 2Q FY11 | 2Q FY10 | Change | | |
| Sales | 465.6 | 406.1 | 14.7% 🛧 | | 233.9 | 202.5 | 15.5% 🛧 | | |
| Gross Profit | 243.6 | 225.1 | 8.2% 🛧 | | 119.1 | 111.9 | 6.4% ↑ | | |
| Operating Expense | 126.6 | 101.5 | 24.7 % ↑ | | 61.9 | 48.9 | 26,6% 🛧 | | |
| Operating Profit | 117.0 | 123.7 | 5.4% ₩ | | 57.2 | 63.0 | 9.2% ₩ | | |
| Pretax Profit | 118.7 | 125.1 | 5.1 % ₩ | | 58.0 | 63.9 | 9,2% ₩ | | |
| Net Income | 87.1 | 94.2 | 7.5 % ₩ | | 43.8 | 48.2 | 9.1 % ₩ | | |
| Comprehensive Income | 87.0 | 94.3 | 7.7 % ₩ | | 43.8 | 48.2 | 9.1 % ₩ | | |

- 1H sales and OP achieved 465.6 bil, and 117.0 bil won each
 - Sales grew 14.7% yoy, OP reduced 5.4% yoy

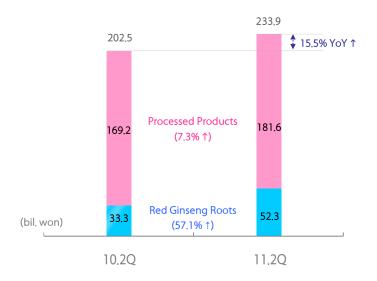
- 2Q sales and OP recorded 233.9 bil , and 57.2 bil, won each
 - Sale were up 15.5% yoy, OP down 9.2% yoy
 - Overall operating expense went up due to increase in labor cost incurred by expansion of organization and marketing cost

2-2-2. Sales Analysis

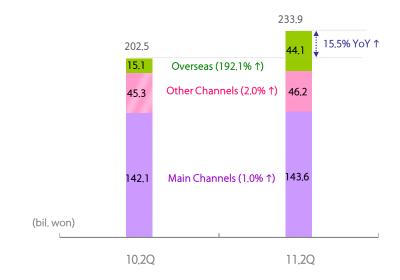


Sales reached to 233.9 bil. won, up 15.5% yoy

Sales



Sales by Distribution Channel



- Root sales ratio grew due to export sales enhancement
 - \bullet Red Ginseng Root : '10.2Q (33.3 bil. won) vs. '11.2Q (52.3 bil. won) 57.1% \uparrow
- High value added processed product sales growth slowed slightly
 - '10.2Q (169.2 bil, won) vs. '11.2Q (181.6 bil, won) 7.3% 1

- Domestic: Sales growth from main and other channels(online, etc) slowed
- Main Channel: '10,2Q (142.1 bil. won) vs. '11,2Q (143.6 bil. won) 1,0% ↑
- Other Channel : '10.2Q (45.3 bil. won) vs. '11.2Q (46.2 bil. won) 2.4% ↑
- Overseas: Sales jumped up significantly through expanding direct local coverage
 - '10.2Q (15.1 bil. won) vs. '11.2Q (44.1 bil. won) 192.1% ↑

2-2-3. Profitability Analysis



GP achieved 119.1 bil. won, up by 6.4% yoy

Major Profit Change

| (bil. won) | 2Q FY11 | 2Q FY10 | Change (Amt.) | Change (%) |
|---|--------------------------|--------------------------|------------------------|-----------------------------------|
| Gross Profit | 119.1 | 111.9 | 7.2 | 6,4% ↑ |
| Operating Expense (SG&A) (Other Income/Expense) | 61.9 (62.2) (-0.3) | 48.9 (53.6) (-4.7) | 13.0 (8.6) (4.4) | 26.6% ↑ (16.0% ↑) (93.6% ↓) |
| Operating Profit | 57.2 | 63.0 | -5.8 | 9.2%↓ |
| Net Income | 43.8 | 48.2 | -4.4 | 9.1%↓ |
| Comprehensive Income | 43.8 | 48.2 | -4.4 | 9.1%↓ |

Major Profitability Ratio Change



OP and NI decreased yoy

- COGS increased 26,7% yoy due to raw material cost hike, etc.
- Operating expense Increased 26.6% yoy due to labor cost and marketing expense hike

Profitability eroded yoy

- OP Margin : '10.2Q (31.1%) vs.'11.2Q (24.5%) 6.6%p \downarrow
- NI Margin : '10.2Q (23.8%) vs.'11.2Q (18.7%) 5.1%p ↓



3-1-1. Consolidated Financial Statement



Summarized Statement of Financial Position

| (bil. won) | FY09 | FY10 | FY11.1H |
|--------------------------------------|---------|---------|---------|
| Non-Current Assets | 2,471.4 | 2,415.1 | 2,531.7 |
| -Property Plant Equipment | 1,471.6 | 1,510.8 | 1,538.4 |
| -Account Recevables and Others | 130.0 | 114.5 | 120.4 |
| -Investment Properties | 104.1 | 121.5 | 147.7 |
| -Available-For-Sale Financial Assets | 442.1 | 314.2 | 284.7 |
| Current Assets | 2,700.4 | 3,362.0 | 3,176.0 |
| -Inventories | 1,509.1 | 1,497.0 | 1,312.8 |
| -Cash and Cash Equivalents | 316.7 | 981.3 | 847.4 |
| -Account Recevables and Others | 600.8 | 626.4 | 675.2 |
| -Prepaid Cig. Taxes and Others | 169.4 | 177.0 | 173.3 |
| Total Assets | 5,171.9 | 5,777.1 | 5,707.7 |
| Non-Current Liabilities | 240.3 | 253.4 | 282.1 |
| Current Liabilities | 923.6 | 925.3 | 930.4 |
| -Short Term Borrowings | 94.5 | 66.5 | 62.4 |
| -Account Payables and Others | 326.6 | 301.2 | 345.4 |
| Total Liabilities | 1,163.9 | 1,178.7 | 1,212.5 |
| Capital Stock | 955.0 | 955.0 | 955.0 |
| Treasury Stock | △226.9 | △216.8 | ∆321.8 |
| Other Capital Surplus | 5.3 | 5.3 | 5.3 |
| Gain on Reissuance of Treasury Stock | 468.3 | 482.1 | 482.1 |
| Reserves | 2,075.0 | 2,179.2 | 2,709.7 |
| Retained Earnings | 704.2 | 1,151.4 | 621.8 |
| Non-Current Interest | 27.1 | 42.1 | 43.1 |
| Total Equities | 4,008.0 | 4,598.3 | 4,495.2 |
| Total Liabilities | 5,171.9 | 5,777.1 | 5,707.7 |

Summarized Statement of Comprehensive Income

| (h:la) | F\/00 | | | FY10 | | FY11.1H | | | |
|--------------------------------------|-----------------|-------|--------|-------|-------|---------|-------|-------|---------|
| (bil. won) | FY09 | 1Q | 2Q | 3Q | 4Q | 계 | 1Q | 2Q | |
| Net Sales | 3,626.4 | 780,9 | 855,2 | 943,0 | 882,3 | 3,461.4 | 824.4 | 898,6 | 1,723.0 |
| COGS | 1,553.3 | 321.8 | 357.9 | 391.6 | 375.4 | 1,446.7 | 346.8 | 380.4 | 727.2 |
| Gross Profit | 2,073.1 | 459.2 | 497.3 | 551.4 | 506.9 | 2,014.7 | 477.6 | 518.2 | 995.8 |
| Operating Expense | 917.4 | 208.3 | 142.1 | 236.8 | 287.3 | 874.6 | 228.2 | 236.7 | 465.0 |
| Operating Profit | 1,155. <i>7</i> | 250,9 | 355.1 | 314.6 | 219.5 | 1,140.1 | 249.4 | 281.4 | 530.8 |
| -Financial Gain(Loss) | 6.3 | 6.2 | 247.9 | 7.0 | 4.7 | 265.9 | 7.8 | 9.6 | 17.4 |
| -Share of Profit(Loss) of Associates | △0.2 | △0.1 | △0.1 | - | △0.1 | △0.3 | 0.1 | 0.5 | 0.7 |
| Pre-tax Income | 1,161.9 | 256,9 | 603.0 | 321.6 | 224.2 | 1,405.7 | 257.4 | 291.6 | 548.9 |
| -Income Tax | 311.8 | 77.9 | 151.6 | 85.7 | 59.7 | 374.9 | 74.2 | 76.3 | 150.5 |
| Net Income | 850.1 | 179.1 | 451.4 | 235.9 | 164.5 | 1,030.8 | 183,1 | 215.3 | 398.4 |
| -Other Comprehensive Income | 118.5 | 58.2 | △183.7 | ∆11.4 | 11.9 | △125.0 | ∆11.1 | ∆2.5 | △13.6 |
| Comprehensive Income | 68,6 | 237.3 | 267.7 | 224.4 | 176.4 | 905.8 | 172.0 | 212.8 | 384.8 |

3-2-1. Separate Financial Statement - KT&G



Summarized Statement of Financial Position

| (bil. won) | FY09 | FY10 | FY11.1H |
|--------------------------------------|---------|---------|---------|
| Non-Current Assets | 2,752.0 | 2,721.1 | 2,763.7 |
| -Property Plant Equipment | 1,210.4 | 1,196.1 | 1,168.3 |
| -Account Receivables and Others | 106.6 | 84.6 | 111.8 |
| -Investment Properties | 101.9 | 98.1 | 124.4 |
| -Investment in Subsidiaries | 720.3 | 840.1 | 854.6 |
| -Available-For-Sale Financial Assets | 441.8 | 313.9 | 284.4 |
| Current Assets | 2,035.8 | 2,532.6 | 2,379.4 |
| -Inventories | 1,054.3 | 990.3 | 934.1 |
| -Cash and Cash Equivalents | 269.0 | 829.0 | 655.1 |
| -Account Receivables and Others | 505.7 | 527.8 | 567.5 |
| -Prepaid Cig,, Taxes and Others | 169.4 | 177.0 | 173.3 |
| Total Assets | 4,787.8 | 5,253.8 | 5,143.1 |
| Non-Current Liabilities | 165.2 | 145.5 | 154.7 |
| Current Liabilities | 769.6 | 770.6 | 774.0 |
| -Short Term Borrowings | 19.3 | 8.6 | 9.3 |
| -Account Payables and Others | 277.6 | 238.6 | 285.6 |
| Total Liabilities | 934.8 | 916.1 | 928.6 |
| Capital Stock | 955.0 | 955.0 | 955.0 |
| Treasury Stock | △226.9 | ∆216.8 | ∆321.8 |
| Other Capital Surplus | 2.6 | 3.6 | 3.6 |
| Gain on Reissuance of Treasury Stock | 468.3 | 482.1 | 482.1 |
| Reserves | 2,074.1 | 2,184.7 | 2,715.2 |
| Retained Earnings | 580.0 | 929.1 | 380.4 |
| Total Equities | 3,853.0 | 4,337.7 | 4,214.5 |
| Total Liabilities and Equities | 4,787.8 | 5,253.8 | 5,143.1 |

Summarized Statement of Comprehensive Income

| 4.1 | | | | FY10 | | | FY11.1H | | | |
|-------------------------------------|---------|-------|-------|-------|-------|---------|---------|-------|---------|--|
| (bil. won) | FY09 | 1Q | 2Q | 3Q | 4Q | 계 | 1Q | 2Q | | |
| Net Sales | 2,776.4 | 540.4 | 613,2 | 681.7 | 664.6 | 2,499.9 | 537.0 | 623.6 | 1,160.7 | |
| -Cigarettes | 2,472.1 | 500.2 | 592.0 | 656.6 | 617.5 | 2,366.2 | 518.9 | 599.9 | 1,118.7 | |
| -Real Estate | 258.0 | 33.1 | 14.0 | 18.4 | 35.0 | 100.5 | 6.1 | 7.1 | 13.3 | |
| -Others | 46.3 | 7.0 | 7.2 | 6.8 | 12.2 | 33.2 | 12.0 | 16.6 | 28.6 | |
| COGS | 1,154.9 | 212.7 | 244.5 | 272.4 | 272.5 | 1,002.2 | 201.3 | 241.2 | 442.4 | |
| -Cigarettes | 960.2 | 189.3 | 233.6 | 258.5 | 244.4 | 925.8 | 191.9 | 227.9 | 419.9 | |
| -Real Estate | 165.8 | 19.7 | 6.8 | 9.6 | 20.3 | 56.4 | 1.0 | 1.2 | 2.2 | |
| -Others | 28.9 | 3.7 | 4.1 | 4.3 | 7.8 | 19.9 | 8.3 | 12.1 | 20.4 | |
| Gross Profit | 1,621.5 | 327.6 | 368.7 | 409.3 | 392.2 | 1,497.7 | 335.8 | 382.5 | 718.2 | |
| Operating Expense | 674.9 | 137.1 | 77.1 | 158.8 | 199.7 | 572.7 | 146.5 | 155.3 | 301.8 | |
| -SG&A | 621.2 | 129.4 | 161.7 | 134.2 | 205.9 | 631.1 | 138.5 | 145.1 | 283.6 | |
| -Other Income | 51.4 | 10.7 | 90.9 | 9.7 | 50.8 | 130.2 | 9.2 | 4.9 | 14.0 | |
| FX Translation and Transaction Gain | 27.1 | 3.0 | 31.0 | 5.0 | 8.1 | 15.1 | 1.0 | 1.5 | 2.4 | |
| Others | 24.4 | 7.7 | 60.0 | 4.8 | 42.7 | 115.1 | 8.2 | 3.4 | 11.6 | |
| -Other Expense | 105.1 | 18.5 | 6.3 | 34.4 | 35.2 | 62.3 | 17.1 | 15.2 | 32.2 | |
| FX Translation and Transaction Loss | 51.8 | 14.5 | 4.4 | 27.2 | 8.4 | 22.5 | 13.1 | 13.0 | 26.0 | |
| Others | 53.3 | 3.9 | 1.9 | 7.2 | 26.8 | 39.8 | 4.0 | 2.1 | 6.2 | |
| Operating Profit | 946.5 | 190.5 | 291.5 | 250.5 | 192.5 | 925.0 | 189.3 | 227.1 | 416.5 | |
| -Financial Gain(Loss) | 38.8 | 36.4 | 248.1 | 6.4 | 4.2 | 295.1 | 57.2 | 9.7 | 66.9 | |
| Pre-tax Income | 985.3 | 226.9 | 539.6 | 256,9 | 196.6 | 1,220.1 | 246,5 | 236.8 | 483,4 | |
| -Income Tax | 240.4 | 47.5 | 129.9 | 62.1 | 49.4 | 289.0 | 47.3 | 57.8 | 105.2 | |
| Net Income | 744.9 | 179.4 | 409.7 | 194.8 | 147.3 | 931.1 | 199.2 | 179.0 | 378.2 | |
| Comprehensive Income | 862,9 | 242,4 | 224.2 | 183,4 | 165.9 | 815.9 | 185.6 | 179.2 | 364.7 | |

3-2-2. Separate Financial Statement - KGC



Summarized Statement of Financial Position

| (bil. won) | FY09 | FY10 | FY11.1H |
|---------------------------------|-------|---------|---------|
| Non-Current Assets | 315.4 | 343.2 | 432.5 |
| -Tangible Assets | 128.3 | 129.1 | 176.7 |
| -Intangible Assets | 6,8 | 11.0 | 11.6 |
| -Account Receivables and Others | 180.3 | 203.1 | 244.2 |
| Current Assets | 554.8 | 685.2 | 639.2 |
| -Inventories | 407.6 | 434.8 | 292.4 |
| -Account Receivables and Others | 114.7 | 160.8 | 224.2 |
| -Cash and Cash Equivalents | 32,5 | 89.6 | 122.6 |
| Total Assets | 870.1 | 1,028.4 | 1,071.7 |
| Non-Current Liabilities | 11.6 | 12.7 | 18.3 |
| -Account Payables and Others | 11.6 | 12.7 | 18.3 |
| Current Liabilities | 84.3 | 102.0 | 102.7 |
| -Accrued Liabilities and Others | 54.7 | 67.6 | 64.2 |
| -Account Payables and Others | 29.6 | 34.4 | 38.5 |
| Total Liabilities | 95.9 | 114,7 | 121.0 |
| Capital Stock | 64.9 | 64.9 | 64.9 |
| Reserves | 551.0 | 674.8 | 798.7 |
| Retained Earning and Others | 158.3 | 174.0 | 87.1 |
| Total Equities | 774.2 | 913,7 | 950,7 |
| Total Liabilities and Equities | 870,1 | 1,028.4 | 1,071.7 |

Summarized Statement of Comprehensive Income

| (bil. won) | FY09 | FY10 | | | | FY11.1H | | | |
|----------------------|-------|-------|-------|-------|-------|---------|-------|-------|-------|
| | | 1Q | 2Q | 3Q | 4Q | 계 | 1Q | 2Q | |
| Sales | 746.7 | 203.6 | 202,5 | 232,5 | 204.2 | 842,8 | 231.7 | 233.9 | 465.6 |
| Red Ginseng Roots | 114.5 | 29.0 | 33.3 | 27.9 | 33.2 | 123.4 | 45.8 | 52.3 | 98.1 |
| Red Ginseng Products | 628.8 | 173.1 | 167.9 | 203.4 | 170.1 | 714.5 | 185.2 | 181.7 | 366.9 |
| (Ratio) | -8.4 | -8.5 | -8.3 | -8.8 | -8.3 | -8.5 | -8.0 | -7.8 | -7.9 |
| Others | 3.4 | 1.5 | 1.3 | 1.2 | 0.9 | 4.9 | 0.7 | 0.0 | 0.6 |
| COGS | 336.3 | 90.4 | 90.6 | 104.0 | 97.2 | 382.2 | 107.2 | 114.8 | 222.0 |
| Gross Profit | 410.5 | 113.2 | 111.9 | 128.5 | 107.0 | 460.6 | 124.5 | 119.1 | 243.6 |
| Operating Expense | 201.3 | 52.5 | 49.0 | 62.0 | 69.2 | 232.7 | 64.7 | 61.9 | 126.6 |
| SG&A | 192.0 | 50.6 | 53.7 | 58.2 | 69.6 | 232.1 | 64.7 | 62.2 | 126.9 |
| Other Income | 5.1 | 0.7 | 5.2 | 0.4 | 1.0 | 7.2 | 1.6 | 2.4 | 4.0 |
| Other Expense | 14.4 | 2.6 | 0.4 | 4.2 | 0.6 | 7.8 | 1.7 | 2.0 | 3.7 |
| Operating Profit | 209.2 | 60.7 | 63.0 | 66.4 | 37.8 | 227.9 | 59.8 | 57.2 | 117.0 |
| Financial Gain(Loss) | 2.8 | 0.5 | 0.9 | 1.4 | 1.0 | 3.8 | 0.9 | 0.8 | 1.7 |
| Pre-tax Income | 212.0 | 61.2 | 63,8 | 67.8 | 38.8 | 231.7 | 60.7 | 58.0 | 118.7 |
| Income Tax | 50.0 | 15.2 | 15.7 | 16.6 | 8.5 | 56.1 | 17.4 | 14.2 | 31.6 |
| Net Income | 162,1 | 46.0 | 48.2 | 51.2 | 30.3 | 175.6 | 43.3 | 43.8 | 87.1 |
| Comprehensive Income | 164.0 | 46.1 | 48.2 | 51.2 | 28.5 | 173.9 | 43.2 | 43.8 | 87.0 |